

Contract Summary

Contract Expiration	February 28, 2027
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ELIGIBLE END-USERS	
<p>» Any contract resulting from this request will be made available to other eligible system members. This may include but is not limited to; The University System, comprised of The University of Alabama, Tuscaloosa, AL; The University of Alabama at Birmingham, Birmingham, AL, and The University of Alabama in Huntsville, Huntsville, AL; The UAB Health System, comprised of the University of Alabama Hospital, Kirklin Clinic, Callahan Eye Foundation, UAB Medical West, UAB Highlands, Baptist Health of Montgomery, VIVA; hereinafter referred to as the System.</p>	
CONTRACT TERMS & CONDITIONS	
Payment Terms	Net 30 Days
DELIVERY	
<p>» All orders must be delivered and installed within 45 days.</p> <p>» All orders are FOB Destination, company paid freight to one destination.</p> <p>» Charges for delivery are not approved under this contract and will not be accepted on an order. Orders that incorporate a line-item charge that has "delivery" referenced will be returned to the dealer; the dealer will be required to correspond directly with the End User to remove these fees from the order.</p>	
SERVICES	
<p>» Installation is included in the discounts to the end user. Separate fees for installation, design, or reconfiguration are not allowed.</p>	
PRODUCT & PRICING INFORMATION	
DISCOUNTS/PRODUCTS	
See Matrix for discounts and available products.	
NON-CONTRACT ITEMS	
Items not approved on contract cannot be quoted or represented as a contract sale; non-contract items will not be accepted on an order.	
SPECIALS	
<p>Specials are approved on contract with the following limitations:</p> <p>» The special must be a modification to an already approved base model accepted on this contract.</p> <p>» List pricing is determined on a case-by-case basis; all requests should be sent to the HNI Customer Support team governmentsupport@hniworkplacefurnishings.com</p> <p>Approved specials will receive discounts consistent with the base model discounts already approved on contract.</p>	

DISCOUNT MATRIX & PRODUCT LISTING

Price List: Orders shall be based upon Allsteel’s commercial list pricer in effect at time of order.

Allsteel Products	Combined List Per Order	Discount From List (End-User)
Stride, Terrace, Concensys, Further, Optimize, Approach, Altitude, Gallery Panel, Universal Panel Stacker, Acrylic Table Screens, Metal Table Screens, Height-Adj Table Foot Control, Universal Metal Screens, FIT Gallery, Mural, Universal Screens, Daybook	\$1-\$250,000	65.0%
	\$250,001 + (Negotiable)	65.0%
Essentials Stoarge and Laterals, Involve, Align, Stride, Radii Storage	\$1-\$250,000	58.6%
	\$250,001 + (Negotiable)	58.6%
Aware, Merge, Structure Tables	\$1-\$250,000	57.1%
	\$250,001 + (Negotiable)	57.1%
Acuity, Scout, Trooper, Access, Relate, Mimeo, Lyric, Quip, Nimble, Seek, #19, Sum, Inspire, Evo, Svelte, O6, Pli seating	\$1-\$250,000	51.0%
	\$250,001 + (Negotiable)	51.0%
Gather, Belong, Glarity, Parallel, Retreat, Rise Co Ho, Park, Townhall, Collection, Two-Thirds, Recharge	\$1-\$250,000	39.3%
	\$250,001 + (Negotiable)	39.3%
Ergo Tools and Lights, Acrylic Freestanding Screens, Hand Sanitizer Solutions, Hands-Free Pulls	\$1-\$250,000	47.9%
	\$250,001 + (Negotiable)	47.9%

For Dealer & Sales Reference Only

SERVICING FEES	
Dealer Servicing Fee	23%

ORDER PLACEMENT
COMPASS CODES
<ul style="list-style-type: none"> » 1255 Invoice to Dealer » A838 Walls Dealers
ORDERS ARE PLACED THROUGH THE AUTHORIZED DEALER
<p>Select Authorized Dealers have been approved by the University of Alabama to receive purchase orders and payments; dealers must adhere to the following rules:</p> <ul style="list-style-type: none"> » Both the End User purchase order to the dealer and the dealers order to Allsteel, must reference Allsteel's contract number T054514. » The dealer must provide a copy of the End User's purchase order to Allsteel. » End User pricing must match Allsteel's stated contract pricing. The dealer is not authorized to change discounting or net pricing to the customer without written authorization from Allsteel.

DEALER ADDITIONS/UPDATES
<p>Dealers can be updated on a quarterly basis with approval from Allsteel and the University of Alabama. Due dates for Sales to send complete submittals are January 1, April 1, July 1, and October 1.</p> <p>Required Documentation to add a Dealer are as follows:</p> <ul style="list-style-type: none"> » Allsteel Dealer Agreement Form » Allsteel General Information Form » Dealer Flow-down Letter <p>For further details regarding new dealer setups, please contact HNI Government Support at governmentsupport@hniworkplacefurnishings.com</p>

CONTACT INFORMATION

Allsteel Customer Support

888-255-7833

governmentsupport@hniworkplacefurnishings.com

Order Assistance: ASIOOrder@allsteeloffice.com

Compass Ordering Issues: HNIPortalSupport@hnicorp.com

Credit Assistance (Invoice copies, payment information): credit@hniworkplacefurnishings.com

Contracts & Compliance details: AllsteelGovContracts@allsteeloffice.com

Feel free to contact your local Allsteel Business Development Manager