

# GSA Contract Discount Matrix | GS-28F-0001V

Contract Period: October 1, 2008 – September 30, 2028

Product	Pricing Tiers List	Discount from List***
Concensys Systems, Terrace Systems, Stride Systems, and Universal Product	\$1 - \$1,126,126	77.60%
	Greater than \$1,126,126	Negotiable
Stride Desking, Stride Storage, Stride Benching, Involve, Optimize Systems, Approach, Further, Align Metal Storage, Align Laterals, Ralii Storage, A8, Gallery Panels, Mural, Daybook	\$1 - \$1,033,058	75.60%
	Greater than \$1,033,058	Negotiable
Further Adaptive Supports	\$1 - \$936,330	73.1%
	Greater than \$936,330	Negotiable
Align Full Wood, Wood Casegood	\$1 - \$741,840	66.00%
	\$741,841 - \$1,602,564	68.60%
	Greater than \$1,602,564	Negotiable
Accessories (Ergonomic Tools, Wand Light)	\$1 - \$781,250	67.80%
	Greater than \$781,250	Negotiable
Wood Seating	\$1 - \$720,461	65.00%
	Greater than \$720,461	Negotiable

Storage Towers, Overfiles, Bookcases, Essentials Lateral Files, Vertical Files	\$1 - \$871,080	71.10%
	\$871,081 - \$1,872,659	73.10%
	Greater than \$1,872,659	Negotiable
Gather Collection, Clarity, Co Ho, Parallel, Recharge, Rock, Retreat Seating, Jetty:Mod, and Two Thirds	\$1 - \$645,995	61.00%
	Greater than \$645,995	Negotiable
Structure, Merge, and Aware Tables	\$1 - \$793,651	68.30%
	Greater than \$793,651	Negotiable
Scout Seating	\$1 - \$776,398	67.60%
	Greater than \$776,398	Negotiable
Relate Seating	\$1 - \$877,193	71.30%
	Greater than \$877,193	Negotiable
Inspire, Mimeo, Lyric, Evo, Svelte, O6, Pli, and Quip Seating	\$1 - \$720,461	65.00%
	Greater than \$720,461	Negotiable
Access and Acuity Seating	\$1 - \$741,840	66.00%
	Greater than \$741,840	Negotiable

Trooper, Tolleson Side, and Nimble Seating	\$1 - \$822,368	69.40%
	Greater than \$822,368	Negotiable
Seek	\$1 - \$764,526	67.10%
	Greater than \$764,526	Negotiable
Gunlocke	\$1 - \$100,000	60.5%
	\$100,001 - \$400,000	62.7%
	\$400,001 - \$720,461	65%
	Greater than \$720,461	Negotiable