



Client File #:		Appraisal File #:	
Residential Green and Energy Efficient Addendum			
Client: Scott Hudson			
Subject Property: 2508 Belvue Road			
City: Waynesboro		State: Virginia	Zip: 22980

Additional resources to aid in the valuation of green properties and the completion of this form can be found at http://www.appraisalinstitute.org/education/green_energy_addendum.aspx

The appraiser hereby certifies that the information provided within this addendum:

- Has been considered in the appraiser's development of the appraisal of the subject property only for the client and intended user(s) identified in the appraisal report and only for the intended use stated in the report.
- Is not provided by the appraiser for any other purpose and should not be relied upon by parties other than those identified by the appraiser as the client or intended user(s) in the report.
- Is the result of the appraiser's routine inspection of and inquiries about the subject property's green and energy efficient features. Extraordinary assumption: Data provided herein is assumed to be accurate and if found to be in error could alter the appraiser's opinions or conclusions.
- Is not made as a representation or as a warranty as to the efficiency, quality, function, operability, reliability or cost savings of the reported items or of the subject property in general, and this addendum should not be relied upon for such assessments.

Green Building: The practice of creating structures and using processes that are environmentally responsible and resource-efficient throughout a building's lifecycle from siting to design, construction, operation, maintenance, renovation, and deconstruction. This practice expands and complements the classic building design concerns of economy, utility, durability, and comfort (US EPA). High Performance building and green building are often used interchangeably.

Six Elements of Green Building: A green building has attributes that fall into the six elements of green building known as (1) site, (2) water, (3) energy, (4) materials, (5) indoor environmental quality, and (6) maintenance and operation. The energy and water elements are the most measurable elements of green or high performance housing. Appraisers need savings amounts to develop an income approach to support energy efficient contributory value.

THIRD-PARTY VERIFICATIONS (See types defined in glossary).

The following verified items are considered within the appraisal analysis of the subject property:

Green Certification Certifications attest that the home meets certain minimum thresholds.	Environmental Protection Agency (EPA):		<input type="checkbox"/> Indoor airPLUS	<input type="checkbox"/> WaterSense	<input type="checkbox"/> ENERGY STAR	
	Energy Department (DOE):		<input type="checkbox"/> Zero Energy Ready Home (ZERH)			
	Home Innovation Research Labs NGBS Home Remodel:		<input type="checkbox"/> Bronze	<input type="checkbox"/> Silver	<input type="checkbox"/> Gold	<input type="checkbox"/> Emerald
	Home Innovation Research Labs NGBS New Home:					
	Living Building Challenge (LBC):		<input type="checkbox"/> Living Building Certified	<input type="checkbox"/> Petal Certification		
	Passivhaus Standard:		<input type="checkbox"/> PHI Low Energy	<input type="checkbox"/> EnerPhit	<input type="checkbox"/> Passive House	
	Passivhaus Institute US:		<input type="checkbox"/> PHIUS+ 2015			
	USGBC LEED:		<input type="checkbox"/> Certified	<input type="checkbox"/> Silver	<input type="checkbox"/> Gold	<input type="checkbox"/> Platinum
Other: Pearl Platinum Certification						
Date Verified: 09/19/2018		Certificate of Efficiency Improvements Version: Organization URL: <input checked="" type="checkbox"/> Other: www.pearlcertification.com			ABOVE VALID ONLY IF CHECKED: <input type="checkbox"/> Verification reviewed on site <input checked="" type="checkbox"/> Verification attached to this report	

