

## CASE STUDY

# Eagle Point Improves Operational Efficiency & Powers Data-Driven Decision Making with Unified Data

**“** Before using Hevo, our data solution was a mess. Reporting was inaccurate and certain integrations were just not possible. After using Hevo, we have been able to incorporate and centralize our various tools, and have gotten to explore elements of our data we never would have been able to before. The simplicity to power ratio, the customer service, and the pricing are all that make Hevo a recommendable product.



**Alex Rhomberg**  
Data Analyst

## Data Challenges:

- Before Hevo, Eagle Point was using an ad-hoc solution to orchestrate data flows, data was flowing in and out from multiple sources making it nearly impossible to maintain data quality.
- Since there was no visibility into the data flows, there was no way of knowing whether the reports were based on accurate data.

## The solution:

- To solve Eagle Point's data quality problems, Alex started to look for a one-stop data pipeline solution to ingest, transform and load their data.
- He wanted a solution that had connectors for all their data sources and complied with data privacy regulations.



Eagle Point Software Corporation is an e-learning software solution provider for Architecture, Engineering, Construction (AEC), and Manufacturing companies worldwide. Eagle Point offers award-winning software that drives productivity and helps organizations realize the full value of their Autodesk software and other business applications. Business teams at Eagle Point are heavily reliant on data & analytics to carefully analyze the customer experience of their 200,000 users and take business decisions at the right time.

Industry: **Computer Software**

Location: **Dubuque, USA**

Website: [www.eaglepoint.com](http://www.eaglepoint.com)

## By the Numbers

 **60%**

Eagle Point estimates the efficiency and accuracy of Data & Analytics processes **has increased by over 60%** after switching to Hevo

 **50M**

Eagle Point losslessly **integrates 50M events/month** using Hevo with 100% accuracy



- Using Hevo, Eagle Point has connected their key data sources - Salesforce, Gainsight, and SaaSOptics and in-house software Pinnacle Series using Hevo's REST API integration. Data from these sources flows into Eagle Point's MS SQL Server. Business users then run queries and create reports using this data on Microsoft Power BI and R.



*Hevo offers a fair pricing model with competitive features, along with a seamless data integration experience that complies with many data privacy groups. The ability to transform data using python code, automap object data, and do this all in a user-friendly interface is wonderful. Hevo also ensures pure privacy with data which is vital when using cloud storage integrations.*

**- Alex Rhomberg**  
Data Analyst

## Business Impact & ROI:

- Using Hevo, Eagle Point integrates around 50 million events/month without any data loss.
- Improved visibility into the pipelines has enabled Eagle Point to implement data lineage, thus ensuring that reports are based on the latest and accurate data.
- Alex estimates that the efficiency and accuracy in reporting have increased by 60%



### About Hevo Data

Hevo is a Unified Data Platform that helps new-age companies automate their data flows with no-code data pipelines. Connect with over 100 data sources, integrate your data silos, and build a 360-degree view of your customers in minutes. Thousands of data professionals across 25 different countries trust Hevo to create their data pipelines. Try Hevo today and experience the power of unified data.

