NASPO ValuePoint - State of Utah MA MA3963-PA Discount Matrix

Product Line	Discount		
Gather, Parallel, Clarity, CoHo, Jetty-Mod, Park, Recharge, Retreat, Townhall Collection, Vicinity (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds, Vicinity, Gather, Park, Recharge, Townhall Collection (Peak, Picnic), Belong, Rise	54.90%		
Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.60%		
Relate, Seek, Inspire, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	61.10%		
Acuity	61.60%		
Aware, Structure	63.40%		
Essentials Storage Towers, Overfiles, Bookcases	65.30%		
Nimble	65.80%		
Essentials Laterals	69.80%		
Align Metal Storage, Radii	73.40%		
Cadence, Involve, Approach, Essentials Pedestals, Further, Altitude Height			
Adjustable, Concensys, Optimize, Terrace, Metal/Acrylic Screens, Mural,	73.50%		
Daybook, Universal Screens		-	
Further Adaptive Supports	71.00%		
Stride, Gallery Panels, FIT	74.20%		
Gunlocke	Tier 1	Tier 2	Tier 3
	\$0 to \$50k	\$50k to \$150k	Over \$150k
	56.80%	58.30%	59.80%
	Tier 1	Tier 2	Tier 3
HBF	\$0 to \$50k	\$50k to \$150k	Over \$150k
	45.70%	46.70%	48.20%
Aspect & Beyond Architectural Products	Tier 1	Tier 2	Tier 3
	\$0 to \$50k	\$50k to \$150k	Over \$150k
	56.10%	57.30%	59.20%