Payam Pakmanesh

510-225-8950   *p.pakmanesh@gmail.com*

As an experienced sales consultant and software engineer, I have the notable capability to combine my technical knowledge from working at a billion dollar company with my innate ability to build quality relationships fast. Comfortable communicating through written or face to face interactions with both technical and non-technical people about their business goals, while utilizing my business acumen to match their needs with fitting technical products.

KEY STRENGTHS

- Managing the day-to-day life of people & technology through the software development life cycle
- Provide advice, support, and an engagement strategy to clients
- Rapidly build trusting customer relationships with authentic set of soft skills
- Break down complex technical concepts in an easy fashion way while bringing value to end users

EMPLOYMENT HISTORY

Weight Watchers International Inc.
Software Engineer   *(October 2014-present)*

- Developed Weight Watchers tracking tool to help members lose weight & track progress
- Refined and iterated user experiences by designing and implementing new modules and interfaces in a complex global responsive site

Oracle
Sales Consultant   *(January 2013-January 2014)*

- Presented demos to clients that demonstrated the value our Human Capital Management solutions brought to prospective clients
- Strategically prepared and executed on opportunities with my Solutions Consultant in the field to successfully close deals

EDUCATION

San Francisco State University, San Francisco, CA
Bachelors of Art in Economics, 2008