Energy Label Labels disclose the state of the home's energy assets.	RESNET's HERS Rating (0 to 150): 64		Estimated energy savings for this home: \$ /year cKWh rate dated			
	<input type="checkbox"/> Sampling Rating		Energy Savings includes electricity, heating & cooling.			
	<input type="checkbox"/> Projected Rating		Score below 100 indicates energy costs are expected to be lower than average code-built home. HERS Index Report occupancy estimates energy cost based on number of bedrooms plus one. Only a "confirmed rating" is diagnostically tested.			
	<input checked="" type="checkbox"/> Confirmed Rating					
DOE's Home Energy Score Score (1 to 10):		Estimated energy savings for this home: \$ /year cKWh rate dated				
<input type="checkbox"/> Official Score		Energy Savings includes electricity, heating & cooling.				
<input type="checkbox"/> Unofficial Score		Score above five indicates energy costs are expected to be lower than average local home. Home Energy Score estimates energy cost based on state average energy rates and the home's energy features.				
Other Energy Score: Pearl Score Range (0 to 1200): 998		Estimated energy savings for this home: \$ /year cKWh rate dated				
		Describe energy label system: Pearl's score is approved for use in the Department of Energy's Home Performance with ENERGY STAR program.				
Date Verified: 09/19/2018		Score or Rating Version: Organization URL: <input checked="" type="checkbox"/> www.resnet.us			ABOVE VALID ONLY IF CHECKED: <input type="checkbox"/> Verification reviewed on site <input checked="" type="checkbox"/> Verification attached to this report	
		<input type="checkbox"/> www.homeenergyscore.gov				
		<input checked="" type="checkbox"/> www.pearlcertification.com				

Verified Energy Improvements Only include improvements with verified documentation.	Explain energy-related improvements: Detailed in attached "Pearl Home Certification Report"					
	Cost of improvements: \$					
Date Verified: 09/19/2018		Certificate of Efficiency Improvements Version: Organization URL: <input type="checkbox"/> www.energystar.gov/homeperformance			ABOVE VALID ONLY IF CHECKED: <input type="checkbox"/> Verification reviewed on site <input checked="" type="checkbox"/> Verification attached to this report	
		<input type="checkbox"/> Other: www.pearlcertification.com				

Completed by: W. Casey Murphy	Title: Vice-President of Quality Systems	Date: 09/19/2018
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*NOTICE: The Appraisal Institute publishes this form for use by appraisers where the appraiser deems use of the form appropriate. Depending on the assignment, the appraiser may need to provide additional data, analysis and work product not called for in this form. The Appraisal Institute makes no representations, warranties or guarantees as to, and assumes no responsibility for, the data, analysis or work product, or third party certifications, verifications, data specifications, scores, indexes, or valuation tools, used or provided by the individual appraiser(s) or others in the specific contents of the AI Reports®. AI Reports® AI-820.05 Residential Green and Energy Efficient Addendum. © Appraisal Institute 2017, All Rights Reserved. (May 2017)

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EFFICIENCY FEATURES (Water, Energy, and Environmental. See types defined in glossary).

The following items are considered within the appraisal analysis of the subject property:

