

Allsteel®

2024  
EVERYDAY  
ADVANTAGE

# Everyday Advantage

Allsteel®

## OVERVIEW

Developed to simplify the sales process, Everyday Advantage offers enhanced, day-to-day pricing on Allsteel's most popular products — without needing to submit for bid pricing.

## CONTRACT NUMBERS

- 0125 (United States)
- 0127 (Canada)
- 1499 (Alaska/Hawaii)

## PRODUCT DISCOUNTS

Quip 83%



Quip



Mural



Fit Gallery Panels



Further



Terrace



Stride



Optimize

Systems 76%

Height-Adjustable  
Tables 76%



Altitude A6, Basic, A8 Screens



Approach



Involve



Aware



Structure



Silea



Silea

Private Office 76%

Tables 70%

Laminate 65%

Wood 63%

Seating 67%



Access



Acuity



Evo Family



Lyric Family



Mimeo



Relate



O6



Pli



Svelte



Inspire



Seek



Nimble

Social Collaborative Seating 57%



Storage 72%



Align Credenzas,  
Laterals, Lockers



Radii



Essentials



Ergo Ext., Accessories,  
and Lighting



Pivot Monitor Arms

Accessories 65%

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## FREQUENTLY ASKED QUESTIONS

### **Q: How do I price Everyday Advantage Orders?**

A: Compass should be used to obtain accurate pricing for the Everyday Advantage program. If you choose to not utilize Compass, you run the risk of incorrect pricing and are assuming the risk of any pricing discrepancies.

### **Q: How do I place an order?**

A: Choose the correct contract in your electronic ordering system, then add other desired products.

### **Q: What systems are included in the program?**

A: Please refer to the Discounting Matrix for applicable products.

### **Q: Do I receive Edge Dollars when I use the program?**

A: Yes, 1% on approved Everyday Advantage product, and additional promotions may run throughout the year. Specials are *not eligible* for Edge.

### **Q: What are the lead times?**

A: Standard lead times apply.

### **Q: Who do I contact with questions?**

A: Order Management: Allsteel Customer Support, 888.255.7833

Program Questions: [programs@allsteeloffice.com](mailto:programs@allsteeloffice.com)

### **Q: What Contracts do I use?**

A: 0125 (United States)

0127 (Canada)

1499 (Alaska/Hawaii)

Product	Discount
Quip®	83%
Mural, Fit, Further™, Optimize™, Stride®, Terrace® + all related universal products (including Align & Essentials pedestals), Approach™, Involve®, Gallery Panels, Altitude® A6, Altitude Basic, Altitude Power Rail, A8 Screens	76%
Align™ Credenzas, Laterals, and Lockers, Ralii™ & Essentials™ Storage	72%
Aware® and Structure Tables	70%
Acuity®, Access™, Evo™, Lyric™, Inspire™, Mimeo™, Nimble®, Quip®, Relate®, Seek®, & Svelte™ Seating	67%
Ergo Extensions Accessories and Lighting	65%
Silea™ Laminate	65%
Silea™ Wood	63%
Clarity®, Co Ho™, & Social Collaborative	57%

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## TERMS & CONDITIONS

- Orders must clearly state “Everyday Advantage Order” and include the appropriate Everyday Advantage contract number: Everyday Advantage Std-0125, Everyday Advantage AK/HL - 1499, Everyday Advantage CAN-0127
- Everyday Advantage orders are not eligible for bid pricing
- Program discounting includes the complete Optimize, Further, Fit, Terrace, and Stride systems lines, private office solution, Approach and Involve storage. This program also includes Acuity, Access, Evo, Inspire, Lyric, Mimeo, Nimble, Quip, Relate, Seek, and Svelte, seating. Altitude, Aware, and Structure tables are also available, along with Align pedestals, lockers and metal storage, Overhead Storage, Essentials storage, and Radii storage lines. In addition, Extensions ergonomic accessories and lighting are part of the standard offering.
  - All other product not called out is available for order on the contract but will receive standard discounting of 55%-65%
- All textiles and finishes except for veneer, some wood finishes, and Stride painted wood are available, depending on quantity and selection, and may have extended lead times
- Everyday Advantage orders are not limited to a minimum or maximum
- All orders ship based on standard lead times. Large-quantity orders of like products may be subject to longer lead times.
- Special and standard special product is available on Everyday Advantage
- Standard freight terms apply. If driver assistance is needed, standard driver assist charges will be added at the time of order entry.

