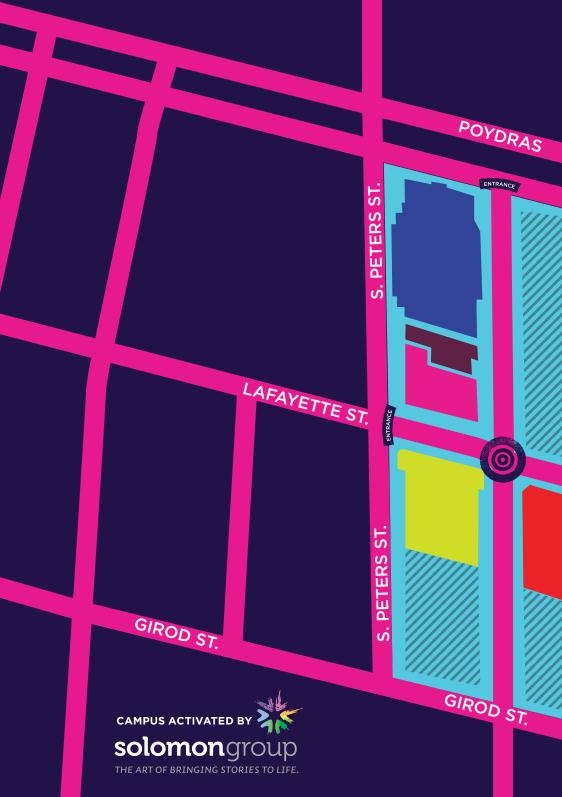
NEW ORLEANS ENTREPRENEUR WEEK PRESENTED BY

# NOEW 2016 FIELD GUIDE MARCH 11-18

produced by





The Chicory, featuring the French Market Coffee Cafe & the NOEW Lounge furnished by AOS

Manning's Stadium Club

The LookFar Tent at Manning's

Media Center & VIP Lounge powered by the New Orleans Convention and Visitors Bureau



Harrah's Hotel



Startup Alley presented by Hollywood Trucks

## NOEW 2016 OPENING WEEKEND

#### **FRIDAY MARCH 11**

| TIME                | TITLE         | DESCRIPTION   | VENUE         | SPEAKERS   |
|---------------------|---------------|---|---------------|--|
| 7:00pm -<br>10:00pm | Opening Party | Help us kick off #NOEW2016 with<br>live music and free specialty drinks<br>and bites from Beam Suntory, NOLA<br>Brewing Company, SoBou, and Cafe<br>Adelaide on Fulton Street (anchored<br>at Fulton Allav) | Fulton Street | Live music by Corey Henry &<br>The Treme Funktet |

#### **SATURDAY MARCH 12**

| TIME               | TITLE   | DESCRIPTION   | VENUE     | SPEAKERS   |  |
|--------------------|---|---|-----------|--|--|
| 8:30am -<br>1:00pm | Cumbre Empresarial 2016<br>patrocinado por Pan-<br>American Life Insurance<br>Group (Latino Business<br>Summit presented by Pan-<br>American Life Insurance | This half-day seminar will take place<br>completely in Spanish and feature<br>local entrepreneurs and industry<br>leaders sharing best practices for<br>growing a business. | Manning's | See the lineup for this event<br>at www.NOEW.org |  |

#### **SUNDAY MARCH 13**

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| TIME                | TITLE   | DESCRIPTION  | VENUE                            | SPEAKERS  |
|---------------------|---|--|----------------------------------|---|
| 12:00pm -<br>5:00pm | Food Innovation Summit:<br>"Old Versus New: The<br>Fusion of Old Methods,<br>Current Trends, and Modern<br>Palates" | Attendees will hear from some of New<br>Orleans' most recognizable culinary<br>figures as well as new entrepreneurs on<br>the scene. Produced by The Idea Village<br>and My House NOLA in partnership<br>with French Market Coffee, NOTMC<br>and Rouses. | Manning's                        | Chef John Besh, Stephanie<br>Jane Carter, Simone E. Reggie,<br>Scot Matox, Ann Tuennerman,<br>Kirk Coco, Jeffrey Schwartz,<br>Chef Demietriek Scott, and<br>Kate Heller, among others |
| 5:00pm -<br>8:00pm  | IDEAcorps MBA Consulting<br>Challenge + Reception<br>(By Invitation Only)   | This program matches teams of MBA<br>students from universities, including<br>Loyola, Tulane, and LSU, with local<br>startups for an immersive consulting<br>competition.  | The LookFar Tent<br>at Manning's | See the lineup for this event at<br>www.NOEW.org  |

#### JOIN US FOR THE CULMINATION OF NEW ORLEANS ENTREPRENEUR WEEK PRESENTED BY BERIABANK THE BLACKSTONE BIG IDEA!

FRIDAY, MARCH 18TH, 6PM - 8:30PM ON FULTON STREET

Complete with bars and live entertainment, this pitch extravaganza features 10 of New Orleans' most promising startup ventures vying for YOUR vote to propel them into the final round of the competition where \$25,000 is on the table!

Free after party featuring Tank and the Bangas!

#### BUY YOUR \$25 VOTING CHIPS TODAY WWW.NOEW.ORG

\*\*\*REMEMBER, CHIPS REPRESENT REAL MONEY SO THE ENTREPRENEURS TAKE HOME THE CASH VALUE OF CHIPS RECEIVED!

