## NASPO ValuePoint - State of Vermont 45294 - Discount Matrix

Product Line	Discount	1		
Gather, Parallel, Clarity, CoHo, Jetty-Mod, Park, Recharge, Retreat, Townhall Collection, Vicinity (Rock, Wedge, Peak, Summit, Picnic, Cloud), Two Thirds, Vicinity, Gather, Park, Recharge, Townhall Collection (Peak, Picnic), Belong, Rise	55.10%			
Ergo Accessories, LED Lights, Hands-Free Pulls, Hand Sanitizer Solutions	58.80%			
Relate, Seek, Inspire, Access, Mimeo, Lyric, Quip, Evo, Svelte, O6, Pli	61.30%			
Acuity	61.80%			
Aware, Structure	63.60%	1		
Essentials Storage Towers, Overfiles, Bookcases	65.50%	1		
Nimble	66.00%	1		
Essentials Laterals	70.00%	1		
Align Metal Storage, Radii	73.50%	1		
Cadence, Involve, Approach, Essentials Pedestals, Further, Altitude Height Adjustable, Concensys, Optimize, Terrace, Metal/Acrylic Screens, Mural, Daybook, Universal Screens	73.60%			
Further Adaptive Supports	71.10%	1		
Stride, Gallery Panels, FIT	74.30%	1		
Gunlocke	Tier 1 \$0 to \$50k 57.00%	Tier 2 \$50k to \$150k 58.50%	Tier 3 Over \$150k 60.00%	
HBF	Tier 1 \$0 to \$50k 46.00%	Tier 2 \$50k to \$150k 47.00%	Tier 3 Over \$150k 48.50%	
Aspect & Beyond Architectural Products	Tier 1 \$0 to \$50k 56.30%	Tier 2 \$50k to \$150k 57.50%	Tier 3 Over \$150k 59.40%	