

KAVITA PATEL

San Francisco Bay Area

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EXPERIENCE

Dalberg Global Development Advisors

2015 – 2017

Strategy Consultant

Mumbai, India

Advised Fortune 500 companies, development banks, and government agencies, on program strategies to increase their impact in education, energy, and social entrepreneurship

- Conducted ethnographic interviews to ensure a \$10M Fortune 500 corporate social responsibility program addressed the challenges of low-income women living in rural and suburban India
- Analyzed market trends to develop a Fortune 500 energy conglomerate's strategy to better support energy entrepreneurs; developed a pilot program in Indonesia and strategic plan for global roll-out

Independent Global Strategy Consultant

2013 – 2015

Developed growth and brand strategies for a variety of clients - including the world's largest private school network and one of Saudi Arabia's first women's universities

- Developed market-entry strategy and implementation plan for a new line of low-cost private schools; conducted due diligence on acquisitions; first 2 schools broke even in year 1 (GEMS Education, 2015)
- Constructed financial projections to identify opportunities increasing revenues by \$1M (Cate School, 2015)
- Advised Director of Marketing on strategies to increase global recognition (Dar Al-Hekma University, 2014)

Alvarez & Marsal

Summer 2014

Consultant

San Francisco, CA

Improved customer satisfaction for the nation's largest healthcare provider

- Identified and removed bottlenecks across 6 unique work streams to improve IT customer service
- Constructed a tool to streamline 79 IT process improvements to significantly reduce call drop rates

Aspire Public Schools

2012 – 2013

Financial Analyst

Oakland, CA

Managed budgets for 13 severely underfunded schools, ensuring all schools broke even in FY12

- Created Tableau dashboard to allow principals to better track their spending against their allotted budgets
- Liaised across district departments to develop and implement a plan to upgrade all infrastructure within 3 years while continuing to meet budget targets and quality standards

The Federal Reserve Board of Governors

2009 – 2012

Intern (2009-10), Research Assistant (2010-11), Senior Research Assistant (2011-12)

Washington, DC

Developed preparatory materials for Board Governors on India, Vietnam, and the Greek Debt crisis

- Selected for special task force to analyze potential spillover effects of the Greek Debt Crisis
- Received performance rating for outstanding contributions; reserved for top 10% of Research Assistants

EDUCATION

Haas School of Business, UC Berkeley

2013 – 2015

M.B.A., Emphasis in Marketing and Strategy

The George Washington University

2006 – 2010

B.S. Economics, B.A. International Affairs, Minors in Statistics and Business Administration

LANGUAGES

Native: English

Intermediate: French, Gujarati, Hindi

SOFTWARE SKILLS

Expert: Excel (including VBA), PowerPoint, Tableau

Proficient: EViews, SAS, Stata, FAME

EXTRACURRICULARS

Scuba diving - advanced open water certified; **Dance** – 25 years (ballet, jazz, and Bollywood); **Baking**