

Contract Summary

Contract Expiration

December 31, 2030

ELIGIBLE END-USERS

» Eligible End Users include: State agencies, political subdivisions, counties, and school districts.

* Private education entities are not eligible to purchase off the State contract.

CONTRACT TERMS & CONDITIONS

Payment Terms Net 30 Days

DELIVERY

» All deliveries will be F.O.B. destination, freight pre-paid and allowed, with all transportation and handling charges paid by the Contractor.

SERVICES

» Installation (Includes Project Management) Hourly Rate: \$65.00

» Design (if needed) Hourly Rate: \$75.00

Note: Other services are not allowed or included in installation.

PRODUCT & PRICING INFORMATION

DISCOUNTS/PRODUCTS

See Matrix for discounts and available products.

NON-CONTRACT ITEMS

Items not approved on contract cannot be quoted or represented as a contract sale; non-contract items will not be accepted on an order.

SPECIALS

Specials are not allowed on contract and will not be accepted on orders.

DISCOUNT MATRIX & PRODUCT LISTING

Allsteel Price List

March 1, 2023

Products	Brand	DISCOUNT PERCENTAGE OFF
Seating Social Collaborative, Jetty Mod, Parallel, CoHo, Retreat, Retreat Executive, Clarity, Two Thirds, Trooper, Relate, Acuity, Seek, Mimeo, Quip, Evo, Lyric, Inspire, Nimble, Svelte, O6, Pli, Park, Recharge and Townhall Collection	Allsteel	52.4%
Desks Workstation Stride Desking	Allsteel	69.0%
Tables Aware and Structure	Allsteel	64.0%
Workstation Panels Stride, Terrace, Optimize, Further, Involve, Universal (Pedestals, Overheads, Worksurfaces, Screens, Electrical & Accessories), Altitude, Approach, Gallery Panels/FIT, Mural, Daybook	Allsteel	69.0%
Ancillary/Filing/Storage Align Credenzas, Align Lockers and Towers, Essentials Laterals and Bookcases, Rarii Storage	Allsteel	64.0%
Seating, Desk Workstation, Tables, Workstation Panels and Ancillary/Filing/Storage	Gunlocke	55.6%

For Dealer & Sales Reference Only

SERVICING FEES

Dealer Servicing Fee	15%
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ORDER PLACEMENT

COMPASS CODES

» B641 State of Kentucky Invoice End-User

AGENCY ORDERS PLACED DIRECTLY WITH ALLSTEEL

Orders issued direct to Allsteel must adhere to the following rules:

- » Orders MUST be made out to Allsteel LLC c/o Servicing Dealer.
- » Orders MUST reflect the correct contract pricing. Orders with incorrect pricing will be sent back to the dealer who will correspond directly with the End User for appropriate modifications.
- » Orders MUST include the contract number MA 7582300000877.
- » Orders MUST be sent to Allsteel's Government Customer Service team by the following methods:
 - EDI or Electronic Ordering: Please contact Customer Service for full details.

DEALER ADDITIONS/UPDATES

Dealers can be updated on a quarterly basis with approval from Allsteel and the State of Kentucky.

Due dates for Sales to send complete submittals are January 1, April 1, July 1, and October 1.

Required Documentation to add a Dealer are as follows:

- » Allsteel Dealer Agreement Form
- » Allsteel General Information Form
- » Dealer Flow-down Letter

For further details regarding new dealer setups, please contact HNI Government Support at governmentsupport@hniworkplacefurnishings.com

CONTACT INFORMATION

Allsteel Customer Support

888-255-7833

governmentsupport@hniworkplacefurnishings.com

Order Assistance: ASIOOrder@allsteeloffice.com

Compass Ordering Issues: HNIPortalSupport@hnicorp.com

Credit Assistance (Invoice copies, payment information): credit@hniworkplacefurnishings.com

Contracts & Compliance details: AllsteelGovContracts@allsteeloffice.com

Feel free to contact your local Allsteel Business Development Manager