

Contract Name: California Multiple Award Schedule (CMAS)
Contract Number: 4-09-71-0087A
Contract Expiration: September 30, 2028

CONTRACT TERMS

Eligible End-Users

- State and local government agency use of CMAS contracts is optional. A local government is any city, county or other local governmental body or corporation, including the University of California (UC), California State University (CSU), K-12 public schools, and community colleges that are empowered to expend public funds.
- For questions regarding End User eligibility please contact our Allsteel Customer Solutions Team at 888-255-7833 or customersupport@allsteeloffice.com

Product Information

Available Product Categories

- Please refer to the attached Discount Matrix for a list of available product series and the current price list date in effect.
- Under this CMAS contract State agencies cannot purchase systems furniture or any products available through the California Prison Industry (CAL PIA) without a one-time exemption from CAL-PIA.

Contract Terms & Conditions

Payment

- Net 45 Days

Delivery

- All End User orders are FOB Destination, company paid freight to one destination within the state of California within a reasonable time, not to exceed sixty days after receipt of a valid and complete purchase order, or as negotiated between agency and Allsteel and included in the purchase order.
- Charges for delivery are not approved under this contract and will not be accepted on an order. Orders that incorporate a line item charge that has “delivery” referenced will be returned to the dealer; the dealer will be required to correspond directly with the end user to remove these fees from the order.

Services

- Quotes to the end user must reflect a separate line item for each service.
- Services shall be quoted following the guidelines listed below:

Service Type	Quote Type	Rate
Assembly/Installation		Not to Exceed \$100.00 per hour; a minimum assembly charge of \$175.00 per project may apply.
Reconfiguration	Hourly	Not to Exceed \$78.00 per Hour
Design	Hourly	Not to Exceed \$71.00 per Hour
Project Management	Hourly	Not to Exceed \$71.00 per hour

Bid Pricing

Is this contract eligible for bid pricing? Yes or No

Pricing & Discount Information

Allsteel Price List: Effective 4/2/24 pricing is based on the February 2024 Pricers.

CMAS 4-09-71-0087A Discount Matrix

Products	List per Order	Discount from List
Concensys and Terrace Systems, Stride Systems, Universal Product	\$1 - \$1,126,126	77.6%
	Over \$1,126,126	Negotiable
Stride Desking, Stride Storage, Stride Benching, Involve, Optimize Systems, Approach, Further, Align Metal Storage, Align Laterals, Radian Storage, FIT Gallery, Mural	\$1 - \$1,033,058	75.6%
	Over \$1,033,058	Negotiable
Further Adaptive Supports	\$1 - \$936,330	73.1%
	Over \$936,330	Negotiable
Align Full Wood, Wood Casegoods	\$1 - \$741,840	66.0%
	\$741,841 - \$1,602,564	68.6%
	Over \$1,602,564	Negotiable

Accessories (Ergonomic Tools, Wand Light, Covid Products)	\$1 - \$781,250	67.8%
	Over \$781,250	Negotiable
Storage Towers, Overfiles, Bookcases, Essentials Lateral Files, Vertical Files	\$1 - \$871,080	71.1%
	\$871,081 - \$1,872,659	73.1%
	Over \$1,872,659	Negotiable
Wood Seating	\$1 - \$720,461	65.0%
	Over \$720,461	Negotiable
Gather Collection, Clarity, Co Ho, Parallel, Retreat, Recharge and Rock Seating, Two-Thirds	\$1 - \$645,995	61.0%
	Over \$645,995	Negotiable
Merge, Aware and Structure Tables	\$1 - \$793,651	68.3%
	Over \$793,651	Negotiable
Scout Seating	\$1 - \$776,398	67.6%
	Over \$776,398	Negotiable
Seek Seating	\$1 - \$764,526	67.1%
	Over \$764,526	Negotiable
Relate Seating	\$1 - \$877,193	71.3%
	Over \$877,193	Negotiable
Inspire, Mimeo, Lyric, Quip, Evo, O6, Pli, and Svelte Seating	\$1 - \$720,461	65.0%
	Over \$720,461	Negotiable
Access and Acuity Seating	\$1 - \$741,840	66.0%
	Over \$741,840	Negotiable
#19 Seating	\$1 - \$788,644	68.1%
	Over \$788,644	Negotiable

