

# RANI RAMCHANDANI

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## AREAS OF EXPERTISE

- Strategic Sourcing
- Quality Improvement
- Data Analysis
- Project Management
- Business Development
- Team Leadership

## PROFESSIONAL EXPERIENCE

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### ConocoPhillips Company

#### Contracts and Procurement Specialist

2015- 2016

- Owned all operations and maintenance contracts for Oklahoma and North Texas
- Worked with 500 different suppliers across 20+ categories and managed \$33MM spend
- Renegotiated supplier contracts, cutting spend by \$15MM
- Developed a new process to cleanup & manage contracts, reducing expired contracts from 70% → 20%

#### Supply Chain Manager

2014- 2015

- Managed entire pipe inventory for mid-continent region. Pipe was the largest category of any business unit, totaling >750,000+ SKUs
- Handled forecasting and procurement of \$78MM of pipe for 8 different oil rigs

#### Supplier Analyst

2013

- Created a new tool to track and categorize 1000+ suppliers, drove company wide adoption of new process
- Generated aggregate stats and graphs, bringing visibility to core business metrics

#### Business Analyst

2012

- Investigated 10B+ global spend by business unit, finding unattributed orphaned spend
- Developed new KPIs to rank business units by invoice inaccuracies and unknown spend

#### University of Houston- Student Body Vice President

2013- 2014

- Led implementation and rollout of a web tool allowing students and faculty to debate issues online
- Used by 20,000 students

## HONORS & AWARDS

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Provost Appreciation Award for Student Success 2014, University of Houston

Rani Ramchandani Distinguished Service Award, Student Government, University of Houston

Arizona State University National Team Case Competition (2nd Place) 2014, University of Houston

C.T. Bauer College Dean's List 2012, 2013, University of Houston

SGA Committee Chair of the Year 2012-2013, Student Government, University of Houston

## EDUCATION

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Bachelor of Business Administration

2014

Supply Chain Management

University of Houston, C. T. Bauer College of Business; Houston, TX

## PROFESSIONAL ASSOCIATIONS

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Communications Board Member, Institute of Supply Management Houston Chapter, 2016- Present

Board Member, Bauer College Young Alumni Board, University of Houston, 2015- 2016

Community Affairs Chair, New Hire Network, ConocoPhillips, 2014-2015

## ACTIVITIES & INTERESTS

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College Mentorship, Healthy Eats, Tech/Startups, Travel, Wine and Yoga