

GSA Contract Discount Matrix | 47QSMS24D0086

Contract Period: June 7, 2024 – June 6, 2029

Product	Pricing Tiers List	Discount from List***
Concensys and Cadence System Components, Terrace Systems, Stride Systems, Universal Screens, and Universal Product	\$1 - \$1,126,126	77.60%
	Greater than \$1,126,126	Negotiable
Stride Desking, Stride Storage, Stride Benching, Involve, Optimize Systems, Approach, Further, Align Metal Storage, Align Laterals, Radii Storage, Altitude, Fit Gallery Panels, Mural, Daybook	\$1 - \$1,033,058	75.60%
	Greater than \$1,033,058	Negotiable
Further Adaptive Supports	\$1 - \$936,330	73.1%
	Greater than \$936,330	Negotiable
Accessories (Ergonomic Tools, Wand Light)	\$1 - \$781,250	67.80%
	Greater than \$781,250	Negotiable
Essentials Metal Storage and Vertical Files	\$1 - \$871,080	71.10%
	\$871,081 - \$1,872,659	73.10%
	Greater than \$1,872,659	Negotiable
Social Collaborative: Clarity, Two Thirds, Retreat, Co Ho, Park, Parallel, All Around Tables, Belong Tables, Harvest Tables, Townhall Collection (Rock, Wedge, Peak, Summit, Picnic, and Cloud), and Gather Multipurpose Seating (Clubhouse, Jetty:Mod, Recharge, Reflect, Rise, Linger, Vicinity)	\$1 - \$645,995	61.00%
	Greater than \$645,995	Negotiable
Structure, Aware Tables, and Aware Credenzas, Lecterns, and Markerboards	\$1 - \$793,651	68.30%
	Greater than \$793,651	Negotiable

Relate Seating	\$1 - \$877,193	71.30%
	Greater than \$877,193	Negotiable
Inspire, Mimeo, Lyric, Evo, Svelte, O6, Pli, and Quip Seating	\$1 - \$720,461	65.00%
	Greater than \$720,461	Negotiable
Acuity Seating	\$1 - \$741,840	66.00%
	Greater than \$741,840	Negotiable
Seek	\$1 - \$764,526	67.10%
	Greater than \$764,526	Negotiable
Gunlocke	\$1 - \$100,000	60.5%
	\$100,001 - \$400,000	62.7%
	\$400,001 - \$720,461	65%
	Greater than \$720,461	Negotiable