

URPOSE

To support orders between Cresa and HNI Global, supporting the sale of Allsteel products.

CONTRACT PERIOD

July 1, 22023 – June 30, 2024

SERVICING DEALER

To be determined by project

DEALER DIRECT CONTRACT NUMBERS

- B728** – Allsteel
- B733** – Allsteel Architecture Products
- B937** - HON

PRICING

Prices are from the current price lists at time of order placement.

PAYMENT TERMS

Standard commercial dealer terms apply per operating company.

FREIGHT

Standard commercial dealer terms apply per operating company.

INSTALLATION/DESIGN/MISCELLANEOUS SERVICES

Installation charges are negotiated between Cresa and authorized dealer.

ORDERING GUIDELINES

Orders should be submitted electronically.

Each purchase order submitted must include the specific “bill to” and “ship to” address, the date in which the buyer requests delivery, delivery instructions and any other special conditions or situations with respect to the order.

It is important that your orders contain all the above information to ensure order is processed correctly and eliminate any delays.

CONTACT INFORMAITON

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PRODUCT AND DISCOUNT SCHEDULES

Products	Combined List Per Order (USD)	Dealer Discount From List, Product Only
ALLSTEEL		
Height Adjustable Tables	\$1-\$500,000	80.0%
	\$500,000+	Negotiable
Further, Mural, Optimize, Stride Systems & Desking, Terrace	\$1-\$500,000	79.0%
	\$500,000+	Negotiable
Approach, Further Adaptive, Gallery & Involve	\$1-\$500,000	78.0%
	\$500,000+	Negotiable
Align Credenza & Pedestals, Essential Laterals & Storage, Raddi & Task Lights	\$1-\$500,000	73.0%
	\$500,000+	Negotiable
Aware and Structure	\$1-\$500,000	72.0%
	\$500,000+	Negotiable
Ergonomic Tools	\$1-\$500,000	70.0%
	\$500,000+	Negotiable
Seating	\$1-\$500,000	69.0%
	\$500,000+	Negotiable
Social Collaborative Seating & Tables, Clarity, Park, Parallel, Retreat, Townhall & Two Thirds	\$1-\$500,000	60.0%
	\$500,000+	Negotiable
Beyond Walls	\$1-\$500,000	68.0%
	\$500,000+	Negotiable
Aspect	\$1-\$500,000	69.0%
	\$500,000+	Negotiable

Products	Combined List Per Order (USD)	Dealer Discount From List, Product Only
HON		
Abound, Accelerate, Empower, Overhead/Shelves, Accessories	\$1-\$500,000	78.0%
	\$500,000+	Negotiable
Coordinate & Height Adjustable Bases	\$1-\$500,000	69.0%
	\$500,000+	Negotiable
Task Seating & Tables	\$1-\$500,000	68.0%
	\$500,000+	Negotiable
Storage	\$1-\$500,000	68.0%
	\$500,000+	Negotiable
Accommodate, Astir, Flock, Grove, Mav, Soothe, Soco, Trangram & West Hill	\$1-\$500,000	66.5%
	\$500,000+	Negotiable
Smartlink, Build Seating, Confetti, Roll Call &U Storyline	\$1-\$500,000	65.0%
	\$500,000+	Negotiable