



Dear donors and supporters,

We just finalized our 2022 plans following our first ever video conference with the Ayalagaya community. I can now brief you on all that is going on and the plans. There is a lot to cover.

## Fundraising

First let me give you a fundraising update. Since last August, we have raised \$927,333.27. While we are happy with the significant amount raised, we are very concerned because \$500,000.00 came from a single donation on which we cannot count in the future. The truth is that we continue to lose donors and total number of donations. Here is a short table illustrating that:

Fundraising Season	August 2019 July 2020	August 2020 July 2021	August 2021 July 2022
# of donations received	1147	618	395
# of individual donors	971	457	293

The amount raised will allow us to have a very strong 2022, but we were forced to push several critical projects to 2023 as you can read below. We have also decided to take two risks:

1. To start the Water Project for Arri even though we are \$264,000 short.
2. Close the plan below hoping to raise \$180,000 to close the gap needed to execute all projects listed below.

Note: if we cannot raise these amounts, we will have to push out additional projects.

## 2022 plan

We have 5 big goals for the year:

**1. Open Ayalagaya High School** - Everything is on target for a July start including accreditation as a "science high school" as we are nearing completion of the [physics and biology labs](#). The [dining hall](#) is also nearing completion (in fact, our video conference was held in the dining hall). We are so proud of this award winning campus and with the performance of the students.



From

upper left clockwise: Girls hostel with National Recognition Plaque Out Front, Boys Hostel, Dining Hall nearly completed, Lab classroom under construction.

I told you already that 100% of Ayalagaya and Arri secondary students passed their national exams and 96.94% of Ayalagaya students are qualified to enter high school and proceed to university or college. This is a tremendous accomplishment. Arri high school qualification rates are lagging, but we expect them to rise with more investment in the community. I think I also mentioned previously that Ayalagaya was named the 3rd best Community Secondary School in the entire country, Dareda Kati Primary was awarded 3rd place in the nationwide cleanliness competition, and in the primary schools Bacho, Haysam, Dareda Kati, Arri, Jangwani, and Sharmo all achieved 85% or higher on their national exams! You can see how important opening this high school is to the students.

**2. Bring water to Arri Ward.** - We were finally able to close the contract with the government early this year so we have, at last, started construction. We hope to complete the source infrastructure (collection, sedimentation, and main lines to distribution tanks) this year and start delivering the distribution tanks and public water points to some communities in 2022 with the remaining in 2023. When I was in Tanzania earlier this year, I was blown away by the community enthusiasm showing up to clear lands and dig kilometers of trenches across rugged, hilly terrain. Over 1500 people came and completed several kilometers that first day! As we were going to the site we saw people walking with picks and hoes in hand, truck loads of people coming, 3 people on motorbikes,... It was so moving, exciting, and amazing. They have since cleared and trenched another ~18 kilometers!





From upper left clockwise: Community arrives in truckloads to trench; Community digs trenches on 1st day on hillside; Trenching continues through the flats to distribution tank sites; Rock placement for Endasago distribution tank.

**3. Open the Ayagalaya Health Center** - With the completion of both the maternity and outpatient wings, the Tanzania Ministry of Health is now starting to expand staff and services in the clinic.



From upper left clockwise: The completed maternity building; Staff moving furniture from the maternity ward to the new outpatient building; the nearly completed overnight ward. The overnight building is nearly complete.

The official opening of the health center should happen in the next 30 days. When I was in Tanzania, I personally invited the federal Minister of Health to inaugurate it. Fingers crossed! This year we have secured funding to complete the overnight ward, the pediatrics, family planning, and obstetrics building, and the walkways, security gate, oxygen room, and washing sinks for arriving patients. That will leave only the lab and mortuary for next year.



