

Allsteel®

2024  
PROGRAM &  
PROMOTIONS

# Program & Promotions

Allsteel®

## INSIDE EDGE

Discounts & programs do not include architectural products, specials, or de-emphasized products

### INSIDE EDGE PROGRAM

#### Standard Payout

| Allsteel Eligible Products                             | Payout |
|--|--------|
| Seating, Tables, Accessories with $\leq 78\%$ discount |        |
| All Everyday Advantage Products                        | 1%     |
| All Ready to Ship Product                              |        |

  

| Gunlocke Eligible Products                     | Payout |
|--|--------|
| All Gunlocke product with $\leq 65\%$ discount | 1%     |

#### Pivot Monitor Arm SPIFF



**\$10 SPIFF for each monitor arm sold**



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## DISCOUNTS

Discounts & programs do not include architectural products, specials, or de-emphasized products

### DISCOUNTS

#### Allsteel

| Type     | Discount | Contract Code         | Exceptions   |
|----------|----------|-----------------------|--|
| Standard | 60%      | 5016 (US), 5017 (CAN) | Clarity, Co Ho, Retreat, Social Collaborative, Townhall Collection: 75%, Systems 85%                         |
| Mock-Up  | 80%      | 1384                  | Architectural Products, Clarity, Co Ho, Retreat, Social Collaborative, Townhall Collection: 75%, Systems 85% |
| Showroom | 80%      | B275                  | Architectural Products, Clarity, Co Ho, Social Collaborative, Townhall Collection: 75%, Systems 85%          |

#### Gunlocke

| Type     | Discount | Contract Code |
|----------|----------|---------------|
| Standard | 60%      | A882          |
| Mock-Up  | 70%      | A334          |
| Showroom | 80%      | A886          |



#### A&D and Real Estate

| Product                                       | Discount | Contract Code |
|---|----------|---------------|
| Clarity, Co Ho, Retreat, Social Collaborative | 65%      | 1385          |
| Architectural Products                        | 75%      | 1385          |
| Allsteel Systems Product                      | 75%      | 1385          |
| All other Allsteel Products                   | 80%      | 1385          |
| Gunlocke Product (A&D Own Use)                | 80%      | A264          |
| Gunlocke Product (Real Estate Own Use)        | 70%      | A763          |

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## EVERYDAY ADVANTAGE

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### EVERYDAY ADVANTAGE

| Product  | Discount |
|--|----------|
| Quip®  | 83%      |
| Mural, Fit, Further™, Optimize™, Stride®, Terrace® + all related universal products (including Align & Essentials pedestals), Approach™, Involve®, Gallery Panels, Altitude® A6, Altitude Basic, Altitude Power Rail, A8 Screens | 76%      |
| Align™ Credenzas, Laterals, and Lockers, Radii™ & Essentials™ Storage  | 72%      |
| Aware® and Structure Tables  | 70%      |
| Acuity®, Access™, Evo™, Lyric™, Inspire™, Mimeo™, Nimble®, Quip®, Relate®, Seek®, & Svelte™ Seating  | 67%      |
| Ergo Extensions Accessories and Lighting   | 65%      |
| Silea™ Laminate  | 65%      |
| Silea™ Wood  | 63%      |
| Clarity®, Co Ho™, & Social Collaborative   | 57%      |

US Contract Code: 0125

AK/HI Contract Code: 1499



For questions concerning programs, payouts, discounts,, please contact [InsideEdge@allsteeloffice.com](mailto:InsideEdge@allsteeloffice.com)