



NASPO ValuePoint - State of Oregon PO-10700-00013612 Discount Matrix

Pricing & Discount Information

Price List: March 1, 2023

Tier	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desking, Caseworks	HON Branded Seating
1	\$0 - \$50,000	67.30%	59.20%	55.10%	55.10%
2	\$50,001 - \$150,000	68.40%	61.20%	56.10%	56.10%
3	\$150,001 & Above	68.40%	61.20%	56.10%	56.10%

Product Series	Product Series	Product Series	Product Series
Abode Systems	210 Vertical Files	10500 Series Laminate Desking	Accommodate
Abound Systems	310 Vertical Files	10700 Series Laminate Desking	Adjustable Task/Lab Stools
Accelerate Systems	510 Vertical Files	1870 Series RTA Bookcases	Astir Collaborative Work
Brigade Pedestals	Brigade Laterals	34000 Series Desking	Build Seating
Empower	Brigade Shelf File & Overfiles	38000 Series Desking	Cambia (2150/2160)
Flagship Pedestals	Brigade Steel Bookcase	94000 Series Laminate Desking	Ceres
Systems Accessories	Brigade Storage Cabinets	Arrange	Cipher
Healthy Workplace:	Contain	Between	Cliq
Screens & Stackers	Flagship File Centers	Birk Tables	Cofi
PET Desktop Screens	Flagship Laterals	Build Makerspace	ComforTask (5900)
Universal Screens	Flagship Storage & Bookcases	Build Tables	Convergence - HCT1MM
	FlameSafe Fire-Resistant Files	Concinnity	Endorse
	Fuse	Desking & Table Accessories	Flexion
	Storage Accessories	Flock	Flock
	Storage Islands	Gravitation	Gateway
		Height Adjustable	Grove
		Hospitality	GuestStacker (4030)
		HPWRMOB1	High Density Olson Stacker (4040)
		Huddle	Ignition
		Laminate Occasional Tables	Ignition 2.0
		Mentor Desking	Invitation (2210)
		Metro Desking	Lota (2280)
		Motivate	Mav Single Lounge
		Preside	Merit Seating
		Scramble Occasional Tables	Motivate
		Sculpt Tables	Nucleus
		Utility Tables	Nucleus Recharged
		Valido Laminate Desking	Park Avenue
		Voi Laminate & Veneer Desking	Perpetual Nesting Chairs
		Workwall	Pillow-Soft (2090/2190)
			Purpose
			Riley
			Ruck
			Seating Accessories
			Skip
			Solutions Seating (4000)
			Solve
			Soothe
			Versant
			Volt (5700/5710)
			West Hill



**NOW**

NASPO ValuePoint  
State of Oregon PO-10700-00013612 HON NOW Discount Matrix

Program	Systems	Other Product
HON NOW	63.30%	50.00%
HON NOW +Speed	57.10%	43.90%