**4. Continue and Expand Health Interventions** - We have been running several health interventions: [staff training for managing childhood illness](#), [identifying and preventing syphilis transmission in pregnant women](#), [detecting and treating anemia in pregnant women](#), [screening and treating people for TB](#), [educating mothers and children on care and cleaning of infant and young siblings](#), [hand washing](#), [patient triage](#), and assuring that all [girls are receiving both doses of the HPV vaccine](#). This year we will also be analyzing and addressing (as needed) malnutrition, safe disposal of stools, and coverage for all childhood vaccinations.



Clockwise from upper left: Doctors and nurses receive practical education in Integrated Management of Childhood Illness; Mothers receive education in infant care; Patients receive education on TB while waiting for screening; Girls receive HPV vaccination from their local clinic.

**5. Drive Financial Services and Income Projects** - We have expanded the [savings group training into Arri ward](#) now and we have graduated enough [savings groups in Ayalagaya](#) to begin formation of a savings group federation later this year. We trained 2 Karimu staff to deliver the Street Business School Entrepreneurship curriculum and that project will be rolling out in the 2nd quarter of this year. And we have engaged two consultants to help us identify and design the best projects for income generation using agricultural and livestock projects. We will soon start a pilot to plant green beans for export and to raise chickens.



From upper left clockwise: Abel and Victoria (center) graduate from Street Business School with their class;

Imbori savings group received their graduation certificate from Shau, Karimu's Regional Manager; Karimu staff work with consultants on the income strategy; Vanilla farmers visit our partner Natural Exports, Inc. to discuss cultivation. Here is a complete list of the projects we had planned to execute in 2022, indicating those that had to be moved to 2023.

Area	Project	Year
Sanitation	<a href="#">Water for Arri</a>	2022
Sanitation	<a href="#">Bathrooms for all Arri Schools</a>	2023
Health	<a href="#">Health Survey in Arri</a>	2022
Health	6 new Health Interventions	2022
Health	<a href="#">DK Health Center - overnight building</a>	2022
Health	<a href="#">DK Health Center - walkways, security gate</a>	2022
Health	<a href="#">DK Health Center - laboratory</a>	2023
Health	<a href="#">DK Health Center - Pediatrics/Obstetrics Building</a>	2022
Health	<a href="#">DK Health Center - mortuary</a>	2023
Health	<a href="#">IT system at Gajal Dispensary</a>	2023
Health	<a href="#">Tsaayo Dispensary - TV</a>	2022
Education	<a href="#">Ayalagaya - Remodeling of last building</a>	2023
Education	<a href="#">Ayalagaya - Dining Hall</a>	2022
Education	<a href="#">Ayalagaya - Labs and One classroom</a>	2022
Education	<a href="#">Ayalagaya - Computer Lab</a>	2023
Education	<a href="#">Importance of education</a>	2022
Education	<a href="#">Scholarships - Teachers 2021/2022</a>	2022
Education	<a href="#">Computer Class - 2021/2022</a>	2022
Education	<a href="#">Gajal three classrooms and one office</a>	2022
Education	<a href="#">Haysam three classrooms and one office</a>	2023
Education	<a href="#">DK three classrooms and one office</a>	2023
Education	<a href="#">Kitchens for all Ayalagaya Primary Schools</a>	2023
Income	<a href="#">Vanilla Farming</a>	2022
Income	<a href="#">Entrepreneurship Training</a>	2022
Income	<a href="#">Farming of highly profitable crops</a>	2022
Income	<a href="#">Livestock: Chickens</a>	2022
Financial Services	<a href="#">Savings Group Training</a>	2022
Financial Services	<a href="#">Financial Assistance</a>	2022
Financial Services	<a href="#">Federation</a>	2022

We have updated the [Karimu plan](#) page with our outlook for 2022. I have not covered ALL the projects we are doing this year, so please enjoy reading more detailed information about them all on our [projects page](#).

