

Contract Summary

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| Contract Expiration | October 31, 2024 |
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| ELIGIBLE END-USERS |
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| » All State agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other local political subdivisions of the State of Mississippi. |

| CONTRACT TERMS & CONDITIONS | |
|--|-------------|
| Payment Terms | Net 45 Days |
| DELIVERY | |
| » Transportation terms shall be F.O.B. (Freight on Board) destination, freight and installation cost prepaid. The term F.O.B. destination shall mean delivered and installed inside any state agency or local government agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice. | |
| SERVICES | |
| » Cost of design fees are not considered a part of this agreement and must be negotiated with the buying entity. No surcharges or any other fees of any kind are allowed. | |

| PRODUCT & PRICING INFORMATION |
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| DISCOUNTS/PRODUCTS |
| See Matrix for discounts and available products. |
| NON-CONTRACT ITEMS |
| Items not approved on contract cannot be quoted or represented as a contract sale; non-contract items will not be accepted on an order. |
| SPECIALS |
| Specials are not allowed on contract and will not be accepted on orders. |

DISCOUNT MATRIX & PRODUCT LISTING

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|---------------------|---------------|
| Allsteel Price List | March 1, 2023 |
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PANELS

| PRODUCTS | COMBINED LIST PER ORDER | DELIVERY & INSTALLATION DISCOUNT FROM LIST |
|--|---------------------------------|--|
| Allsteel Products: Terrace, Optimize, Further, Metal Overheads & Shelves, Align Metal Storage, Screens (Altitude, A8, & Universal), Raddi Undermount Pedestals & Caddy, Mural, Involve, Stride Systems, Stride Desking, Stride Benching, Stride Storage, Pedestals, Overheads, Worksurfaces, Electrical & Accessories, Gallery Panels, Fit, Daybook, Approach (Open Fixed Pedestals, Undermount Storage & Accessories, Wall Access Pedestals, Back Panels, False Pedestals, Modesty Panels & Wall Mounted Credenza), Ergonomic Accessories | \$1- \$400,000 | 55% |
| | \$400,0001 & Above (Negotiable) | 55% |
| Gunlocke Products: Credentials (Overheads, Extensions, Bridges, False Pedestals, Modesty Panels, Wall Access Panels, Under-Surface Laterals and Pedestals) Silea | \$1- \$400,000 | 40% |
| | \$400,0001 & Above (Negotiable) | 40% |

**DISCOUNTING DOES NOT APPLY TO FURNITURE ON THE CAFETRIA CONTRACT.

**ALL STORAGE COMPONENTS CAN BE ATTACHED TO SUPPORT THE WORKSURFACES AND PANEL SYSTEMS.

For Dealer & Sales Reference Only

SERVICING FEES

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|----------------------|-----|
| Dealer Servicing Fee | 35% |
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ORDER PLACEMENT

COMPASS CODES

» B759 Invoice to Dealer

ORDERS ARE PLACED THROUGH THE AUTHORIZED DEALER

Select Authorized Dealers have been approved by the State of Mississippi to receive purchase orders and payments; dealers must adhere to the following rules:

- » Both the End User purchase order to the dealer and the dealers order to Allsteel, must reference Allsteel's contract number 8200071462.
- » The dealer **must** provide a copy of the End User's purchase order to Allsteel.
- » End User pricing must match Allsteel's stated contract pricing. The dealer is not authorized to change discounting or net pricing to the customer without written authorization from Allsteel.

Dealer must provide the following information:

- » End User Name: Enter the name of the Agency/End-User facility
- » End User Address: Enter the End User's street address, City, State, Zip Code
- » End User Purchase Order Number

DEALER ADDITIONS/UPDATES

Dealers can be updated on a quarterly basis with approval from Allsteel and the State of Mississippi. Due dates for Sales to send complete submittals are January 1, April 1, July 1, and October 1.

Required Documentation to add a Dealer are as follows:

- » Allsteel Dealer Agreement Form
- » Allsteel General Information Form
- » State of Mississippi Information Form
- » Dealer Flow-down Letter

For further details regarding new dealer setups, please contact HNI Government Support at governmentsupport@hniworkplacefurnishings.com

CONTACT INFORMATION

Allsteel Customer Support

888-255-7833

governmentsupport@hniworkplacefurnishings.com

Order Assistance: ASIOOrder@allsteeloffice.com

Compass Ordering Issues: HNIPortalSupport@hnicorp.com

Credit Assistance (Invoice copies, payment information): credit@hniworkplacefurnishings.com

Contracts & Compliance details: AllsteelGovContracts@allsteeloffice.com

Feel free to contact your local Allsteel Business Development Manager