Systems	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Monolithic Detail			
Concensys, Optimize, Terrace, FIT	73.3%	73.3%	73.3%
Frame and Tile Detail			
Terrace, Further, Metal/Acrylic Screens	73.3%	73.3%	73.3%
Stride, Gallery Panels, Mural	74.0%	74.0%	74.0%

Desks and Tables	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Desks Detail			
Cadence, Involve, Approach	73.3%	73.3%	73.3%
Stride Desking & Painted Wood	74.0%	74.0%	74.0%
Align Wood, Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.4%	58.4%	58.4%
Gunlocke Desking	56.6%	58.1%	59.6%
Tables Detail			
Merge, Aware, Structure	63.2%	63.2%	63.2%
Gather, Park, Recharge, Townhall Collection (Peak & Picnic)	54.6%	54.6%	54.6%
Gunlocke Tables	56.6%	58.1%	59.6%
HBF: Conference Tables , Occasional Tables	45.5%	46.5%	48.0%

Filing, Metal Storage & Wooden Casegoods		Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000	
Metal Filing and Storage Cabinet Detail				
Essentials Pedestals	73.3%	73.3%	73.3%	
Essentials Storage Towers, Overfiles, Bookcases	65.2%	65.2%	65.2%	
Essentials Laterals	69.7%	69.7%	69.7%	
Align Metal Storage, Radii	73.2%	73.2%	73.2%	
Wooden Filing and Storage Cabinet Detail				
Align Wood, Ergo Accessories, LED Lights	58.4%	58.4%	58.4%	
Involve	73.3%	73.3%	73.3%	
Gunlocke Storage	56.6%	58.1%	59.6%	

Seating	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Seating Detail			
Trooper, Tolleson, Nimble	65.7%	65.7%	65.7%
Relate, Seek, Inspire, Sum, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	60.9%	60.9%	60.9%
#19, Acuity	61.4%	61.4%	61.4%
Scout	63.6%	63.6%	63.6%
Gather, Parallel, Clarity, CoHo, Park, Recharge, Retreat, Townhall Collection (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds	54.6%	54.6%	54.6%
Gunlocke Seating	56.6%	58.1%	59.6%
HBF Seating	45.5%	46.5%	48.0%