## Support Disabled Kids Priority Change

We have been wanting to provide better and specialized support for disabled children for a long time. We completed a classroom for disabled children as part of the [recent classroom build for Dareda Kati Primary](#), but the disabled kids also need a hostel on the school grounds which the community had not prioritized. However, last year the government provided \$35,000.00 in funding for the project. The amount provided, however, would only cover one third of the total cost of a boys hostel and a girls hostel. The Ayalagaya Strategic Committee recently met and requested a change in priorities moving



the hostel ahead of other school construction projects. We will be redirecting some of the general fund monies to this project and will also need to raise some additional funds, so you will see a new campaign on the website.

## Trip to Tanzania

I was in Tanzania for 2 weeks in March. It was wonderful to be on the ground again. There were many accomplishments and some challenges. First, let me cover the challenges.

The transition of our projects to the community has always passed through three different stages. In phase 1, Karimu leads the management and maintenance of the project and members of the community join us. When members feel comfortable enough to lead this work, we pass to phase 2. In phase 2, members of the community lead the management and maintenance and Karimu supports them. We do maintenance checks to ensure the work is being done well, providing feedback to them. When it becomes clear that the members don't need our involvement anymore, we move to phase 3. In phase 3, Karimu is not involved at all. The community manages and maintains the project completely independently to the point that Karimu can move on to other areas.

Today, the water project in Ayalagaya is in phase 2. The water committees and the leaders manage and maintain the water project. So long as Karimu is providing regular oversight, they have done a reasonable job. However, as we begin to limit oversight, we have seen delays in addressing maintenance issues, checks not happening regularly, lack of transparency about how the money is being spent, insufficient savings for major problems in the future, etc.

Because the ability of the community to maintain the investments Karimu has made is a requirement for our investment, we decided to exert more pressure on the leadership to (hopefully) address the issues once and for all. Karimu has decided to halt new construction in Ayalagaya, except for construction projects already started, until 2023. (This is one of the reasons why we chose to delay construction projects over non-construction projects to address our funding shortfall.) This is a painful decision and one that the community is upset with, but we want to equally value our donors' investments and secure the longevity of the construction work. For now, we will continue the non-construction projects, such as savings groups, vanilla farming, other income projects, health interventions, computer class, supplies and school material, donation of medicine, entrepreneurship training, art classes for children, etc. However, we told the community during our video conference that if the maintenance problems with the water project are not solved, we will stop everything and redirect all our funds to Arri.

At the same time, I am very excited about the new staff coming into the Health Center as promised and provided by the Ministry of Health. We already have 7 new nurses and 1 new doctor. An additional 3 doctors and 1 anesthetist will be arriving in the next few weeks. Additionally, one of our head nurses will be receiving anesthesia training to support the surgical theater. Our partnership with the Ministry of Health remains very strong. Our TB intervention has been in lock step with the Ministry's push to eradicate TB and Karimu is helping to accelerate that in our area.

The level of commitment and partnership with the Arri community is even surpassing that of Ayalagaya. They have witnessed their neighbor's transformation and are eager to replicate it with us. The first 2 projects [rebuilding Tsaayo Secondary bathrooms](#) and [Dohom primary bathrooms](#) were already completed. They were made possible by the strong community engagement and local fundraising.



Dohom Primary bathrooms (left) and Tsaayo Secondary bathrooms (right)

## Final thoughts

Karimu strongly believes in transparency and we value you knowing about our financial situation, the challenges we are facing, how we are addressing them, etc. However, I hope you won't feel discouraged or overwhelmed by so much detail. Overall we are very confident that the Ayalagaya leadership will address the issues with the water project satisfactorily, but we are also realistic that it will take time.

We are thrilled with our strong 2022 plan. The opening of the high school, the health center, and bringing water to Arri will be simply transformational. We are a little uncomfortable that we haven't closed the year financially, but hope our donors will be able to help. If you can donate a little more to us this year, please [donate now](#).

*Asante sana,*  
Nelson Mattos  
Karimu - Chief Operating Officer



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