## MONDAY MARCH 14

#### **PITCH LOCAL PRESENTED BY** JPMORGAN CHASE & CO.

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|---------------------|---|---|---|---|
| TIME                | TITLE   | DESCRIPTION   | VENUE   | SPEAKERS  |
| 9:00am -<br>5:00pm  | Water Challenge 2016  | Hosted by Propeller, the Water<br>Challenge agenda includes<br>presentations and panels that target<br>the leading sectors within the water<br>industry and culminates with a \$15k<br>business pitch competition sponsored<br>by GNOF.                               | Manning's                                       | See the lineup for this event at<br>www.NOEW.org                                  |
| 9:00am -<br>5:00pm  | Salesforce<br>Silverline Challenge<br>(By Invitation Only)  | This challenge gives finalists<br>the chance to win up to 36<br>hours in professional Salesforce<br>implementation services and licensing<br>(\$15k value).   | Harrah's Hotel<br>& Casino -<br>Satchmo Room    | See the lineup for this event<br>at www.NOEW.org                                  |
| 9:00am -<br>11:00am | 2nd Annual VetLaunch<br>From-Combat-to-<br>Careers Accelerator Pitch<br>Competition   | Presented by King Krebs and Jurgens<br>and The Landing Zone, VetLaunch's<br>2nd cohort of veteran entrepreneurs<br>will present their businesses to a panel<br>of judges with hopes of winning a \$5k<br>prize package.   | The Chicory -<br>Chicory 2                      | See the lineup for this event<br>at www.NOEW.org                                  |
| 9:00am -<br>12:00pm | Startup Alley presented<br>by Hollywood Trucks  | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startup to NOEW attendees and<br>passersby on Fulton Street.  | Fulton Street                                   | See the lineup for this event at www.NOEW.org                                     |
| 9:30am -<br>11:30am | Woman Entrepreneur (WE)<br>Fellowship Presented by the<br>Junior League of<br>New Orleans   | Three to five finalists will give<br>10-minute presentations during this<br>event. Votes from the public along<br>with the selection committee will<br>award the fellowship.  | The Chicory -<br>Chicory 1                      | See the lineup for this event<br>at www.NOEW.org                                  |
| 9:30am -<br>5:00pm  | Tech-Generate to<br>Tech-Genius: Digital Learning<br>Bootcamp   | A day-long bootcamp focused<br>on digital literacy, introducing<br>non-technical talent to current<br>methodologies, techniques, and<br>resources for project management<br>and beginners web development.  | The Chicory -<br>Chicory 3                      | See the lineup for this event at www.NOEW.org                                     |
| 10:00am -<br>4:00pm | Electric Girls   Bringing STEM<br>Education to New Orleans<br>Youth (By Invitation Only)  | In this workshop for middle and<br>high school-aged girls, participants<br>will have the chance to join multiple<br>design and building challenges, as well<br>as meet with mentors.  | The LookFar Tent<br>at Manning's                | See the lineup for this event<br>at www.NOEW.org                                  |
| 1:00pm -<br>4:00pm  | Creative Industries<br>Summit Featuring the<br>Downtown Nola Arts-Based<br>Business Pitch, presented by<br>The DDD in partnership with<br>CANO and LCEF | Aimed at identifying entrepreneurs<br>with scalable arts-based projects that<br>benefit Downtown NOLA, this pitch<br>will award a prize package valued<br>at over \$25k. There will also be two<br>forums focused on strategies to help<br>grow the creative economy. | The Chicory -<br>Chicory 1                      | Aimee Thomas Smallwood,<br>Ben McLeish, Sherri McConnell                          |
| 1:00pm -<br>3:00pm  | Startup St. Bernard<br>Presented by the Meraux<br>Foundation and SBEDF  | Presented by the Meraux Foundation,<br>Startup St. Bernard is an initiative<br>of the St. Bernard Economic<br>Development Foundation designed<br>to offer innovative entrepreneurs<br>a chance to compete for a prize<br>package worth \$110k.                        | Arlene<br>Meraux River<br>Observation<br>Center | See the lineup for this event<br>at www.NOEW.org<br>See the lineup for this event |
| 1:00pm -<br>4:00pm  | Startup Alley presented<br>by Hollywood Trucks  | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.   | Fulton Street                                   | at www.NOEW.org   |

### MONDAY MARCH 14

#### **PITCH LOCAL**

**PRESENTED BY** JPMORGAN CHASE & CO.

| TIME               | TITLE   | DESCRIPTION  | VENUE                                       | SPEAKERS   |
|--------------------|---|--|---|--|
| 2:00pm -<br>5:00pm | The JEDCO Challenge<br>powered by First NBC Bank  | The JEDCO Challenge powered by<br>First NBC Bank showcases startup<br>companies with ties to Jefferson<br>Parish. Five companies will have just<br>seven minutes to present a live pitch<br>for the chance to win \$20k in capital<br>and resources.                                 | Southport Hall                              | See the lineup for this event at www.NOEW.org    |
| 2:00pm -<br>4:00pm | Tulane Business Model<br>Competition Qualifying<br>Pitch  | Presented by The Lepage Center for<br>Entrepreneurship and Innovation, the<br>Tulane Business Model Competition<br>provides seed funding, investor<br>exposure and technical expertise to<br>student ventures.   | The Chicory -<br>Chicory 2                  | See the lineup for this event at<br>www.NOEW.org |
| 3:00pm -<br>5:00pm | NOLA Made 2016: Live Pitch<br>Competition for Food &<br>Farmer Entrepreneurs                      | Three food and farmer entrepreneurs<br>with innovative food production ideas<br>will pitch at the St Charles Parish<br>Satellite Center in Luling, LA.   | Edible<br>Enterprises                       | See the lineup for this event at<br>www.NOEW.org |
| 3:00pm -<br>5:00pm | The 2016 Women-In-<br>Business Challenge, hosted<br>by The Urban League of<br>Greater New Orleans | The Women-In-Business Challenge<br>is a business accelerator program<br>for early stage businesses owned by<br>female entrepreneurs. Come watch as<br>4 finalists compete for \$10k in seed<br>capital.  | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | See the lineup for this event at www.NOEW.org    |
| 5:00pm -<br>7:00pm | PitchLocal Happy Hour<br>Presented by JP Morgan<br>Chase & Co.                                    | Grab a drink, loosen your collar, and<br>network the night away during the<br>PitchLocal Happy Hour on the rooftop<br>of The Chicory!  | The Chicory<br>- Rooftop                    | See the lineup for this event at<br>www.NOEW.org |
| 6:00pm -<br>8:00pm | 4.0 Schools Education<br>Pitch - The Future of School<br>Starts Here                              | This is your front row ticket to the<br>#futureofschool. 4.0 Schools has<br>teamed up with the Recovery School<br>District and Orleans Parish School<br>Board to find education entrepreneurs<br>that can address local priorities<br>affecting students, families and<br>educators. | Manning's                                   | See the lineup for this event at www.NOEW.org    |
| 6:30pm -<br>8:30pm | Launch NOLA Pitch<br>Competition  | Launch NOLA, an initiative of St.<br>Roch Community Development<br>Corporation, is hosting this pitch<br>competition for graduates of their<br>Co-Starters class.  | St. Roch<br>Community<br>Church             | www.NOEW.org                                     |

