

2024  
A&D REAL  
ESTATE  
OWN USE  
PROGRAM

## REAL ESTATE OWN USE PROGRAM

The goal of our A&D and Real Estate Own Use Program is to generate brand awareness and increase consideration of Allsteel and/or Gunlocke by offering a discount for “own use” situations. **If additional discounting is required for a specific opportunity, please contact the Bid Department.**

### Discount

Product	Discount	Contract Code
Clairty, Co Ho, Retreat, Social Collaborative	65%	1385
Architectural Products	75%	1385
Allsteel Systems Product	75%	1385
All other Allsteel Products	80%	1385
Gunlocke Product (A&D Own Use)	80%	A264
Gunlocke Product (Real Estate Own Use)	70%	A763



### Terms

- Orders must be labeled “**A&D/Real Estate Own Use**” and include contract code 1385(1498 for AK/HI dealers) for all Allsteel products, contract code A264 for Gunlocke A&D own use, and contract code A763 for Gunlocke Real Estate own use.
- Orders are stand-alone.
- Allsteel Region Manager approval and signature are required for all orders.
- Standard terms apply. COM requests are subject to extended lead times.

### Eligibility

- All Allsteel and/or Gunlocke products are eligible for purchase under the 2024 A&D and Real Estate Own Use Program.
- This program is not eligible for reimbursement with Dealer Investment Funds.
- Architectural Products may be made available for purchase by dealer as determined by Allsteel.
- Factors considered for such determination will include, but are not limited to, dealers maintaining an Architectural Products-certified DSR, dealer compliance with Architectural Products Project Registration procedures, and other goals and restrictions set forth by Allsteel.