

Massachusetts Higher Education Consortium (MHEC) Discount Matrix
Allsteel Inc. Contract #MC12-C07 Furnishings & Accessories

Allsteel Price List: March 1, 2023 ***Effective 3/1/2024 pricing based on February 1, 2024 price list.**

Gunlocke Price List: March 1, 2023 ***Effective 3/1/2024 pricing based on February 1, 2024 price list.**

Products	Combined List Per Order	End User Discount
Stride Benching, Stride Systems, Terrace, Further, Concensys, Optimize, Pedestals, Overheads, Worksurfaces, Electrical & Accessories, Altitude Tables, Universal Screens, Daybook	\$1 - \$100,000	71.8%
	\$100,001-\$400,000	73.5%
	\$400,001+	NEG
Further Adaptive Supports	\$1 - \$100,000	69.3%
	\$100,001-\$400,000	71.0%
	\$400,001+	NEG
Stride Desking, A8, Approach, Involve, Cadence, Mural Desking	\$1 - \$100,000	71.8%
	\$100,001-\$400,000	72.9%
	\$400,001+	NEG
Radii Storage, Align Storage, Gallery Panels	\$1 - \$100,000	67.1%
	\$100,001-\$400,000	68.2%
	\$400,001+	NEG
Essential Storage & Essential Laterals	\$1 - \$100,000	64.7%
	\$100,001-\$400,000	65.9%
	\$400,001+	NEG
Lyric, Quip, Mimeo, Evo, Acuity, Seek, Inspire, Svelte, Relate, Trooper, Nimble, O6, Pli	\$1 - \$100,000	61.2%
	\$100,001-\$400,000	62.9%
	\$400,001+	NEG
Accessories (Wand & Link Lights, Ergo Tools), Align Wood	\$1 - \$100,000	61.2%
	\$100,001-\$400,000	62.9%
	\$400,001+	NEG
Admix, Aware, and Structure Tables	\$1 - \$100,000	64.7%
	\$100,001-\$400,000	65.3%
	\$400,001+	NEG
Social Collaborative Seating/Tables/Conferencing, Parallel, Retreat, Townhall Collection, Park, Two Thirds, Recharge, Clarity, CoHo	\$1 - \$100,000	51.0%
	\$100,001-\$400,000	54.0%
	\$400,001+	NEG
Gunlocke (All Product)	\$1 - \$100,000	55.6%
	\$100,001-\$400,000	55.9%
	\$400,001+	NEG