

Premier RFP

| Products | Combined List per Order | Servicing Fee | End User Discount |
|--|-------------------------|---------------|-------------------|
| Further, Stride, Optimize, Terrace, Concensys, Involve Casegoods, Approach, A8 & Altitude | \$1-\$100,000 | 18.0% | 65.9% |
| | \$100,001-\$400,000 | 15.0% | 68.0% |
| | \$400,001 and above | | Negotiable |
| Structure, Aware, Trooper, Tolleson & Nimble | \$1-\$100,000 | 18.0% | 60.8% |
| | \$100,001-\$400,000 | 15.0% | 61.8% |
| | \$400,001 and above | | Negotiable |
| Essentials & Persona Laterals, Essential Storage, Align Laterals, Align Storage, Align Credenzas, Stride Storage, Raddi, Involve Storage, Gallery Panels | \$1-\$100,000 | 18.0% | 60.8% |
| | \$100,001-\$400,000 | 15.0% | 62.8% |
| | \$400,001 and above | | Negotiable |
| #19, Relate, Sum, Scout, Seek, Inspire, & Access Seating | \$1-\$100,000 | 18.0% | 57.7% |
| | \$100,001-\$400,000 | 15.0% | 58.7% |
| | \$400,001 and above | | Negotiable |
| Wood Casegoods (Align Wood), Stride Painted Wood Casegoods Veneer | \$1-\$100,000 | 18.0% | 55.6% |
| | \$100,001-\$400,000 | 15.0% | 57.2% |
| | \$400,001 and above | | Negotiable |
| Acuity & Mimeo Seating, Lyric, Quip, Evo, Svelte | \$1-\$100,000 | 18.0% | 54.6% |
| | \$100,001-\$400,000 | 15.0% | 55.6% |
| | \$400,001 and above | | Negotiable |
| Accessories (Wand & Link Lights, Ergonomic tools) | \$1-\$100,000 | 18.0% | 50.4% |
| | \$100,001-\$400,000 | 15.0% | 53.5% |
| | \$400,001 and above | | Negotiable |

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| Gather Seating, Gather Tables, Harvest Tables, Clarity Seating, Parallel, New Product Offering, Retreat, Co Ho, Recharge, Park, Townhall Collection (Rock) , Rise | \$1-\$100,000 | 18.0% | 46.3% |
| | \$100,001-\$400,000 | 15.0% | 48.4% |
| | \$400,001 and above | | Negotiable |

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| Gunlocke | \$1-\$100,000 | 18.0% | 48.4% |
| | \$100,001-\$400,000 | 15.0% | 51.5% |
| | \$400,001 and above | | Negotiable |

3 year list price hold
3% Admin Fee