

# HON NOW™

OMNIA®  
PARTNERS  
Contract #R191804

## Superior Office Solutions at the Speed You Need

### PROGRAM OVERVIEW

To keep your business at peak productivity, waiting isn't always an option. The HON NOW Quickship Program was designed for movers and shakers like you who want exceptional quality, durability, and versatility without compromising valuable time. Whether you're outfitting a brand-new workspace or simply expanding the one you already have, we've got a variety of dependable and supportive office furniture solutions designed to fit your needs and your schedule - in a hurry, without the hassle.



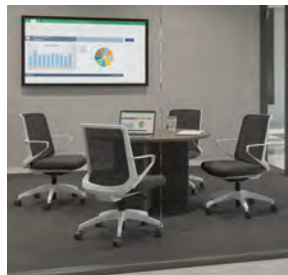
### Designing High-Performing Spaces to fit your needs



DESKS & SEATING



WORKSTATIONS & CUBICLES



TABLES



WORK FROM HOME



EDUCATION

The HON Company reserves the right to change or cancel the HON NOW program, products or terms at any time. Standard HON Dealer Terms and Conditions apply. For the full T&C, contact your HON Sales Representative. The HON Company will not be liable for service delay or failure caused by force majeure, including, without limitation, authority, commotion, certain fire, flood, strikes and/or anticipated strikes, riots, civil or weather conditions. (07/23)

# HON NOW™

## PROGRAM OVERVIEW



### Product Offering

HON NOW offers a comprehensive product offering to meet your office furniture needs while keeping speed as a priority. Outfit an entire Private Office, Open Office, Collaborative, Common or Welcome Space for the full solution. Or if you are looking for just a chair, desk, workstation, table or storage option we have that too. For the full HON NOW product assortment, visit the NOW spotlight page on the HON Ready Portal.

### Sales Tools

Enabling you with all the tools needed to sell HON NOW.

- **HON NOW Catalog** – All-in-one sales tool for your customers that includes inspirational spaces, fabrics and finishes and easy-to-order products. See the digital catalog: <http://hon.to/now>
- **HON NOW Digital Pricer** – your go-to resource to spec and price all of the HON NOW products
- **HON NOW Spec Tool Catalog** – Using the HNW makes it easy to spec and design projects with HON NOW
- **More tools and materials** can be found on hon.com or the HON Ready Portal. Plus, HON NOW is on the HON App!

### Order Size

HON NOW allows you to provide just a chair or desk all the way to an entire private office, open office workstations to a collaborative space in your office all delivered with speed.

- No minimum or maximum order threshold. However, large quantity orders or large dollar volume orders may receive lead times greater than the HON NOW Program delivery threshold. Please work with your project or order management team to confirm availability for your specific project.
- Orders are subject to availability based on the HON NOW assortment.

### Lead Time

The HON NOW Program is designed to deliver on avg. in 10 business days with an option for expedited delivery. This means that you can look for deliveries on your next regularly scheduled delivery day unless your customer needs it faster in which you can choose the expedited option. Delivery times will vary for both options based on proximity to Muscatine, IA, where stock is centrally located.

#### NOW / Standard Option

- Deliveries will arrive within 7-11 business days depending on Dealer location
- Deliveries are subject to HON standard freight terms

#### NOW + Speed / Expedited Delivery Option

- Deliveries will arrive within 2-6 business days based on Dealer or Customer location
- NOW + Speed option will have a 8% list freight charge that will be capped at \$5,000 maximum

### Freight Terms

- NOW delivery will vary based on Dealer Location and will ship on partial or full truckloads to Dealer Location.
- NOW + Speed will deliver via LTL carrier or FedEx
- NOW + Speed freight charge includes liftgate; however, the liftgate will not be available for orders 500 cubes or greater
- All orders 500 cubes or less will be palletized, exceptions may apply
- Delivery and shipment timeframes do not include weekends, national holidays, or HON company holidays

### Delivery Exceptions

Orders delivering to remote areas may be subject to longer lead times. For customers located in Alaska and Hawaii, orders will ship to the point of embarkation (U.S. Freight Forwarder). Customers located in Canada will follow the NOW program terms, however, delivery could extend from the current lead time expectations based on location if located in remote areas.

### Dealer Programs & Seller Rewards

Eligible for Modified Dealer Programs, NOW sales counts towards overall Dealership volume. HONORS participants earn rewards for selling NOW in the HON HONORS program. A flat dollar payout and additional rewards will be paid to eligible HONORS participants based on the NOW program guidelines. Payout schedule and program terms follow the standard HONORS program terms and conditions.

#### Flat Dollar Payout:

**\$10-\$20 payout** on eligible performance seating

#### Additional Rewards:

**NOW** = HONORS payout of 2% of invoice

**NOW + Speed** = HONORS payout of 1% of invoice

### CAP/GIZA Catalog

HNW

### 5 Hour IDS Design

HON NOW offers excellent 5-hour Design Services from the HON Integrated Design Solutions Team making designing HON NOW easy and fast. Go to The Community to submit your HON NOW design. Make sure to click the 'Quickship' check box when submitting and that's it! Available for orders up to \$50k list.

### Discounts

Program Options	Discount Code	Systems	All Other Product
Standard	B016	64.7%	51.1%
+ Speed	B017	58.3%	44.5%

### Eligible Products for Workstation Discount

- Accelerate® Panels
- Accelerate Worksurfaces
- Brigade® Pedestals
- Flagship® Pedestals
- Pedestal Accessories
- Systems Electrical
- Systems Worksurfaces

### Order Information

Orders cannot be canceled or changed once submitted. Orders must be submitted electronically under the NOW contract code to receive the correct discounting, terms and shipment option. Orders cannot be combined with other products or programs. Order fulfillment based on stock availability at the time of the order. No request dates allowed.