Insulation	<input checked="" type="checkbox"/> Fiberglass Blown-In <input type="checkbox"/> Foam Insulation <input type="checkbox"/> Cellulose <input type="checkbox"/> Fiberglass Batt Insulation <input checked="" type="checkbox"/> R-Value Wall R-15 Ceiling R-38 <input checked="" type="checkbox"/> Other R-10 Sealed crawlspace						
Building Envelope	Envelope Tightness: 1.8 Unit: <input type="checkbox"/> CFM25 <input type="checkbox"/> CFM50 <input checked="" type="checkbox"/> ACH50 <input type="checkbox"/> ACH natural Instructions: Insert the rating as a number that could be 0.5 to 7ACH50 or higher. The lower the number, the more air tight the envelope. Building Codes for area show maximum Envelope Tightness allowed based on the climate zone. Not all areas have adopted a building code. http://bcap-energy.org/						
Windows	<input type="checkbox"/> ENERGY STAR®	<input type="checkbox"/> Low E	<input type="checkbox"/> High Impact	<input type="checkbox"/> Storm	<input type="checkbox"/> Double Pane <input type="checkbox"/> Triple Pane	<input type="checkbox"/> Tinted	<input type="checkbox"/> Solar Shades
Day Lighting	<input type="checkbox"/> # of Skylights:		<input type="checkbox"/> # of Solar Tubes:	<input type="checkbox"/> Other (Describe): % of lighting LEDs: 100			
ENERGY STAR® Appliances	ENERGY STAR®: <input checked="" type="checkbox"/> Dishwasher <input checked="" type="checkbox"/> Refrigerator <input checked="" type="checkbox"/> Washer/Dryer <input checked="" type="checkbox"/> Other Both Washer and Dryer are ENERGY STAR Energy Source: <input type="checkbox"/> Propane <input type="checkbox"/> Electric <input type="checkbox"/> Natural Gas <input type="checkbox"/> Other (Describe): Note: ENERGY STAR® appliances do not result in an ENERGY STAR® Home.						
Water Heater	<input type="checkbox"/> ENERGY STAR®		Size: gallons <input checked="" type="checkbox"/> Tankless	<input type="checkbox"/> Solar (next page) <input type="checkbox"/> Heat Pump <input type="checkbox"/> Coil			
HVAC & Related Equipment Describe in comments area.	<input type="checkbox"/> High Efficiency HVAC SEER Efficiency Rating % AFUE* % *Annual Fuel-Utilization Efficiency		<input checked="" type="checkbox"/> Heat Pump Efficiency Rating: COP: HSPF: 10.1 SEER: 15.8 EER:		Thermostat/Controllers? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Programmable Thermostat? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Auxiliary Heat Source? <input type="checkbox"/> Yes <input type="checkbox"/> No Radiant Floor Heat? <input type="checkbox"/> Yes <input type="checkbox"/> No Geothermal? <input type="checkbox"/> Yes <input type="checkbox"/> No Electric Vehicle Ready? (car charger) <input type="checkbox"/> Yes <input type="checkbox"/> No		
Indoor Environmental Quality	<input type="checkbox"/> Energy (ERV) or Heat Recovery Ventilator (HRV) <input checked="" type="checkbox"/> Other Measured Whole-House Ventilation Device (See glossary) <input type="checkbox"/> Humidity Monitoring Device installed				<input type="checkbox"/> Non Toxic Pest Control <input type="checkbox"/> Radon System: <input type="checkbox"/> Active <input type="checkbox"/> Passive		
Water Efficiency	<input type="checkbox"/> Reclaimed Water System (Describe): <input type="checkbox"/> Greywater reuse system <input type="checkbox"/> Water Saving Fixtures				<input type="checkbox"/> Rain Barrels Used in Irrigation <input type="checkbox"/> Cistern size: gallons <input type="checkbox"/> Location of cistern:		
Utility Costs	Annual Utility Cost: \$ /year, based on: to (full year). Includes (check all that apply): <input type="checkbox"/> Electric <input type="checkbox"/> Heating <input type="checkbox"/> Water <input type="checkbox"/> Other:					# Of Occupants:	
Comments Include source for information provided in this section.	The following property has a number of high-performing features as detailed in the Pearl Certification report. With the cooperation and approval of the Appraisal Institute, Pearl Certification has an AI REPORTS® License Agreement. The Appraisal Institute makes no representations, warranties or guarantees as to, and assumes no responsibility for, the data, analysis or work product provided by the individual appraiser(s) or any other individual in the specific contents of the AI Reports®						

Completed by: W. Casey Murphy

Title: Vice-President of Quality Systems

Date: 09/19/2018

The objective of this Addendum is to standardize the communication of the high performing features of residential properties. Identifying the features not found on the appraisal form provides a basis for comparable selection and analysis of the features. Builders, contractors, homeowners, and third party verifiers are encouraged to complete this Addendum and present to appraisers, agents, lenders, and homeowners. Complete the pages that apply to the property appraised and provide to appraiser prior to the completion of an appraisal. Provide the Addendum to the lender at the time of loan application to assist them in understanding the property type so an appraiser with sufficient knowledge of this property type will be engaged to provide an appraisal to meet secondary mortgage market guidelines.