## SO, HOW WAS IT!?

#### YOUR FEEDBACK IS VERY IMPORTANT TO US!

Following each event, log back in to your NOEW.org account, go to that specific session's page, and click "Rate This Event."

## **TUESDAY MARCH 15**

|                      |   |  |                                     | IN LERACITY L                                 |
|----------------------|---|--|-------------------------------------|---|
| TIME                 | TITLE   | DESCRIPTION  | VENUE                               | SPEAKERS                                      |
| 9:00am -<br>9:30am   | Local + Social: Like Peanut<br>Butter and Chocolate   | This session will offer practical advice<br>and best practices on how to make<br>local digital marketing part of your<br>digital strategies.   | The Chicory -<br>Chicory 1          | Will Scott                                    |
| 9:00am -<br>9:30am   | Expecting Security<br>from the Start(up)  | This presentation will guide startups<br>through the requirements that their<br>applications and services will need to<br>meet in order to satisfy the demands<br>of IT security teams and legal<br>departments.                           | The Chicory -<br>Chicory 2          | Andrew Case                                   |
| 9:00am -<br>9:30am   | Starting Up in New Orleans  | Stop talking about your great idea<br>and start building it! In this session,<br>we're throwing out textbook<br>methodologies and looking at more<br>effective approaches to starting a<br>business.                                       | The Chicory -<br>Chicory 3          | Chris Groh                                    |
| 9:00am -<br>12:00pm  | Startup Alley presented<br>by Hollywood Trucks  | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.  | Fulton Street                       | See the lineup for this event at www.NOEW.org |
| 10:00am -<br>10:30am | No Money, No Problems:<br>15 Free Tools Your Startup<br>Should be Using                                   | This session will introduce you to<br>15 of the best free tools available to<br>entrepreneurs.   | The Chicory -<br>Chicory 1          | Flynn Zaiger                                  |
| 10:00am -<br>10:30am | Size Doesn't Matter:<br>Maintaining Innovation<br>through Intrapreneurship                                | This session will focus on the role<br>of innovation in all organizations,<br>regardless of size.  | The Chicory -<br>Chicory 2          | Kevin Wilkins                                 |
| 10:00am -<br>10:30am | Ready for Takeoff: Insurance<br>101 for Entrepreneurs   | In a world where every dollar counts,<br>make sure your insurance dollars, and<br>your insurance agent, are working to<br>protect you. This session is an eye-<br>opening introduction to insurance<br>and risk management for startups.   | The Chicory -<br>Chicory 3          | Betsy E. Clement                              |
| 11:00am -<br>12:00pm | FEATURED SPEAKER:<br>Prakash Janakiraman,<br>Co-founder & Chief<br>Architect of Nextdoor                  | Learn how Nextdoor expanded<br>into more than 50% of all U.S.<br>neighborhoods by continually<br>iterating based on deep user<br>feedback.   | The Chicory -<br>Chicory 1          | Prakash Janakiraman                           |
| 12:00pm -<br>2:00pm  | Inserting High-Growth<br>Technology into<br>Quintessential New Orleans:<br>Festivals, Music & Cuisine     | This panel will feature companies<br>that are bringing technology into<br>the 3 industries in which the city of<br>New Orleans and its culture stand<br>apart: food and beverage, music, and<br>events/festivals.                          | The LookFar<br>Tent<br>at Manning's | See the lineup for this event at www.NOEW.org |
| 1:00pm -<br>2:00pm   | Scaling Entrepreneurship:<br>Why Maintaining the<br>Entrepreneurial Spirit is<br>Critical to Your Success | In this session, Nick Jordan will share<br>his experience building a team of 70+<br>employees and why he believes that a<br>culture of entrepreneurship has been<br>critical to his success. (And why he<br>think it's relevant to yours.) | The Chicory -<br>Chicory 1          | Nick Jordan                                   |

