

Sarah Danielle Gill, M.A.

Employment History

Support Labs | Founder & Consultant (2013 - present)

- Salesforce CRM Solutions for Nonprofits
- Acted as an Independent Contractor with over 50 diverse nonprofit organizations, ranging from short projects, to implementations, to extended support contracts; Trained staff, integrated online systems, led webinars, created documentation, managed business development, migrated and developed databases, solved problems as related to Salesforce, Nonprofit Success Pack, and various management tools

Urban Adamah Environmental Education Farm | Business Manager (2011 - 2013)

- Salesforce System Administrator - Designed business processes, created admissions systems for summer camp enrollment, farm program internship, and other online systems; Developed data model for donors and participants
- Operations - Managed office, events, volunteers, staff, IT, bookkeeping, grant reporting, and all admin tasks
- Marketing and Outreach - Managed and designed printed documents, newsletter, Wordpress website, and fundraising appeals

GirlVentures | Director of Outreach & Admissions (2008 – 2009)

- Salesforce System Administrator - Oversaw data and reporting for volunteers, programs, marketing, and donor management; Managed Vertical Response Email Marketing, developed Web-to-Lead forms and parent-facing documents
- Managed Outreach and marketing to all Bay Area middle schools; presented to girls and families across socio-economic lines; recruited girls for adventure and empowerment programs
- Developed online admissions forms and processes; migrated all systems from paper to web-based

Richardson Bay Audubon Center | Teacher Naturalist, Programs Coordinator (2005 – 2007)

- Developed, coordinated, and led all educational and administrative aspects of education programs for pre-K –12, including family programs, school programs, environmental restoration events, summer camp, and large Earth Day and community events
- Summer Camp Program - Developed and led staff training, manuals, weekly programs; Managed camp administrative responsibilities, email marketing, and database

Oakland Unified School District | Public School Teacher (1998 – 2005)

- Master teacher, 1st & 2nd grade, supervised student teachers, worked with Standards-based Data
- Developed and coordinated Ecology Club, Green Team Recycling Program, Conflict Resolution Program, Community Clean Up Days, and Ecology Education Events

Community Educator / Program Coordinator (1990 – 2010)

- Developed and Implemented programs connected to Youth Empowerment and Leadership, Environmental and Outdoor Education, Jewish Education, Summer Camps, After School Programs and Youth Groups; Local and Abroad; Regularly focusing on socio-economic gaps; Acted as Student Teacher Supervisor Mills College

Education

Environmental Education Trainings & Certifications, Various (2000 – 2010)
Master of Arts in Education, Mills College, Oakland, CA (2000)
Multiple Subjects Teaching Credential, Mills College, Oakland, CA (2000)
Bachelor of Arts, History, University of California, Santa Cruz (1994)



Community Involvement

CASA, Lane County - CASA Volunteer
Springfield Young Readers - Board Member

Springfield Library Foundation - Committee Member
Temple Beth Israel, Eugene - Educator