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Solar Panels

The following items are considered within the appraisal analysis of the subject property:

Solar Photovoltaic (Electric) System

	Array #1	Array #2 (if applicable)	
Type of Ownership	<input type="checkbox"/> Leased <input type="checkbox"/> Owned <input type="checkbox"/> *Solar Loan with UCC Filing <input type="checkbox"/> Purchase Power Agreement (PPA) If solar loan has UCC Filing, it is considered personal property and should not be included in market value.	<input type="checkbox"/> Leased <input type="checkbox"/> Owned <input type="checkbox"/> Solar Loan <input type="checkbox"/> UCC Filing <input type="checkbox"/> Purchase Power Agreement (PPA)	
Panel Specifications	System Size: kW (1kW = 1000 Watts) Age of Panels: years Energy Production: kWh Source of Energy Production Estimate: Manufacturer: Warranty on Panels: years	System Size: kW (1kW = 1000 Watts) Age of Panels: years Energy Production: kWh Source of Energy Production Estimate: Manufacturer: Warranty on Panels: years	
Array Placement Affects energy production. *Orientation	Location (roof, ground, etc.): <input type="checkbox"/> Fixed Mount <input type="checkbox"/> Tracking Mount Tilt / Slope: *Azimuth:	Location (roof, ground, etc.): Tilt / Slope: *Azimuth: *Orientation (direction panels face):	
Inverter Specifications	Number of Inverters per Array: Age: years Wattage: watts Manufacturer: Warranty Term: years	Number of Inverters per Array: Age: years Wattage: watts Manufacturer: Warranty Term: years	
Energy Storing Batteries	Battery Type: <input type="checkbox"/> Lithium-ion <input type="checkbox"/> Lithium-ion Polymer <input type="checkbox"/> Lead Acid <input type="checkbox"/> Lead Calcium <input type="checkbox"/> AGM <input type="checkbox"/> GEL Manufacturer: Storage Capacity: kWh Warranty Term: years Battery age:		
Name of Utility Company:		Charge / kWh from Utility	\$/ kWh

Solar Thermal Water Heating System

Type of System:	Active: <input type="checkbox"/> Direct <input type="checkbox"/> Indirect Passive: <input type="checkbox"/> Integral collector <input type="checkbox"/> Thermo-syphon	Storage Tank Size	Gallons:
Collector Type:	<input type="checkbox"/> Flat-Plat <input type="checkbox"/> Integral <input type="checkbox"/> Evacuated-Tube Solar	System Age	Years:
Back-Up System:	<input type="checkbox"/> Conventional Water Heater <input type="checkbox"/> Tankless On Demand <input type="checkbox"/> Tankless Heat Pump	Warranty Term	
Solar Energy Factor (SEF):	*Rating ranges 1 to 11. Higher number is more efficient.	Manufacturer	
Comments Discuss incentives available for new panels, condition of current panels, and any maintenance issues. If leased, provide the lease terms.	Discuss source of information and define other renewable energy sources, such as wind, hydropower, biomass power, etc. Note: Leased solar PV systems and Power Purchase Agreements should not be included in the value of the real property as these systems generally are considered personal property. If a system is a lease or a PPA the terms must be provided to the appraiser for analysis. Appraisers must analyze the effect any of the terms of the lease or PPA have on the price buyers are willing to pay for the property.		

