# GO-TO-MARKET BRIEF: Daybook™

# DESIGN STORY

The Evolving workplace is inspired by alternative workspaces to **promote innovation**, **collaboration**, **and wellness**. With the Evolving Workplace in mind, Allsteel designed Daybook to enhance user experiences supporting full-time and hybrid work environments. A sense of belonging and inclusion is crucial in today's collaboration experience. Daybook defines spaces within spaces, creating neighborhoods or entire villages. Functional and aesthetic inserts can organize the chaos while also supporting team innovation and collaboration. Through team ownership and the ability to reconfigure, the needs of every function can be met.

## KEY MESSAGE

In the open plan, organizations are looking for ways to create spaces to flex with the needs of teams. Daybook creates division and collaboration for adjacent neighborhoods. Inserts can be customized to team needs – from a place to brainstorm to a celebration of project milestones. As teams change and new "neighbors" are added, the partition can be reconfigured to meet the needs of today and tomorrow.

#### MARKET TRENDS

- Permeable division of space that also supports collaboration
- Neighborhood touchdown spaces to harness community and inclusion
- Maximization of vertical space + horizontal space within floorplate
- Integration of biophilia

#### CUSTOMER CONVERSATIONS

"I love the thin profile of the frame!"

"The ability to customize each side of the partition is perfect for neighborhood planning."

"The inserts are available in so many materials and finishes!" "The leveling foot shows an attention to detail."

"The planters are a great way to add biophilia and a splash of color."

"Specification is simple, but the product offering is robust!" "I love the that I can reconfigure when team needs change."

"Finish offerings consistent with systems product makes it easy to create a cohesive design."

#### PRODUCT DIFFERENTIATORS

Unique Features:

- Adaptable to meet team/individual needs
  - All front and back inserts can be different to match application need
  - Optional shelves, planters, and bookcases
- Easy specification
  - 1 base frame model (optional base frame extension)
  - 14 insert models
  - 3 height options
  - 2-bay to 6-bay width flexibility
- Installation speed and reconfigurability
- "Soft architecture" mix between furniture and AP product
- Light scale, doesn't take over floorplate









## COMPETITIVE

Maars	Loftwall
Product: M923	Product: Hover
Allsteel Differentiators:	Allsteel Differentiators:
1. Shelves, bookcase, planter options	1. Same day insert reconfiguration; overnight partition
<ol> <li>Match finishes with other furniture (ASI breadth of offering inclusive of entire floorplate)</li> <li>All front and back inserts can be different to match application need</li> </ol>	<ul> <li>reconfiguration</li> <li>Shelves, bookcase, planter options match finishes with other furniture (ASI breadth of offering inclusive of entire floorplate)</li> </ul>
<ol> <li>Supports ceiling heights up to 17' (M923 only 13.5')</li> <li>Frame is available in all ASI standard paints.</li> <li>Can hang items on the partition with slotted metal</li></ol>	<ol> <li>More width options available</li> <li>All front and back inserts can be different to match</li></ol>
(within weight limitations) <li>Runs are limited to 10 sections (M9232 can</li>	application need <li>Frame and planter are available in all ASI standard</li>
support 5 modules)	paints.

# STATEMENT OF LINE

A detailed statement of line and specifications is available online at allsteeloffice.com/Daybook



# **KEY APPLICATIONS**

Division of workstations, ancillary spaces, and community zones

## DAYBOOK IN SEISMIC ZONES

Daybook is a furniture partition product, not a structural wall. It cannot support a door or other wall elements. It is anchored to the floor and ceiling (or customer provided structure) at the top and bottom of each vertical. When installing in a seismic zone, it is up to the installer/project manager for the site to assess what is needed to meet local code.

# CONTACT

Contact Your Allsteel Sales Representative or customer support at (888) 255-7833.