## TUESDAY MARCH 15

| TIME               | TITLE  | DESCRIPTION   | VENUE                                       | SPEAKERS                                      |
|--------------------|--|---|---|---|
| 1:00pm -<br>2:00pm | Why Entrepreneurs Should<br>Learn to Code: MVPs,<br>Better Products, Product<br>Management   | From knowing the ins and outs of<br>your MVP, effectively managing your<br>products and just all around building<br>better products, tech knowledge can<br>help you be a more time and cost<br>efficient entrepreneur.                        | The Chicory -<br>Chicory 2                  | Sia Karamalegos                               |
| 1:00pm -<br>2:00pm | Numbers in the<br>Business Model   | This session will cover the<br>strategy and logic behind creating<br>quantitative business models by<br>introducing the = if process, a step-<br>by-step business model canvas that<br>outlines 15 steps behind financial<br>projections.     | The Chicory -<br>Chicory 2                  | Sam Peake                                     |
| 1:00pm -<br>4:00pm | The Entrepreneurial Journey<br>Presented by JP Morgan<br>Chase & Co.<br>(By Invitation Only) | Join J.P. Morgan, experienced<br>entrepreneurs, and other industry<br>experts as they explore a crucial<br>part of the entrepreneurial journey:<br>juggling the demands of your<br>growing business and your own<br>financial well-being.     | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | See the lineup for this event at www.NOEW.org |
| 1:00pm -<br>4:00pm | Civic Innovation Summit  | This Summit will convene leaders<br>from across public, private and<br>nonprofit sectors to accelerate the<br>momentum of civic innovation in<br>New Orleans in the lead up to the<br>City's 300th anniversary in 2018.                       | Manning's                                   | See the lineup for this event at www.NOEW.org |
| 1:00pm -<br>4:00pm | Escape Room:<br>Entrepreneurship Edition   | In this fast-paced session,<br>participants will have one hour<br>to solve puzzles that challenge<br>preexisting biases and encourage<br>new perspectives - all while searching<br>for clues to escape before the clock<br>runs out           | Escape My<br>Room - Vieux<br>Carre Ballroom | See the lineup for this event at www.NOEW.org |
| 1:00pm -<br>4:00pm | Startup Alley presented by<br>Hollywood Trucks   | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.   | Fulton Street                               | See the lineup for this event at www.NOEW.org |
| 2:30pm -<br>3:30pm | The Sexy Funding Panel   | In this session, panelists will<br>share personal stories and<br>funding alternatives, so that other<br>entrepreneurs can get a sense of<br>what type of funding would work<br>for them.  | The Chicory -<br>Chicory 1                  | Adriana Lopez                                 |
| 2:30pm -<br>3:30pm | E is for Empathy: What<br>Every Entrepreneur Needs<br>to Know about Business<br>Anthropology | Come hear how Fortune 500<br>brands, B Corps, and tech startups<br>alike are tapping into the social<br>sciences for business strategy. In an<br>era of such market complexity and<br>disruption, empathy is a competitive<br>differentiator. | The Chicory -<br>Chicory 2                  | Meg Kinney                                    |
| 2:30pm -<br>3:30pm | The Two-Day Marketing Plan   | This session will equip you with a<br>starter marketing plan outline and<br>instructions on how, over a weekend,<br>you can develop a functioning<br>marketing plan.  | The Chicory -<br>Chicory 3                  | Michelle Edelman                              |
| 4:00pm -<br>5:00pm | KEYNOTE SPEAKER:<br>Rich Caccappolo, COO of<br>MailOnline - DailyMail.com                    | Visit NOEW.org for an overview of Rich's talk   | The Chicory -<br>Chicory 1                  | Rich Caccappolo                               |

## **TUESDAY MARCH 15**

#### **NOEW INTERACTIVE**

| TIME               | TITLE   | DESCRIPTION  | VENUE                                       | SPEAKERS   |
|--------------------|---|--|---|--|
| 5:00pm -<br>7:00pm | Chamber After 5:<br>NOEW Edition  | An exclusive opportunity to network<br>and connect with fellow business<br>owners and individuals in the New<br>Orleans area. NOEW attendees must<br>present their name badge for entry.   | Fogo de Chao                                | See the lineup for this event<br>at www.NOEW.org |
| 5:00pm -<br>7:00pm | Resource Alley Happy Hour,<br>powered by Goldman Sachs<br>10,000 Small Business       | Come meet private, public, and<br>nonprofit business resource partners<br>who can provide introductions,<br>services, and technical assistance<br>while enjoying a cocktail or 2!  | The Chicory -<br>Rooftop                    | See the lineup for this event at www.NOEW.org    |
| 7:00pm -<br>9:00pm | AAIP Entrepreneurship<br>Development Seminar<br>(By Invitation Only)                  | This event will convene successful<br>and aspiring entrepreneurs from the<br>Asian-Indian community to share<br>their success stories and connect<br>their skills, resources, and knowledge<br>to help each other navigate the<br>complexities of starting a business. | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | See the lineup for this event at www.NOEW.org    |
| 7:00pm -<br>9:00pm | LookFar's Open Mic<br>Night For Entrepreneurs:<br>Celebrate, Commiserate &<br>Connect | Whether you're taking the mic or not,<br>drop by for a comfortable chair, a<br>cold drink, and come get inspired by<br>stories you won't hear anywhere else!   | The LookFar<br>Tent at<br>Manning's         | See the lineup for this event at www.NOEW.org    |



## ELEVATING THE LOCALLY SIGNIFICANT & GLOBALLY RELEVANT



## WEDNESDAY MARCH 16

| TIME                 | TITLE   | DESCRIPTION   | VENUE                               | SPEAKERS                                      |
|----------------------|---|---|-------------------------------------|---|
| 8:00am -<br>10:00am  | CEO Disrupt Presented<br>by Gillis, Ellis & Baker (By<br>Invitation Only)   | Disrupt or be disrupted. Local CEOs<br>will take part in a conversation<br>featuring Steve Case, Co-founder<br>of AOL, to discuss how they<br>can approach disruption in their<br>respective industries.  | Manning's                           | See the lineup for this event at www.NOEW.org |
| 9:00am -<br>9:30am   | On the Horizon: Social Media<br>Trends in 2016  | Niche social media strategies are vital<br>to your online marketing success.<br>This session will talk about how to<br>leverage your local market, become<br>globally relevant, and find your core<br>niche audience.                                       | The Chicory -<br>Chicory 2          | Megan Hargroder                               |
| 9:00am -<br>9:30am   | Due Diligence Avenue:<br>It's a Two-Way Street  | As an entrepreneur you need to<br>know who your potential investor is<br>before you sign on the dotted line.<br>This session goes through the process<br>of how to screen potential investors,<br>perform investor due diligence, and<br>navigate best fit. | The Chicory -<br>Chicory 3          | Christine LeViseur Mendonca                   |
| 9:00am -<br>9:30am   | IDEAtour presented<br>by GNO, Inc.<br>(By Invitation Only)  | IDEAtours, developed by The<br>Idea Village, GNO, Inc., and the<br>New Orleans Business Alliance,<br>are programs designed to inspire<br>and recruit national entrepreneurs<br>to move their companies to New<br>Orleans.                                   | Fulton Street                       | See the lineup for this event at www.NOEW.org |
| 9:00am -<br>12:00pm  | Startup Alley presented by<br>Hollywood Trucks  | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.   | Fulton Street                       | See the lineup for this event at www.NOEW.org |
| 10:00am -<br>10:30am | Women@Work - Business<br>Radio on Sirius XM<br>Live from NOEW   | Visit NOEW.org for an overview of this panel  | The Chicory -<br>Chicory 1          | Reza Chowdhury                                |
| 10:00am -<br>10:30am | Fielding a Tech Team: Get<br>What You Want by Knowing<br>What You Want  | This session will explore the different<br>types of programmers, frameworks<br>and skill sets you need to consider<br>when hiring a tech team - and<br>examine the pros and cons of hiring<br>in-house versus an agency.                                    | The Chicory -<br>Chicory 2          | Joe Jackson                                   |
| 10:00am -<br>10:30am | Legal Lookout: Legal 101<br>for Entrepreneurs   | This session will focus on the<br>legal matters that startups should<br>understand when begninning their<br>journey and equip attendees with the<br>legal basics that will help position<br>their company in the best place to be<br>successful.            | The Chicory -<br>Chicory 3          | Michelle D. Craig                             |
| 10:30am -<br>12:00pm | Launch Pad<br>Ecosystem Summit<br>(By Invitation Only)  | Leaders from more than 8 cities<br>will gather to share what's working<br>in their communities, what they're<br>struggling to overcome, and how to<br>build on their existing industries.   | The LookFar<br>Tent at<br>Manning's | See the lineup for this event at www.NOEW.org |
| 11:00am -<br>12:00pm | FEATURED SPEAKER:<br>Alexis Ohanian, Co-founder<br>& Executive Chairman<br>of reddit & Partner in Y<br>Combinator | Come learn "Lessons from building<br>reddit, the World's Largest<br>Community of Communities."  | The Chicory -<br>Chicory 1          | Alexis Ohanian                                |

