HON NASPO ValuePoint - State of Idaho Discount Matrix

Pricing & Discount Information

Price List: March 1, 2023

| Total Order at List | Systems & Pedestals | Vertical & Lateral Files, Storage | Tables, Desking, Casegoods | HON Branded Seating |
|----------------------|-----------------------------|-----------------------------------|-------------------------------|--------------------------------|
| \$0 - \$50,000 | 67.60% | 59.50% | 55.40% | 55.40% |
| \$50,001 - \$150,000 | 68.60% | 61.50% | 56.50% | 56.50% |
| \$150,001 & Above | 68.60% | 61.50% | 56.50% | 56.50% |
| | Product Series | Product Series | Product Series | Product Series |
| | Abode Systems | 210 Vertical Files | 10500 Series Laminate Desking | Accommodate |
| | Abound Systems | 310 Vertical Files | 10700 Series Laminate Desking | Adjustable Task/Lab Stools |
| | Accelerate Systems | 510 Vertical Files | 1870 Series RTA Bookcases | Astir Collaborative Work |
| | Brigade Pedestals | Brigade Laterals | 34000 Series Desking | Build Seating |
| | Empower | Brigade Shelf File & Overfiles | 38000 Series Desking | Cambia (2150/2160) |
| | Flagship Pedestals | Brigade Steel Bookcase | 94000 Series Laminate Desking | Ceres |
| | Systems Accessories | Brigade Storage Cabinets | Arrange | Cipher |
| | Healthy Workplace: | Contain | Between | Cliq |
| | Screens & Stackers | Flagship File Centers | Birk Tables | Cofi |
| | PET Desktop Screens | Flagship Laterals | Build Makerspace | ComforTask (5900) |
| | Universal Screens | Flagship Storage & Bookcases | Build Tables | Convergence - HCT1MM |
| | | FlameSafe Fire-Resistant Files | Concinnity | Endorse |
| | | Fuse | Desking & Table Accessories | Flexion |
| | | Storage Accessories | Flock | Flock |
| | | Storage Islands | Gravitation | Gateway |
| | | | Height Adjustable | Grove |
| | | | Hospitality | GuestStacker (4030) |
| | | | HPWRMOB1 | High Density Olson Stacker (40 |
| | | | Huddle | Ignition |
| | | | Laminate Occasional Tables | Ignition 2.0 |
| | | | Mentor Desking | Invitation (2210) |
| | | | Metro Desking | Lota (2280) |
| | | | Motivate | Mav Single Lounge |
| | | | Preside | Merit Seating |
| | | | Scramble Occasional Tables | Motivate |
| | | | Sculpt Tables | Nucleus |
| | | | Utility Tables | Nucleus Recharged |
| | | | Valido Laminate Desking | Park Avenue |
| NASPO ValuePoint - | State of Idaho PADD20231518 | ION NOW Discount Matrix | Voi Laminate & Veneer Desking | Perpetual Nesting Chairs |
| | | 1 | Workwall | Pillow-Soft (2090/2190) |
| | | | | Purpose |
| Program | Systems | Other Product | | Riley |
| HON NOW | 63.50% | 50.40% | | Ruck |
| HON NOW +Spee | ed 57.50% | 44.30% | | Seating Accessories |
| | | | | Skip |
| | | | | Solutions Seating (4000) |
| | | | | Solve |
| | | | | Soothe |
| | | | | Versant |

Versant Volt (5700/5710) West Hill