

Gunlocke®

CONTRACT NAME: **(MAPT) Mid-Atlantic Purchasing Team**
CONTRACT NUMBER: **IFB-2015-42**
EFFECTIVE DATES: **01/01/16 – 12/31/25**
CURRENT PRICING: **February 2024 - Effective 2/1/2024**

NOTE: THIS CONTRACT COVERS THE STATE OF MARYLAND AND THESE MARYLAND COUNTIES AND CITIES: ANNE ARUNDEL, BALTIMORE, CARROLL, HARFORD, HOWARD, ANNAPOLIS, ROCKVILLE, MONTGOMERY, PRINCE GEORGE'S, LOUDON, AND FREDERICK. THE CONTRACT ALSO COVERS WASHINGTON, D.C. AND THE FOLLOWING VIRGINIA COUNTIES AND CITIES: FAIRFAX, ALEXANDRIA, PRINCE WILLIAM, LOUDON, ARLINGTON. LOCAL GOVERNMENTS INCLUDING PUBLIC SCHOOLS, COLLEGES, AND LIBRARIES MAY USE THE CONTRACT.

DISCOUNTING STRUCTURE:

| PRODUCT (s): | ORDER SIZE AT LIST – DOLLAR AMOUNT TIER(s): | DISCOUNT FROM LIST – END USER: | DEALER SERVICE FEE (GP): |
|-----------------------------|--|-----------------------------------|-----------------------------|
| Seating, Casegoods & Tables | Any Size | 53.0% | 21.30% |

GP'S ARE DEDUCTED FROM THE INVOICE ON DEALER DIRECT ORDERS, AND PAID UPON SHIPMENT WITH GUNLOCKE AGENCY DIRECT ORDERS

PO'S MUST BE SUBMITTED WITH THE END USER'S DISCOUNTS.

SERVICES:

| FEE: | TYPE: | RATE: |
|-----------------|--------|--|
| Install | Hourly | \$41.50 (Standard install included in discounts. May only charge additional install for systems furniture, industrial shelving, or library shelving) |
| Design | Hourly | \$65.00 |
| Reconfiguration | Hourly | \$41.50 |

OTHER:

| | |
|-------------------------------|--|
| PAYMENT TERMS: | Net 30 |
| CREDIT CARDS ACCEPTED: | No |
| FOB POINT: | Destination |
| SPECIALS ALLOWED ON CONTRACT: | Yes |
| NON-CONTRACT ITEMS: | No |
| BID DISCOUNTING: | Yes |
| PURCHASE ORDERS: | PO's can come from the End User or Dealer – if thru dealer End User PO is REQUIRED Dealer Direct Oracle Code - A548 End User Direct Oracle Code - 0829 |

This contract has a defined list of Servicing Dealers.