## WEDNESDAY MARCH 16

|                    |   | •   |   |   |
|--------------------|---|---|---|---|
| TIME               | TITLE   | DESCRIPTION   | VENUE                                       | SPEAKERS  |
| 1:00pm -<br>2:00pm | Hidden in Plain Sight: Impact<br>Investing in New Orleans<br>and Beyond   | With recent events unlocking major<br>classes of capital, now is the time<br>to examine what Impact Investing<br>is, explore the ways in which NOLA<br>is already in the game, and learn<br>how entrepreneurs/investors can<br>capitalize on this growing wave. | The Chicory -<br>Chicory 1                  | Matt Hart, Mark Newberg, Rob<br>Laika, Bonny Moellenbrock |
| 1:00pm -<br>2:00pm | Four Words to Stop Saying<br>in your Tech Project: Can,<br>Done, Tweak, Communicate   | The wrong mindset can doom a technology project. This presentation will point out four words that limit development and will provide four replacements to ensure you and your team are thinking and working toward success.                                     | The Chicory -<br>Chicory 2                  | Barrett Conrad  |
| 1:00pm -<br>2:00pm | No More Smoke and Mirrors:<br>Knowing and Demonstrating<br>Business Numbers   | This session will give founders<br>an overview of the expectations<br>necessary to express the financial<br>stability, cost containment, growth<br>and valuation of their business.   | The Chicory -<br>Chicory 3                  | A. J. Brigati   |
| 1:00pm -<br>4:00pm | The NOLA Media Group<br>Future of New Orleans<br>Project Presents   The<br>Sustainable Entrepreneurial<br>City: Inclusion, diversity<br>and lowering the barriers<br>to entry | New Orleans and other<br>entrepreneurial cities have worked to<br>make sure their efforts to promote<br>new businesses are inclusive. Join us<br>for a conversation about sustaining<br>inclusion and diversity and lowering<br>the barriers to entry.          | Manning's                                   | See the lineup for this event at www.NOEW.org             |
| 1:00pm -<br>4:00pm | The Ochsner/GE Healthcare<br>Innovation Summit  | During this session, thought leaders<br>will focus on why healthcare is poised<br>for profound change and disruption,<br>and will highlight the intersection of<br>the industry with entrepreneurship<br>and technology.  | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | Linda Boff, Richard Milani,<br>Warner Thomas              |
| 1:00pm -<br>4:00pm | Startup Alley presented by<br>Hollywood Trucks  | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.   | Fulton Street                               | See the lineup for this event at www.NOEW.org             |
| 2:00pm -<br>4:00pm | Tech Speed Dating<br>(Application Required)   | Select individuals will have the chance<br>to spend 15 minutes with a team<br>of LookFar software engineers to<br>brainstorm and whiteboard technical<br>solutions that fit their business'<br>unique needs.  | The LookFar<br>Tent at<br>Manning's         | See the lineup for this event at www.NOEW.org             |
| 2:30pm -<br>3:30pm | How to Build a Consumer<br>Unicorn: The Art of Building<br>Billion Dollar Startups  | Do you have what it takes to build<br>the next billion dollar consumer<br>company? Sara Thomas of Maven<br>Ventures will share the top 10 tips<br>for success in consumer tech - from<br>defining your vision to unlocking viral<br>growth.                     | The Chicory -<br>Chicory 1                  | Sara Thomas   |
| 2:30pm -<br>3:30pm | Content Hacking, FTW!<br>Grow Your Online Traffic<br>with Epic Content  | Content hacking = creating epic,<br>evergreen content to grow your<br>website or blog. In this session, you'll<br>see specific examples of real content<br>and learn how it gets shared across<br>the web and social media channels.                            | The Chicory -<br>Chicory 2                  | Mallory Whitfield   |
| 2:30pm -<br>3:30pm | Landscape   | It is impossible to be successful<br>without good marketing and sales<br>techniques. This session will teach<br>you how to effectively use social<br>media and modern marketing tools to<br>build deeper relationships with your<br>customers.                  | The Chicory -<br>Chicory 3                  | Cleveland Spears III                                      |

