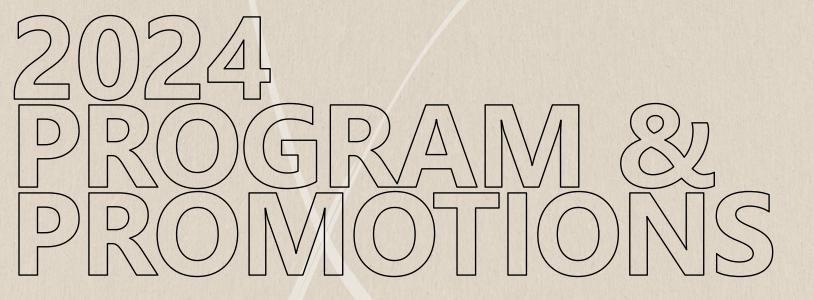
### Allsteel



## Program & Promotions

#### INSIDE EDGE

Discounts & programs do not include architectural products, specials, or de-emphasized products

#### INSIDE EDGE PROGRAM

#### **Standard Payout**

Allsteel Eligible Products	Payout
Seating, Tables, Accessories with $\leq$ 78% discount	
All Everyday Advantage Products	1%
All Ready to Ship Produc	
Gunlocke Eligible Products	Payout
All Gunlocke product with $\leq$ 65% discount	1%

#### **Pivot Monitor Arm SPIFF**



## \$10 SPIFF for each monitor arm sold



# Program & Promotions

#### DISCOUNTS

Discounts & programs do not include architectural products, specials, or de-emphasized products

#### DISCOUNTS

#### Allsteel

Туре	Discount	Contract Code	Exceptions
Standard	60%	5016 (US), 5017 (CAN)	Clarity, Co Ho, Retreat, Social Collaborative, Townhall Collection: 75%, Systems 85%
Mock-Up	80%	1384	Architectural Products, Clarity, Co Ho, Retreat, Social Collaborative, Townhall Collection: 75%, Systems 85%
Showroom	80%	B275	Architectural Products, Clarity, Co Ho, Social Collaborative, Townhall Collection: 75%, Systems 85%

#### Gunlocke

Туре	Discount	Contract Code
Standard	60%	A882
Mock-Up	70%	A334
Showroom	80%	A886



#### A&D and Real Estate

Product	Discount	Contract Code
Clairty, Co Ho, Retreat, Social Collaborative	65%	1385
Architectural Products	75%	1385
Allsteel Systems Product	75%	1385
All other Allsteel Products	80%	1385
Gunlocke Product (A&D Own Use)	80%	A264
Gunlocke Product (Real Estate Own Use)	70%	A763

This guide may be updated at any time. Go online for most current information.

## Program & Promotions

#### EVERYDAY ADVATAGE

Discounts & programs do not include architectural products, specials, or de-emphasized products

#### **EVERYDAY ADVANTAGE**

Product	Discount
Quip®	83%
Mural, Fit, Further™ , Optimize™, Stride®, Terrace® + all related universal products (including Align & Essentials pedestals), Approach™, Involve®, Gallery Panels, Altitude® A6, Altitude Basic, Altitude Power Rail, A8 Screens	76%
Align™ Credenzas, Laterals, and Lockers, Radii™ & Essentials™ Storage	72%
Aware® and Structure Tables	70%
Acuity®, Access™, Evo™, Lyric™, Inspire™, Mimeo™, Nimble®, Quip®, Relate®, Seek®, & Svelte™ Seating	67%
Ergo Extensions Accessories and Lighting	65%
Silea™ Laminate	65%
Silea™ Wood	63%
Clarity®, Co Ho™, & Social Collaborative	57%

#### US Contract Code: 0125

#### AK/HI Contract Code: 1499



For questions concerning programs, payouts, discounts,, please contact InsideEdge@allsteeloffice.com