

EQUALIS - REGION 10 ESC FURNITURE & STORAGE, RELATED PRODUCTS & SERVICES

Contract #EQ-052920-01J September 1, 2020 to August 31, 2027















Collaborative Expertise

The HON Company was awarded a competitively solicited Region 10 award, marketed through Equalis. Equalis strives to embody partnerships through a member driven and supplier centric organization. The HON Company offers product solutions from front to back, covering any product need big or small.

Please contact HON Government Customer Support with any questions.

(Phone) 800.466.8694 (Email) hongsateam@honcompany.com

TIER	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desks, Casegoods	HON Branded Seating	HON Limited 5-Year Warranty*	Education	Soothe High Back Patient Chair
1	0-\$25,000	64.70%	55.40%	53.30%	53.30%	55.30%	53.30%	51.30%
2	\$25,001-\$75,000	65.70%	56.40%	55.00%	55.00%	56.40%	55.00%	52.30%
3	\$75,001-\$150,000	67.90%	63.70%	59.60%	59.60%	58.50%	56.50%	54.50%
4	\$150,000 and above	Negotiated	Negotiated	Negotiated	Negotiated	Negotiated	Negotiated	Negotiated