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Location - Site

The following items are considered within the appraisal analysis of the subject property:

Walk Score	Score	Source: <input type="checkbox"/> http://www.walkscore.com <input type="checkbox"/> Other:	
Public Transportation	<input type="checkbox"/> Bus Distance: Blocks	<input type="checkbox"/> Train Distance: Blocks	<input type="checkbox"/> Subway Distance: Blocks
Site	Orientation (front faces): <input type="checkbox"/> East/West <input type="checkbox"/> North/South	Landscaping: <input type="checkbox"/> Water Efficient <input type="checkbox"/> Natural <input type="checkbox"/> Pond/Lake on site <input type="checkbox"/> Rain Garden	
Comments			

Incentives – Amount of Incentive and Terms

The following items are considered within the appraised value of the subject property and based on effective date of value.

Federal	
State	
Local	
Comments	Incentives offset cost and should be reported and described in the cost approach section of the report. Clearly identify the incentives that offset the gross cost of construction to meet appraisal standards. Incentives are typically not a sales concession in sales comparison approach since they do not transfer with the property and are not paid by the seller. Incentives are typically for a specified period and only those available as of the date of value should be addressed in the appraisal process. Incentives may be available to offset repairs or deferred maintenance items as well. Incentives, rebates, and tax credits for most U.S. properties can be found at www.dsireusa.org

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- Builders, contractors, homeowners, and third party verifiers are encouraged to complete this Addendum and present to appraisers, agents, lenders, and homeowners. Appraisers typically do not have sufficient information to complete this addendum without builder, contractor, or third party verifier documentation.
- Attach this completed document to the MLS listing to provide sufficient detail on sales and listings to assist buyers, appraisers, and real estate agents in understanding the high performance features of the property.
- Complete the pages that apply to the property appraised and provide to appraiser prior to the completion of an appraisal.
- Provide the Addendum to the lender at the time of loan application to assist them in understanding the property type so an appraiser with sufficient knowledge of this property type will be engaged to provide an appraisal to meet secondary mortgage market guidelines.

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Residential Green and Energy Efficient Addendum Additional Resources

Appraised Value and Energy Efficiency: Getting it Right. This document provides links to resources in understanding the secondary mortgage market guidelines on appraisals of energy efficient and green features. It addresses the following:

- What can builders do?
- For Buyers: Assuring a competent appraiser for your home
- For Lenders: A sample letter that should be completed and provided to the lender at the time of mortgage application alerts the lender to the special features that requires an appraiser with knowledge of the property type. https://www.appraisalinstitute.org/assets/1/29/AI-BCAP_Flyer.pdf

PV Value®. PV Value® is a discounted cash flow (Income Capitalization Approach) to valuing energy produced. The solar PV system inputs on this form are necessary to use this program. www.pvalue.com

Residential Green Valuation Tools. A textbook resource for completing the AI Residential Green and Energy Efficient Addendum is available. It can be purchased at the following website: <http://www.appraisalinstitute.org/residential-green-valuation-tools/>

Glossary

ASHRAE 700 / ICC National Green Building Standard (NGBS): An ANSI-approved residential green building standard developed by the National Association of Home Builders (NAHB) and the International Code Council (ICC). It is applicable to single and multifamily projects, renovations and additions and residential land development. To comply, all buildings must incorporate sustainable lot development techniques and address energy, water & material resource efficiency and indoor environmental quality. Also, all owners must be educated about building operation and maintenance. <https://www.nahb.org/en/research/nahb-priorities/green-building-remodeling-and-development/icc-700-national-green-building-standard.aspx>

Building Envelope: The building envelope is everything that separates the building's interior from the exterior. This includes the foundation, exterior walls, roof, doors and windows. The envelope rating should be compared to the local building code requirements for this rating to identify a structure that exceeds the building code.

Energy Recovery Ventilation System (ERV) or Heat Recovery Ventilators (HRV): These systems provide fresh air without wasting all the energy already used to heat the indoor air. By recovering sensible (heat) or latent (moisture) energy from the stale indoor air, they offer fresh air ventilation with reduced energy loss.

