

## State of Nevada NASPO ValuePoint Discount Matrix

Tier	Total Order at List	Systems & Pedestals	Vertical &	Lateral Files, Storage	Tables, Desking, Casegoods	<b>HON Branded Seating</b>
1	\$0 - \$50,000	67.70%		59.60%	55.60%	55.60%
2	\$50,001 - \$150,000	68.70%		61.60%	56.60%	56.60%
3	\$150,001 & Above	68.70%		61.60%	56.60%	56.60%
		Product Series		oduct Series	Product Series	Product Series
		Abode Systems	310	Vertical Files	10500 Series Laminate Desking	Accommodate
		Abound Systems	510	Vertical Files	1870 Series RTA Bookcases	Adjustable Task/Lab Stools
		Accelerate Systems	Bri	gade Laterals	34000 Series Desking	Astir Collaborative Work
		<b>Brigade Pedestals</b>	Brigad	e Steel Bookcase	38000 Series Desking	Build Seating
		Empower	Brigade	Storage Cabinets	Arrange	Cambia (2150/2160)
		Flagship Pedestals		Contain	Between	Ceres
		Systems Accessories	Flags	hip File Centers	Birk Tables	Cipher
		PET Desktop Screens	Flag	gship Laterals	Build Tables	Cliq
		Universal Screens	Flagship S	torage & Bookcases	Concinnity	Cofi
				Fuse	Desking & Table Accessories	Convergence - HCT1MM
			Stora	ige Accessories	Flock	Endorse
			Sto	orage Islands	Gravitation	Flexion
					Height Adjustable	Flock
					Hospitality	Gateway
					HPWRMOB1	Grove
					Huddle	High Density Olson Stacker
					Laminate Occasional Tables	Ignition
					Metro Desking	Ignition 2.0
					Motivate	Invitation (2210)
					Preside	Lota (2280)
					Scramble Occasional Tables	Mav Single Lounge
					Sculpt Tables	Motivate
					Valido Laminate Desking	Nucleus
					Voi Laminate & Veneer Desking	Nucleus Recharged
					Workwall	Park Avenue
						Perpetual Nesting Chairs
						Pillow-Soft (2090/2190)
						Purpose
						Riley
	JOD NIC	)\//™ Syst	ome	Other Product		Ruck
		ノ V V Syst	CIII3	Other Froduct		Seating Accessories
	HON NOW Discount	Matrix 63.6	50%	50.50%		Skip
						SoCo
						Solutions Seating (4000)
						Solve
						Soothe

Versant Volt (5700/5710) West Hill