

Products	Dock Delivery	Inside Delivery	Delivered & Installed
Stride Systems, Terrace, Optimize, Further, Involve Casegoods, Approach, Stride Desking, Stride Benching, Pedestals, Overheads, Worksurfaces, Electrical & Accessories, Altitude Tables, Gallery Panels, Metal & Acrylic Table Screens, Universal Panel Stacker, Universal Screens, Fit Panels, Mural Desking, Daybook	70.2%	68.4%	65.5%
Lateral Files, Vertical Files, Storage (Towers, Bookcases, & Cabinets), Align Laterals, Align Storage, Align Credenzas, Stride Storage, Involve Storage, Raddi Storage, Further Adaptive Supports	61.6%	59.3%	55.4%
Admin, Aware and Structure Tables	61.6%	59.3%	55.4%
Relate, Acuity, Inspire, Seek, Mimeo, Lyric, Quip, Evo, Svelte,	59.2%	56.7%	52.6%
Social Collaborative Seating/Collaborative Tables, Townhall Collection (Rock, Peak, Summit, Picnic, Cloud), Two-Thirds, Clarity, Parallel, Vicinity, Retreat, O6, Pli, Jetty:Mod, Park, Rise, Ergonomic Accessories,	53.2%	50.4%	45.7%
Gunlocke Product Lines	57.8%	55.3	51.0%
Architectural Products * Aspect & Beyond	54.0%	54.0%	Negotiated

***Authorized Architectural Product dealers only.** Please contact archproducts@allsteeloffice.com for additional information. Architectural Product pricing does not include freight. Freight will be listed as separate line item on the quote, purchase order, and invoice, unless otherwise agreed to in writing, and each charge is contingent upon final destination of product. All applicable taxes and freight charges will be added to Allsteel's invoice, and customer agrees to pay the same.