NASPO ValuePoint - State of Oregon PO-10700-00013607 Discount Matrix

Product Line	Discount		
Gather, Parallel, Clarity, CoHo, Jetty-Mod, Park, Recharge,	54.2%		
Retreat, Townhall Collection, Vicinity (Rock, Wedge, Peak,			
Summit, Picnic, Cloud), Two Thirds, Vicinity, Gather, Park,			
Recharge, Townhall Collection (Peak, Picnic), Belong, Rise			
Concensys, Optimize, Terrace, Further, Metal/Acrylic	73.1%		
Screens, Mural, Daybook, Universal Screens			
Further Adaptive Supports	70.6%		
Stride, Gallery Panels, FIT	73.8%		
Gunlocke Seating (only) \$0 to \$5	Tier 1	Tier 2	Tier 3
	\$0 to \$50k	\$50k to \$150k	Over \$150k
	56.1%	57.7%	59.2%
HBF Seating (only)	Tier 1	Tier 2	Tier 3
	\$0 to \$50k	\$50k to \$150k	Over \$150k
	44.9%	45.9%	47.4%

	Tier 1	Tier 2	Tier 3
Aspect & Beyond Architectural Products	\$0 to \$50k	\$50k to \$150k	Over \$150k
	55.40%	56.60%	58.60%