

Idaho - NASPO ValuePoint Discount Matrix -- Allsteel Inc.

Systems	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Monolithic Detail			
Concensys, Optimize, Terrace, FIT	73.3%	73.3%	73.3%
Frame and Tile Detail			
Terrace, Further, Metal/Acrylic Screens	73.3%	73.3%	73.3%
Stride, Gallery Panels, Mural	74.0%	74.0%	74.0%

Desks and Tables	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Desks Detail			
Cadence, Involve, Approach	73.3%	73.3%	73.3%
Stride Desking & Painted Wood, Altitude Tables	74.0%	74.0%	74.0%
Align Wood, Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.3%	58.3%	58.3%
Gunlocke Desking	56.5%	58.0%	59.5%
Tables Detail			
Merge, Aware, Structure	63.1%	63.1%	63.1%
Gather, Park, Recharge, Townhall Collection (Peak & Picnic)	54.5%	54.5%	54.5%
Gunlocke Tables	56.5%	58.0%	59.5%
HBF: Conference Tables, Occasional Tables	45.3%	46.3%	47.8%

Filing, Metal Storage & Wooden Casegoods	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Metal Filing and Storage Cabinet Detail			
Essentials Pedestals	73.3%	73.3%	73.3%
Essentials Storage Towers, Overfiles, Bookcases	65.1%	65.1%	65.1%
Essentials Laterals	69.6%	69.6%	69.6%
Align Metal Storage, Radii	73.2%	73.2%	73.2%
Wooden Filing and Storage Cabinet Detail			
Align Wood, Ergo Accessories, LED Lights	58.3%	58.3%	58.3%
Involve	73.3%	73.3%	73.3%
Gunlocke Storage	56.5%	58.0%	59.5%

Seating	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Seating Detail			
Trooper, Tolleson, Nimble	65.6%	65.6%	65.6%
Relate, Seek, Inspire, Sum, Access, Mimeo, Lyric, Quip, Evo, Svelte. O6, Pli	60.8%	60.8%	60.8%
#19, Acuity	61.3%	61.3%	61.3%
Scout	63.5%	63.5%	63.5%
Gather, Parallel, Clarity, CoHo, Park, Recharge, Retreat, Townhall Collection (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds	54.5%	54.5%	54.5%
Gunlocke Seating	56.5%	58.0%	59.5%
HBF Seating	45.3%	46.3%	47.8%