ENERGY STAR Certified New Homes: EPA's ENERGY STAR certified homes are independently verified to be at least 15 percent more efficient than code-built homes, and include additional energy efficiency measures that can deliver savings of up to 30 percent compared to standard new homes. More than just a collection of ENERGY STAR products, an ENERGY STAR certified home includes a comprehensive package of energy efficiency systems and features that work together to deliver better performance, including a High-Efficiency Heating & Cooling System, a Complete Thermal Enclosure System; a Water Protection System; and Efficient Lighting & Appliances. www.energystar.gov/newhomes

ENERGY STAR Products: Behind each blue label is a product, building, or home that is independently certified to use less energy and cause fewer of the emissions that contribute to climate change. Today, ENERGY STAR is the most widely recognized symbol for energy efficiency in the world. In order to earn the label, ENERGY STAR products must be third-party certified based on testing in EPA-recognized laboratories. In addition to up-front testing, a percentage of all ENERGY STAR products are subject to "off-the-shelf" verification testing each year. The goal of this testing is to ensure that changes or variations in the manufacturing process do not undermine a product's qualification with ENERGY STAR requirements. https://www.energystar.gov/about/origins_mission

Geothermal: A geothermal heat pump uses the constant below ground temperature of soil or water to heat and cool your home. <http://energy.gov/energysaver/articles/geothermal-heat-pumps>

HERS Index: The Home Energy Rating System (HERS) Index is an industry standard by which a home's energy efficiency is measured. It's also the nationally recognized system for inspecting and calculating a home's energy performance. A qualified third party certifier assesses the house based on its physical characteristics. The energy estimates from this assessment may vary depending on the lifestyle of the occupants, increasing utility expenses, and changes in the maintenance or characteristics of the energy features. There are three rating types: sampling rating, projected rating, and confirmed rating. A Sampling Rating is an application of the Home Energy Rating process whereby fewer than 100% of a builder's new homes are randomly inspected and tested to evaluate compliance with a set of threshold specifications. A Projected Rating: A Rating Type that encompasses one individual dwelling or dwelling unit and is conducted in accordance with Section 5.1.4.3.1 through 5.1.4.3.5 of the ANSI/RESNET/ICC Standard 301. A Confirmed Rating is a rating type that encompasses one individual dwelling or dwelling unit and is conducted in accordance with Sections 5.1.4.1.1 through 5.1.4.1.3. More information: <http://www.resnet.us/hers-index>. The ANSI standard utilized in the HERS Index is posted at <https://codes.iccsafe.org/public/chapter/content/7324/>.

Home Energy Score (HES): The Home Energy Score, developed and managed by the U.S. Department of Energy (DOE), is a national system that allows homes to receive an energy rating, like the MPG rating available for cars. The Home Energy Score uses a 10-point scale to reflect how much energy a home is expected to use under standard operating conditions. The Home Energy Score uses a standard calculation method and considers the home's structure and envelope (walls, windows, foundation) and its heating, cooling, and hot water systems. Only Assessors who pass DOE's Simulation Training can provide the Home Energy Score. www.HomeEnergyScore.gov

Indoor airPLUS: EPA's Indoor airPLUS is a voluntary EPA label for new homes that integrate a set of construction practices and technologies to reduce indoor air pollutants and improve the indoor air quality in a new home beyond minimum code requirements. It is only available to homes that first meet ENERGY STAR® Certified Home requirements. <http://www.epa.gov/indoorairplus>

LEED: Leadership in Energy and Environmental Design is a green certification program created by the U.S. Green Building Council (USGBC). As an internationally recognized mark of excellence, LEED provides building owners and operators with a framework for identifying and implementing practical and measurable green building design, construction, operations and maintenance solutions. <http://www.usgbc.org/DisplayPage.aspx?CMSPageID=1988>

Living Building Challenge: Created by the Living Future Institute, the Living Building Challenge is the world's most rigorous proven performance standard for buildings. People can use the regenerative design framework to create spaces that, like a flower, give more than they take. Living Building Challenge certification requires actual rather than modeled performance. Therefore, projects must be operational for at least twelve consecutive months prior to evaluation. <https://living-future.org/lbc/basics/>