## WEDNESDAY MARCH 16

#### NOEW INTERACTIVE

| TIME               | TITLE  | DESCRIPTION   | VENUE                               | SPEAKERS   |
|--------------------|--|---|-------------------------------------|--|
| 4:00pm -<br>5:00pm | KEYNOTE SPEAKER:<br>Steve Case, Co-founder of<br>AOL & Chairman & CEO of<br>Revolution | Join one of the world's most<br>prominent technology pioneers,<br>investors and philanthropists as he<br>shares a roadmap for innovators and<br>entrepreneurs who want to change<br>the world in this rapidly evolving<br>"internet of everything" economy. | The Chicory -<br>Chicory 1          | Steve Case                                       |
| 5:00pm -<br>7:00pm | Happy Hour Presented by<br>Cox Business  | Grab a drink, loosen your collar, and<br>network away in advance of Cox<br>Business and Inc's "Get Started" Pitch<br>Competition!   | The Chicory -<br>Chicory 3          | See the lineup for this event at www.NOEW.org    |
| 5:30pm -<br>7:30pm | NOEW Celebrates The NOLA<br>100 (By Invitation Only)                                   | The NOLA 100 recognizes businesses<br>founded after 1999, which are located<br>in the Greater New Orleans region,<br>have surpassed \$1M in booked<br>business in a single year, and intend<br>to achieve 50% of sales outside of<br>Louisiana.             | The LookFar<br>Tent at<br>Manning's | See the lineup for this event at www.NOEW.org    |
| 7:00pm -<br>9:00pm | Cox Business/Inc. "Get<br>Started" Pitch Competition                                   | In this event, similar to the hit<br>show Shark Tank, 5 finalists pitch<br>their business idea in front of a live<br>audience and well-known experts<br>from across the country to gain<br>valuable feedback.   | The Chicory -<br>Chicory 1          | See the lineup for this event<br>at www.NOEW.org |

## **SO, HOW WAS IT!?** YOUR FEEDBACK IS VERY IMPORTANT TO US!

Following each event, log back in to your NOEW.org account, go to that specific session's page, and click "Rate This Event."



## THURSDAY MARCH 17

|                      |  | •  |                            |  |
|----------------------|--|--|----------------------------|--|
| TIME                 | TITLE  | DESCRIPTION  | VENUE                      | SPEAKERS   |
| 8:00am -<br>10:00am  | Delta Entrepreneurship<br>Network Support<br>Organization Roundtable<br>(By Invitation Only) | 14 organizations from the eight states<br>of the Delta Regional Authority's<br>footprint have been selected as<br>Delta Entrepreneurship Network<br>Fellows. Representatives from each<br>will discuss the status of the Delta's<br>ecosystem and opportunities for<br>growth. | Fulton Street              | See the lineup for this event at www.NOEW.org                                  |
| 8:30am -<br>1:00pm   | The 2nd Annual<br>Energy Innovation and<br>Entrepreneurship Summit                           | Hosted by the Southeast Louisiana<br>Energy Initiative (SELA) and The Idea<br>Village, this event will showcase early<br>stage oil and gas companies based in<br>Louisiana. A \$75,000 business grant<br>from SELA will be awarded.  | The Chicory -<br>Chicory 1 | See the lineup for this event at<br>www.NOEW.org                               |
| 9:00am -<br>9:30am   | The Big Fish Experience:<br>Create Memorable<br>Presentations that Reel in<br>Your Audience  | Learn the Big Fish Experience Process:<br>Simplistic, Meaningful Content + High-<br>Quality Design + Powerful Delivery =<br>Memorable Experience.  | Manning's                  | Kenny Nguyen   |
| 9:00am -<br>9:30am   | Startup Toolkit for R&D  | As an entrepreneur, it is essential<br>to know how, when, and where<br>to plug in research and design to<br>ensure product success. Come get<br>an overview of our Startup Toolkit<br>for R&D.   | The Chicory -<br>Chicory 3 | Darshil Vora, Yakaira Nunez  |
| 9:00am -<br>11:00am  | Challenges and<br>Opportunities: Investing in<br>Health and BioInnovation<br>Startups        | A panel of entrepreneurs and<br>investors will discuss the unique<br>challenges and factors that affect the<br>development of life sciences startups.<br>A showcase of regional life sciences<br>startups will follow.   | Manning's                  | Mike Eckert, Aaron Miscenich,<br>Hector Alila, D.V.M., Ph.D.,<br>Joseph Lovett |
| 9:00am -<br>9:30am   | Creating and Protecting Your<br>Electronic Media   | Electronic content is an essential<br>component for a successful business<br>and protecting it is imperative. This<br>session will cover legal aspects and<br>limitations on what can and can't be<br>trademarked and copyrighted.   | The Chicory -<br>Chicory 2 | Lesli Harris   |
| 9:00am -<br>12:00pm  | Startup Alley presented by<br>Hollywood Trucks   | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.  | Fulton Street              | See the lineup for this event at<br>www.NOEW.org                               |
| 10:00am -<br>10:30am | SEO is Dead, Again. Long<br>Live Online Marketing.   | So what is SEO really? Whether we<br>call it online marketing, inbound<br>marketing, or content marketing,<br>it's still the same practice: bringing<br>buyers and sellers together online<br>through content, technology, and the<br>latest ad platforms.                     | The Chicory -<br>Chicory 1 | See the lineup for this event at www.NOEW.org                                  |
| 10:00am -<br>10:30am | Do You Need a Guardian<br>Angel? How to Attract and<br>Work with Angel Investors             | Learn from seasoned investors and<br>entrepreneurs that have successfully<br>tapped angel funding. They will<br>discuss how to find angels, craft<br>business plans and pitches, and<br>maximize the capital and connections<br>to grow.                                       | The Chicory -<br>Chicory 2 | See the lineup for this event at www.NOEW.org                                  |
| 10:00am -<br>10:30am | LinkedIn Fundamentals:<br>Build Your Brand and Grow<br>Your Business                         | Learn how to harness the awesome<br>power of your professional network<br>using the LinkedIn platform. In this<br>session, you will learn how to level<br>up your profile and implement easy<br>strategies.  | The Chicory -<br>Chicory 3 | See the lineup for this event<br>at www.NOEW.org                               |