Trooper, Tolleson Side, and Nimble Seating	\$1 - \$822,368	69.4%
	Over \$822,368	Negotiable
Open Market Concensys Non-Tackable Panels, Open Market Tasklights	\$1 - \$2,252,252	77.6%
	Over \$2,252,252	Negotiable
Open Market Nimble Seating Models	\$1 - \$657,895	49.4%
	Over \$657,895	Negotiable
Open Market Accessories (Link Light)	\$1 - \$1,562,500	67.8%
	Over \$1,562,500	Negotiable
Gunlocke	\$1 - \$100,000	60.5%
	\$100,001 - \$400,000	62.7%
	Over \$400,000	65.0%

**PAGES ABOVE CAN BE SHARED WITH END-USERS
ALL PAGES BELOW ARE FOR DEALER AND SALES REFERENCE ONLY**

ALLSTEEL TERMS

Servicing Fees

All size orders 10.0%

Dealers

BI by Staples

Cal & Stan Inc dba Cal Bennett's Inc.

Corporate Business Interiors (CBI)

Crawford & Company dba Crawford & I-Tec

Inside Source dba The Inside Source Young Inc.

Jones Campbell dba Campbell Keller

Parron Hall Corporation

Sam Clar Office Furniture

The Inside Source

Westfall Commercial Furniture

For further details regarding new dealer setups, please contact AllsteelGovContracts@Allsteeloffice.com

Terms & Conditions

Freight/Delivery

All orders must be delivered and installed within 60 days.

All orders are FOB Destination, company paid freight to one destination within the state of California.

Charges for delivery are not approved under this contract and will not be accepted on an order. Orders that incorporate a line item charge that has "delivery" referenced will be returned to the dealer; the dealer will be required to correspond directly with the End User to remove these fees from the order.

Cancellation Policy

Cancellation of an order prior to production may be at no charge. After production, cost incurred may be applicable

Returns/Restocking

Return shipments are not accepted unless specifically authorized in advance by Allsteel on a Returned Goods Authorization Form furnished by Allsteel. Merchandise must be returned in the original shipping cartons, with proper inner packing and is subject to inspection upon return before acceptance. All returns must be made within 30 calendar days after authorization is issued. Returns may be subject to a processing fee.

Credit Cards

Credit card orders for End Users shall follow the guidelines listed below:

- Credit cards are accepted from the End User with no additional discount/fee.
- Orders using a credit card shall include the name, signature, and phone number of the cardholder; no verbal orders are accepted at time of order.
- Credit card orders placed directly from the dealer to Allsteel must adhere to Allsteel's dealer credit card policy.

Payment (Remit to) Information

Allsteel, Inc.
13358 Collections Center Dr.
Chicago, IL 60693-0133

Electronic payments should be directed with the following bank information:
Depository Financial Institution: Bank of America
Routing Number: 111000012
Account Number: 0037562-76554
Account Name: Allsteel, Inc.

If additional information is needed, please contact credit asicredit@allsteeloffice.com

Order Placement

Compass Codes

- 9083 ASI CMAS CONCENSYS INVOICE TO END USER

Order Placement

Orders issued direct to Allsteel from the end user must adhere to the following rules:

- Orders must be made out to Allsteel c/o Servicing Dealer.
- Orders must include the CMAS member number.
- Orders must reflect the correct contract pricing. Orders with incorrect pricing will be sent back to the dealer who will correspond directly with the end user for appropriate modifications.
- Orders must include the contract number 4-09-71-0087A
- Orders should be submitted to Allsteel Order Management/Customer Support for processing. Orders will be reviewed to ensure contract compliance. Customer Support contact information is:
 - Phone: 888-255-7833
 - Fax: 888-329-3123
 - Email: customersupport@allsteeloffice.com

ALLSTEEL PROGRAMS

Marketing Programs Available under Contract:

- DSR Loyalty Program

ADDITIONAL INFORMATION

Contact Information

Allsteel Customer Support

Phone: 888-255-7833

Email for Support:

CustomerSupport@Allsteeloffice.com

Email for orders: ASIORDER@AllsteelOffice.com