

Kenneth Lo, PMP

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SUMMARY

- ♦ Coding-capable technical manager with hands-on and leadership experience in cloud solutions.
- ♦ Skilled in scrum and agile/scrumban/Kanban project management and consultative methodologies.
- ♦ Master in Computer Science, Project Management (PMP), Certified Scrum Master (CSM) credentials.
- ♦ Specialties: SaaS, AWS, Salesforce, Azure, Office 365, Scrum, Agile, SharePoint.

EXPERIENCE

Sr. Technical Program Manager/Co-Founder, Kattelo Labs - San Francisco, CA May 09 - Present
A cloud consultancy specializing in automation and analytics using SaaS and custom web development.

- ♦ Partner with executive sponsors and global cross-functional teams to deliver enterprise cloud solutions across AWS, Salesforce, Azure and Office 365.
- ♦ Monitor and remove roadblocks for on-shore business and off-shore development teams.
- ♦ Maintain a record of 80% of on-time and on-budget since inception. Translate business objectives into execution strategies, project milestones and budgets.
- ♦ Deliver training presentations and conference sessions to audiences from executives to end users.
- ♦ Grow gross revenue by 18% annually. Clients include UC Berkeley, Brocade, California Lottery.

CTO/Co-Founder, Dotfully (Acquired) - San Francisco, CA Aug 13 - Sep 15
An online social marketplace to allow members to swap unused beauty products using virtual currency.

- ♦ Coded and launched, with 1 front-end developer and 1 UX designer, web app in 90 days on AWS.
- ♦ Pared down feature list by 50% to enable more rapid development of critical updates and bug fixes.
- ♦ Automated Braintree and Shippo APIs to accelerate product fulfillment processes by 70%.
- ♦ Designed A/B testing, analyzed shopping cart behavioral data to increase signups by 80%, viral invites by 60%, transactions by 30% and to reduce support costs by 60%.
- ♦ Grew revenue 100-150% month-over-month and user base to 15k within 6 months.

Technical Manager, Booz Allen Hamilton - McLean, VA Dec 07- May 09
A global consulting firm serving commercial and government clients in IT, strategy, operations.

- ♦ Led a cross-functional team of 20 to develop workflows, analytics and dashboards with SQL Server Reporting Services (SSRS), SharePoint and Visual Studio.
- ♦ Launched internal training to evangelize new technologies and built attendance to 50+ people.
- ♦ Grew team 25% by recruiting and on-boarding 8 new hires over 12 months.
- ♦ Shortened response time by 35% at FEMA by developing 9 process workflows for 250K users.

Sr. Solutions Architect (Contracting), Beaconfire Consulting - Arlington, VA Jun 06 - Dec 07

- ♦ Introduced Scrum and led daily meetings, weekly code sprints and bug triage with 10 engineers.
- ♦ Designed and built 20+ data-driven web applications in .NET and PHP within 18 months.
- ♦ Analyzed user requirements and built database schemas and stored procedures.

Solutions Architect, BearingPoint - McLean, VA Aug 03 – Jun 06

- ♦ Led large-scale full lifecycle implementations of custom .NET and SharePoint web applications.
- ♦ Standardized information sharing processes to support 80+ strategic partners in prototyping efforts.
- ♦ Developed knowledge management prototypes for large Federal engagements (\$50+ Million).

Technical Lead, Synectics - Alexandria, VA

Sep 98 - Aug 03

- ♦ Led a team of 5 programmers/analysts to implement CRM, CMS, and e-commerce systems.
- ♦ Built object-oriented web applications in C#, and ASP.NET, SQL Server 2000, and Oracle 9i.
- ♦ Initiated configuration management with Visual SourceSafe and reduced development costs by 20%.

Business Analyst, KPMG- Alexandria, VA

May 97 - Sep 98

- ♦ Supported 100-person department. Administered Lotus Domino servers and Windows desktops.
- ♦ Compiled technical training materials and provided technical support to 200 end-users.
- ♦ Slashed response time by 40% and improved customer satisfaction by 70% within 6 months.

CERTIFICATIONS

- ♦ Project Management Professional (PMP)
- ♦ Certified Scrum Master (CSM)
- ♦ Microsoft Certified Technology Specialist (MCTS)
- ♦ FreeCodeCamp Full Stack Web Development Certification (Expected Apr 2018)
- ♦ HubSpot InBound Certification
- ♦ Salesforce Trailhead Badges

TECHNOLOGIES**Analytics:** Google Analytics, Tableau, Mixpanel, Power BI, SQL Server Reporting Services (SSRS)**SaaS:** Salesforce, SharePoint, Office 365, Zapier, Microsoft Flow, Trello**Development:** Python, Django, Node.js, JavaScript, CSS, C#, PHP, Git, BitBucket, Visual Studio**Database:** SQL Server, Postgres, MongoDB, MySQL**Infrastructure:** AWS, Azure, Heroku

EDUCATION

M.S. in Computer Science. Johns Hopkins University (May 2003)

B.A. in Psychology. University of Virginia (May 1997)

ADDITIONAL INFORMATION**LinkedIn:** <https://www.linkedin.com/in/kennethlo>**SlideShare:** <https://www.slideshare.net/kennethlo>**Tableau:** <https://public.tableau.com/profile/klopmp>**Medium:** <https://medium.com/@klopmp>**Free Code Camp:** <https://www.freecodecamp.com/klopmp>