

NASPO VALUEPOINT HAWAII PA CONTRACT # 23-15 DISCOUNT MATRIX

Product Line	Discount		
Gather, Parallel, Clarity, CoHo, Jetty-Mod, Park, Recharge, Retreat, Townhall Collection, Vicinity (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds, Vicinity, Gather, Park, Recharge, Townhall Collection (Peak, Picnic), Belong, Rise	55.10%		
Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.80%		
Relate, Seek, Inspire, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	61.30%		
Acuity	61.80%		
Aware, Structure	63.60%		
Essentials Storage Towers, Overfiles, Bookcases	65.50%		
Nimble	66.00%		
Essentials Laterals	70.00%		
Align Metal Storage, Radii	73.50%		
Cadence, Involve, Approach, Essentials Pedestals, Further, Altitude Height Adjustable, Concensys, Optimize, Terrace, Metal/Acrylic Screens, Mural, Daybook, Universal Screens	73.60%		
Further Adaptive Supports	71.10%		
Stride, Gallery Panels, FIT	74.30%		
Gunlocke	Tier 1 \$0 to \$50k	Tier 2 \$50k to \$150k	Tier 3 Over \$150k
	57.00%	58.50%	60.00%
HBF	Tier 1 \$0 to \$50k	Tier 2 \$50k to \$150k	Tier 3 Over \$150k
	46.00%	47.00%	48.50%

