## NASPO ValuePoint - State of Alaska N-2023-FURN-0001 Discount Matrix

Product Line	Discount		
Gather, Parallel, Clarity, CoHo, Jetty-Mod, Park, Recharge, Retreat, Townhall Collection, Vicinity (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds, Vicinity, Gather, Park, Recharge, Townhall Collection (Peak, Picnic), Belong, Rise	54.40%		
Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.20%		
Relate, Seek, Inspire, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	60.70%		
Acuity	61.20%		
Aware, Structure	63.00%		
Essentials Storage Towers, Overfiles, Bookcases	65.00%		
Nimble	65.50%		
Essentials Laterals	69.50%		
Align Metal Storage, Radii	73.10%		
Cadence, Involve, Approach, Essentials Pedestals, Further, Altitude Height Adjustable, Concensys, Optimize, Terrace, Metal/Acrylic Screens, Mural, Daybook, Universal Screens	73.20%		
Further Adaptive Supports	70.70%	]	
Stride, Gallery Panels, FIT	73.90%		
Gunlocke	Tier 1 \$0 to \$50k 56.30%	Tier 2 \$50k to \$150k 57.90%	Tier 3 Over \$150k 59.40%
HBF	Tier 1 \$0 to \$50k	Tier 2 \$50k to \$150k	-
	45.20%	46.20%	47.70%