

Alaska - NASPO ValuePoint Discount Matrix -- Allsteel Inc.

September 2022

Systems	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Monolithic Detail			
Concensys, Optimize, Terrace, FIT	73.2%	73.2%	73.2%
Frame and Tile Detail			
Terrace, Further, Metal/Acrylic Screens	73.2%	73.2%	73.2%
Stride, Gallery Panels. Mural	73.9%	73.9%	73.9%

Desks and Tables	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Desks Detail			
Cadence, Involve, Approach	73.2%	73.2%	73.2%
Stride Desking & Painted Wood	73.9%	73.9%	73.9%
Align Wood, Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.2%	58.2%	58.2%
Gunlocke: Trio, Medley, Silea Private Office, Credentials, Briefing, Converge	56.3%	57.9%	59.4%
Tables Detail			
Merge, Aware, Structure	63.0%	63.0%	63.0%
Gather, Park, Recharge, Townhall Collection (Peak & Picnic)	54.4%	54.4%	54.4%
Gunlocke Tables	56.3%	57.9%	59.4%
HBF: conferece Tables, Occasional Tables	45.2%	46.2%	47.7%

Filing, Metal Storage & Wooden Casegoods	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Metal Filing and Storage Cabinet Detail			
Essentials Pedestals	73.2%	73.2%	73.2%
Essentials Storage Towers, Overfiles, Bookcases	65.0%	65.0%	65.0%
Essentials Laterals	69.5%	69.5%	69.5%
Align Metal Storage, Radii	73.1%	73.1%	73.1%
Wooden Filing and Storage Cabinet Detail			
Align Wood, Ergo Accessories, LED Lights	58.2%	58.2%	58.2%
Involve	73.2%	73.2%	73.2%
Gunlocke Storage	56.3%	57.9%	59.4%

Seating	Order Size at List		
	Under \$50,000	\$50,000 to \$150,000	Over \$150,000
Seating Detail			
Trooper, Tolleson, Nimble	65.5%	65.5%	65.5%
Relate, Seek, Inspire, Sum, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	60.7%	60.7%	60.7%
#19, Acuity	61.2%	61.2%	61.2%
Scout	63.5%	63.5%	63.5%
Gather, Parallel, Clarity, CoHo, Park, Recharge, Retreat, Townhall Collection (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds	54.4%	54.4%	54.4%
Gunlocke Seating	56.3%	57.9%	59.4%
HBF Seating	45.2%	46.2%	47.7%