

Kaushal Vaddiraj

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EXPERIENCE

NERA Economic Consulting, Inc.

Senior Analyst
Analyst

San Francisco, CA

February 2018 – Present
July 2015 – January 2018

- Conducted economic research to assess the competitive effects of prospective mergers and acquisitions in Life Sciences, Healthcare, Technology, Commercial Finance, and Petrochemicals.
- Identified relevant economic issues and develop supporting research questions. Applied appropriate economic theories and methods to advise on research questions
- Estimated and simulated statistical models to measure the expected effect of collusion between competitors on prices, the structure of the industry, competitors' production decisions and consumer welfare.
- Implemented competitive assessment of mergers, including defining geographic and product markets, and calculation of price changes
- Managed large data sets and wrote programs in Stata and R to implement detailed empirical analyses and extract meaningful insights for clients
- Conducted presentations to summarize findings of analysis to inform senior staff on economic decisions. For example, such as creating presentations to support economic and business arguments against the Federal Trade Commission and the Department of Justice.
- Designed trial exhibits and demonstration materials to intuitively explain technical information in over 20 economic expert reports.
- Provided results of complex economic analysis and conduct review of the economic and antitrust academic literature.
- Designed slides and graphs using MS Word, MS PowerPoint, and other editing software
- Participated in business development efforts such as pitching economic projects to clients, and improving business processes for lead generation
- Involved in planning, directing and supervising the work performed by junior staff, on a project basis.
- Prepared and developed econometrics training tailored to the needs of the Antitrust practice for junior staff, based on the specific econometric techniques applied in competition assessment and antitrust enforcement.

Revenue Management Solutions

Tampa, FL

Analyst Intern

June 2014-August 2014

- Analyzed large data using tools such as SAS and SQL to assist team leaders with pricing and competitor analysis for restaurant franchisees
- Performed optimization analysis on a \$100M media budget for maximum impact on sales and traffic for large restaurant chain and presented final results to senior management team
- Assisted team leaders with building PowerPoint presentations for ad-hoc pricing projects requiring rapid turnaround

KPMG

Hyderabad, India

Summer Intern

July 2011-September 2011

- Assisted Senior Managers to develop pricing points for State-owned electricity transmission company
- Worked with team to produce a regulatory framework for electricity distribution franchise model
- Researched and developed policy incentives for growth of renewable energy sector in state of Andhra Pradesh

EDUCATION

Brandeis University

Waltham, MA

M.A in International Economics and Finance; GPA: 3.61

May 2015

Hassenfeld Fellow, Global Leadership Scholar, Leadership Fellow 2014-15, Excellence in Teaching Award

Specializations: Data Analytics and International Economic Policy

Coursework: Empirical Analysis of Trade Policy, Advanced Econometric Techniques, Analyzing Big Data I & II

University of Tampa

Tampa, FL

B.S in Business Economics (Honors); GPA: 3.76

May 2013

- Adam Smith Society Award for Outstanding Graduate in Economics

- University of Tampa Honors Program Outstanding Graduate Award
- Published paper “Economic Liberalization and Political Developments in India” in peer-reviewed journal *Respondez!*

Semester Abroad - University of Oxford, United Kingdom

Fall 2011

- Independent research on the Indian political system and the philosophy of law

OTHER

Computer skills	Microsoft Office, Stata, Microsoft SQL, SAS, Tableau, R
Honors	Recipient of the Timothy M. Smith ‘Inspiration through Exploration’ Writing Award 2011
Languages	English, Hindi, Telugu
Leadership	Chief Editor, Cypraea Magazine for Economics, Business and Finance (August 2014-May 2015) Graduate Teaching Assistant, Brandeis University (August 2014 – May 2015) Head Delegate at Harvard National Model United Nations 2011-2013