## THURSDAY MARCH 17

| TIME                 | TITLE  | DESCRIPTION   | VENUE                               | SPEAKERS  |
|----------------------|--|---|-------------------------------------|---|
| 11:00am -<br>12:00pm | FEATURED SPEAKER:<br>Jonathan Greenblatt,<br>National Director of the<br>Anti-Defamation League        | Visit NOEW.org for an overview of Jonathan's talk.  | The Chicory -<br>Chicory 1          | Jonathan Greenblatt   |
| 11:30am -<br>1:00pm  | Delta Entrepreneurship<br>Network Fellow Showcase  | Come see the best and brightest<br>ideas of the Delta region! 22<br>entrepreneurs from the eight states<br>of the Delta Regional Authority's<br>footprint have been selected as Delta<br>Entrepreneurship Network Fellows.  | The LookFar<br>Tent at<br>Manning's | See the lineup for this event at<br>www.NOEW.org                  |
| 1:00pm -<br>2:00pm   | The Next New Orleans: How<br>New Orleans (and Cities<br>Like It) Can be Leaders in<br>Entrepreneurship | Come learn about three converging<br>global trends and how New Orleans'<br>diversity, industrial strengths, and<br>unique sense of place are poised to<br>make the city a global leader.  | The Chicory -<br>Chicory 1          | Ross Baird  |
| 1:00pm -<br>2:00pm   | PR Panel: Executive Visibility<br>In The Digital Age   | In this panel session we'll uncover<br>how to catapult your company to<br>the pinnacle of its industry through<br>proven strategies and tactics. You'll<br>leave with everything you need to<br>#makenews.  | The Chicory -<br>Chicory 2          | Blair Broussard, Madeline<br>Elliot                               |
| 1:00pm -<br>2:00pm   | Don't Leave Money on<br>the Table: Top 8 Business<br>Incentives for New Orleans<br>Entrepreneurs       | Come learn about various federal,<br>state, and local incentives that are<br>available. You'll leave with ideas/<br>programs in mind that could help<br>with obtaining tax breaks needed to<br>grow your business.  | The Chicory -<br>Chicory 3          | Doug Finegan, CPA, Dean<br>Martin, Jr., CPA, Julie DiColo,<br>CPA |
| 1:00pm -<br>4:00pm   | Elevate, Empower, Engage  <br>Women's Business Summit  | This event will provide an opportunity<br>for New Orleans' female business<br>community to convene and learn<br>from local and national experts about<br>what it takes to be locally significant,<br>globally relevant in a 21st century<br>economy.  | Manning's                           | LaFawn Bailey, and many more                                      |
| 1:00pm -<br>4:00pm   | Startup Alley presented by<br>Hollywood Trucks   | From Monday, March 14th through<br>Thursday, March 17th, up to 20<br>companies per day will demo their<br>startups to NOEW attendees and<br>passersby on Fulton Street.   | Fulton Street                       | See the lineup for this event at www.NOEW.org                     |
| 2:00pm -<br>4:00pm   | Village Capital's U.S.<br>Agriculture Venture Forum  | Village Capital, Reily Foods, and<br>Access Ventures are teaming up to<br>host the country's oldest national<br>program for food and agriculture<br>startups in NOLA. The culmination of<br>a 3-month workshop, this event will<br>feature pitches from participating<br>entrepreneurs.                 | The LookFar<br>Tent at<br>Manning's | See the lineup for this event at<br>www.NOEW.org                  |
| 2:30pm -<br>3:30pm   | Customer Experience is the<br>New Loyalty. Or Is It the<br>Other Way Around?                           | Since the advent of frequent flyer<br>programs, loyalty marketing has<br>meant brands trying to engender<br>loyalty with a promise of "be loyal<br>to us and we'll treat you better." This<br>doesn't work today as control is<br>shifting from brands to customers.<br>Come learn the how and the why. | The Chicory -<br>Chicory 1          | Phil Rubin  |

## THURSDAY MARCH 17

|                    |  | •   |   |  |
|--------------------|--|---|---|--|
| TIME               | TITLE  | DESCRIPTION   | VENUE                                       | SPEAKERS   |
| 2:30pm -<br>3:30pm | Now Your Grandma<br>Can Fund You, Legally:<br>Crowdfunding and<br>the Evolving World of<br>Entrepreneurship & Capital<br>Raising | Learn how crowdfunding is<br>distinguished from other historically<br>utilized methods of capital raising,<br>and what additional opportunities it<br>will now afford emerging businesses<br>to further the needs of their<br>enterprises.                                | The Chicory -<br>Chicory 2                  | Asher Friend                                     |
| 2:30pm -<br>3:30pm | What's in a Name? Choosing,<br>Branding, and Protecting<br>Your Venture  | Learn tips of the trade on how to<br>choose, how to brand, and how<br>to protect yourself and how these<br>considerations work together.  | The Chicory -<br>Chicory 3                  | Scott Sternberg, Taylor<br>Norton, Tom Martin    |
| 3:30pm -<br>5:30pm | Louisiana Angel Summit -<br>Education Series   | This event will bring angel investors<br>from throughout Louisiana to NOEW<br>to discuss how they work together to<br>fund Louisiana companies. The NO/<br>LA Angel Network will present two<br>sessions on the opportunities/trends<br>in angel investing in the region. | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | Mike Eckert                                      |
| 4:00pm -<br>5:00pm | KEYNOTE:<br>Wan Kim, CEO of Smoothie<br>King on Thinking Big: How to<br>Promote the Big Picture to<br>Your Team                  | Wan Kim, global leader of New<br>Orleans-based Smoothie King, will<br>share how he promotes big-picture<br>thinking with his team, sharing<br>anecdotes and lessons learned.  | The Chicory -<br>Chicory 1                  | Wan Kim  |
| 5:00pm -<br>7:00pm | GNO, Inc. 10 Parish<br>Happy Hour<br>(By Invitation Only)  | Hosted in conjunction with the<br>IDEAtour, this 10 Parish Happy Hour<br>will highlight the entrepreneurial<br>efforts being made throughout<br>the Greater New Orleans region.   | Grand Isle                                  | See the lineup for this event at<br>www.NOEW.org |
| 2:30pm -<br>3:30pm | Silicon Bayou Startup<br>Showcase & Happy Hour   | Help us close out NOEW Interactive  | The Chicory-                                | Can the linear factble count of                  |
|                    |  | 2016! There will be cold drinks, fun<br>bites, and 10 tech startups from<br>around the state showing off their<br>latest products and projects.   | Rooftop                                     | See the lineup for this event at<br>www.NOEW.org |
| 6:00pm -<br>9:00pm | Coulter Dinner<br>(By invitation only)   | bites, and 10 tech startups from<br>around the state showing off their  |   |  |

