

EXHIBIT A: C&W RESOURCE		
HNI Global - Products		
Products	Combined List Per Order (USD)	Discount From List, Product Only
Allsteel		
Systems: Stride Systems	\$1 - \$500,000	79.0%
	\$500,001 & Above	Negotiable
Systems: Terrace	\$1 - \$500,000	77.8%
	\$500,001 & Above	Negotiable
Systems: Further, Stride Desking & Benching, Optimize, Mural Tables: Altitude, A6 Gallery Panels	\$1 - \$500,000	74.1%
	\$500,001 & Above	Negotiable
Non-Metal Storage: Involve, Approach, Stride Painted Wood Storage, Stride Towers, Daybook	\$1 - \$500,000	73.1%
	\$500,001 & Above	Negotiable
Metal Storage: Align Credenzas, Laterals, Lockers & Wardrobes, Radii	\$1 - \$500,000	70.6%
	\$500,001 & Above	Negotiable
Tables: Aware, Merge & Structure	\$1 - \$500,000	67.1%
	\$500,001 & Above	Negotiable
Further Adaptive	\$1 - \$500,000	66.6%
	\$500,001 & Above	Negotiable
Mural	\$1 - \$500,000	66.0%
	\$500,001 & Above	Negotiable
Metal Storage: Essentials Laterals & Bookcases	\$1 - \$500,000	64.7%
	\$500,001 & Above	Negotiable
Seating: Acuity, Evo, Inspire, Lyric, Mimeo, Nimble, O6, Pli Quip, Relate, Seek & Scout	\$1 - \$500,000	63.5%
	\$500,001 & Above	Negotiable
Seating: Svelte	\$1 - \$500,000	61.2%
	\$500,001 & Above	Negotiable
Accessories: Ergo Tools & Task Lighting	\$1 - \$500,000	60.0%
	\$500,001 & Above	Negotiable
Social Collaborative: Gather Lounge: COHO, Townhall & Two Thirds Seating: Clarity, Park, Parallel, Retreat & Retreat Executive	\$1 - \$500,000	51.6%
	\$500,001 & Above	Negotiable
AP		
Aspect	\$1 - \$500,000	65.9%
	\$500,001 & Above	Negotiable
Beyond	\$1 - \$500,000	61.0%
	\$500,001 & Above	Negotiable
GUN		
Table Bases: Briefing, Conference & Training Casegood Accessories	\$1 - \$500,000	58.8%
	\$500,001 & Above	Negotiable
Conference Tables & Occasional (Briefing & Training Tops) Seating Lounge	\$1 - \$500,000	56.5%
	\$500,001 & Above	Negotiable
HBF		
HBF (Standard freight & delivery terms apply)	\$1 - \$500,000	48.4%
	\$500,001 & Above	Negotiable

GP%	Dealer Discount
10.0%	81.1%
Neg	
15.0%	81.1%
Neg	
15.0%	78.0%
Neg	
15.0%	77.1%
Neg	
15.0%	75.0%
Neg	
15.0%	72.0%
Neg	
15.0%	71.6%
Neg	
15.0%	71.1%
Neg	
15.0%	70.0%
Neg	
15.0%	69.0%
Neg	
15.0%	67.0%
Neg	
15.0%	66.0%
Neg	
15.0%	58.9%
Neg	
18.0%	72.0%
Neg	
18.0%	68.0%
Neg	
15.0%	65.0%
Neg	
15.0%	63.0%
Neg	
15.0%	56.1%
Neg	

HON

Systems: Abound, Accelerate & Empower Height Adjustable Tables, Gravitation & Universal Screens	\$1 - \$500,000	74.1%	15.0%	78.0%
	\$500,001 & Above	Negotiable	Neg	
Storage: Contain Credenza, Lockers & Towers	\$1 - \$500,000	71.8%	15.0%	76.0%
	\$500,001 & Above	Negotiable	Neg	
Non-Metal Casegood: Voi	\$1 - \$500,000	69.4%	15.0%	74.0%
	\$500,001 & Above	Negotiable	Neg	
Metal Storage: Brigade, Flagship, Fuse & 600/700/800 Series Tables: Islands Tables Tops & Metal Legs	\$1 - \$500,000	68.2%	15.0%	73.0%
	\$500,001 & Above	Negotiable	Neg	
Desking & Storage: 10500 Series Suite of desk, table & storage: Concinnity Tables: Huddle, Motivate	\$1 - \$500,000	67.1%	15.0%	72.0%
	\$500,001 & Above	Negotiable	Neg	
Seating: Cliq, Cofi, Ignition, Ignition 2, Solve, Motivate & Nucleus Seating	\$1 - \$500,000	64.7%	15.0%	70.0%
	\$500,001 & Above	Negotiable	Neg	
Tables: Preside & Between	\$1 - \$500,000	63.5%	15.0%	69.0%
	\$500,001 & Above	Negotiable	Neg	
Seating: Accommodate, Build, Ceres, Convergence, Endorse & Flock Tables: Flock, Laminate Occasional & Scramble Education: Smartlink	\$1 - \$500,000	62.4%	15.0%	68.0%
	\$500,001 & Above	Negotiable	Neg	
Seating: Ruck	\$1 - \$500,000	60.0%	15.0%	66.0%
	\$500,001 & Above	Negotiable	Neg	
Seating: Astir, Birk, Grove, MAV, Merit, Tangram, West Hill	\$1 - \$500,000	58.2%	15.0%	64.5%
	\$500,001 & Above	Negotiable	Neg	
Laminate Casegoods: Workwall	\$1 - \$500,000	57.6%	15.0%	64.0%
	\$500,001 & Above	Negotiable	Neg	
Balance of Line	\$1 - \$500,000	54.1%	15.0%	61.0%
	\$500,001 & Above	Negotiable	Neg	