### FRIDAY MARCH 18

#### THE GRAND FINALE

| TIME                | TITLE  | DESCRIPTION  | VENUE                                       | SPEAKERS   |
|---------------------|--|--|---|--|
| 7:30am -<br>9:00am  | Investor Breakfast<br>(By invitation only)   |  | Harrah's Hotel<br>- Vieux Carre<br>Ballroom |  |
| 9:30am -<br>11:30am | Demo Day @ NOEW<br>(By invitation only)  | An entrepreneur showcase featuring<br>up to 15 early-stage New Orleans<br>startups. Companies presenting are<br>from a variety of industries and are<br>seeking a first round of investment<br>and/or to expand on a national level. | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | See the lineup for this event at www.NOEW.org    |
| 12:00pm -<br>1:30pm | Investor Lunch<br>(By invitation only)   | A private lunch for investors and<br>Demo Day @ NOEW companies<br>to network and connect after the<br>pitches.   | Harrah's Hotel<br>- Vieux Carre<br>Ballroom |  |
| 2:00pm -<br>5:00pm  | Coulter IDEApitch  | The premier entrepreneur showcase<br>event in New Orleans, featuring three<br>emerging high growth companies<br>vying for access to \$100k towards<br>their next round.  | Manning's                                   | Jim Coulter                                      |
| 3:00pm -<br>6:00pm  | Trust Your Crazy Ideas<br>Challenge  | An entrepreneurial program and<br>competition for high school students.<br>20 student teams from 11 local<br>schools will compete for over \$30k<br>in awards.   | Harrah's Hotel<br>- Vieux Carre<br>Ballroom | See the lineup for this event at www.NOEW.org    |
| 5:00pm -<br>8:30pm  | The NEXT: VIP Experience<br>@ The Blackstone Big Idea<br>(Ticketed Event - Get the<br>details on NOEW.org) | A special VIP experience featuring<br>special off-menu food and drink items<br>from new restaurants, as well as the<br>next big local artists and musicians.   | The LookFar<br>Tent at<br>Manning's         | See the lineup for this event<br>at www.NOEW.org |
| 6:00pm -<br>8:30pm  | The Blackstone Big Idea  | The culmination of NOEW, this pitch<br>extravaganza features 10 of NOLA'S<br>most promising new startup ventures<br>vying for over \$25k in cash and<br>prizes.  | Fulton Street                               | See the lineup for this event at www.NOEW.org    |

## ELEVATING THE LOCALLY SIGNIFICANT & GLOBALLY RELEVANT





#### JOIN US TO CLOSE OUT NOEW NOLA-STYLE

# THE BLACKSTONE BIG IDEA!

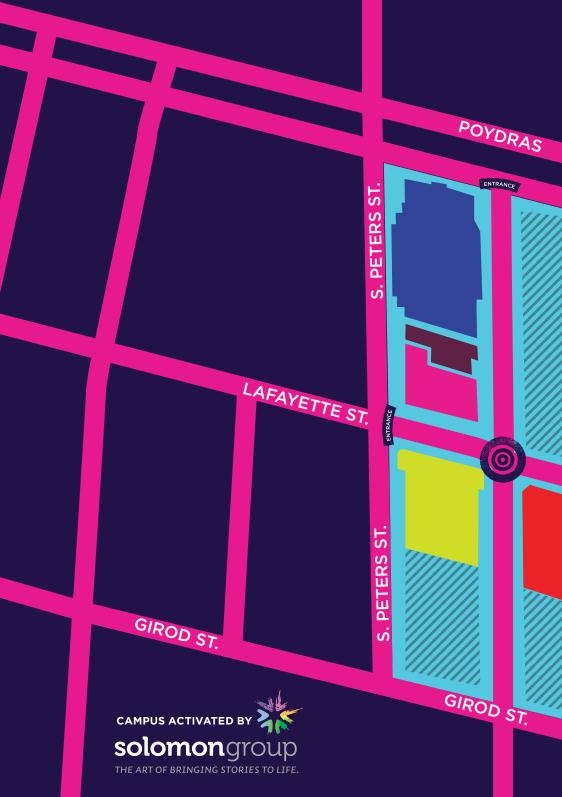
Complete with bars and live entertainment, this pitch extravaganza features 10 of New Orleans' most promising startup ventures vying for YOUR vote to propel them into the final round of the competition where \$25,000 is on the table!

#### Free after party featuring Tank and the Bangas!

\*\*\*REMEMBER, CHIPS REPRESENT REAL MONEY SO THE ENTREPRENEURS TAKE HOME THE CASH VALUE OF CHIPS RECEIVED!

FRIDAY, MARCH 18TH, 6PM - 8:30PM ON FULTON ST.

Buy your \$25 voting chips and learn about the VIP Experience: www.NOEW.org





The Chicory, featuring the French Market Coffee Cafe & the NOEW Lounge furnished by AOS

Manning's Stadium Club

The LookFar Tent at Manning's

Media Center & VIP Lounge powered by the New Orleans Convention and Visitors Bureau



Harrah's Hotel



Startup Alley presented by Hollywood Trucks



NOEW IS PRODUCED BY