Low E: "Low emissivity" indicates a coating is added to the glass surface. The coating allows visible light to pass through the glass while stopping radiant heat energy from entering the building by passing through the glass. Approximately 40% of the sun's harmful ultra violet rays are blocked and insulation enhanced. <https://energy.gov/energysaver/energy-efficient-windows>

NGBS Small Project Remodel: Run by the Home Innovation Research Labs, this program certifies whole house and small project remodels as energy efficient. Unlike the Whole-House Remodel, the Small Project certification is prescriptive. Chapter 12 of the National Green Building Standard includes a list of mandatory practices, related to materials use, sustainable products, energy efficiency, and indoor environmental quality. A Home Innovation Accredited NGBS Green Verifier gives a final inspection to verify Small Project certification. During inspection, the Verifier will ensure the applicable practices have been met. http://www.homeinnovation.com/services/certification/green_homes/remodeling_certification/remodel_home_certification_process

NGBS Whole Home Remodel: Run by the Home Innovation Research Labs, this program certifies whole house and small project remodels as energy efficient. Certification of a whole-building remodel requires demonstrating that there has been a minimum of a 15% reduction in energy consumption and at least a 20% reduction in water consumption over the pre-remodel condition. There are some mandatory practices that must be met. A minimum number of points must be obtained from practices related to Lot Design, Resource Efficiency, Indoor Environmental Quality, and Homeowner Education. http://www.homeinnovation.com/services/certification/green_homes/remodeling_certification/remodel_home_certification_process

Passivhaus Standard: German standard for low energy homes that began in the 1980s. Passivhaus is a rigorous, voluntary standard for energy efficiency in a building, reducing its ecological footprint. It results in ultra-low energy buildings that require little energy for space heating or cooling. The Passive House Institute (PHI) is an independent research institute that has played an especially crucial role in the development of the Passive House concept - the only internationally recognized, performance-based energy standard in construction. <http://passiv.de/en/>

Passive House Institute US (PHIUS): Buildings designed and built to the PHIUS+ 2015 Passive Building Standard consume 86% less energy for heating and 46% less energy for cooling (depending on climate zone and building type) when compared to a code-compliant building. PHIUS+ 2015 is the first and only passive building standard based upon climate-specific comfort and performance criteria aimed at presenting a cost-optimized solution to achieving the most durable, resilient, and energy-efficient building possible for a specific location. <http://www.phius.org/home-page>

Passive Solar: Passive solar is technology for using sunlight to light and heat buildings with no circulating fluid or energy conversion system. <http://rredc.nrel.gov/solar/glossary>. A complete passive solar building design has the following five elements: (1) aperture (collector) (2) absorber (3) thermal mass (4) distribution (5) control. <http://www.nrel.gov/docs/fy01osti/27954.pdf>

Rain Garden: A rain garden is a depressed area in the landscape that collects rain water from a roof, driveway or street and allows it to soak into the ground. Planted with grasses and flowering perennials, rain gardens can be a cost effective and beautiful way to reduce runoff from your property. Rain gardens can also help filter out pollutants in runoff and provide food and shelter for butterflies, songbirds and other wildlife. More complex rain gardens with drainage systems and amended soils are referred to as bio-retention. <https://www.epa.gov/soakuptherain/rain-gardens>

SEER: Seasonal energy efficiency ratio - The higher the SEER rating, the more energy efficient the equipment is. A higher SEER can result in lower energy costs. <https://energystar.zendesk.com/hc/en-us/articles/212111387-What-is-SEER-EER-HSPF->

Smart House: A smart house is a home that has highly advanced, automated systems to control and monitor any function of a house – lighting, temperature control, multi-media, security, window and door operations, air quality, or any other task of necessity or comfort performed by a home's resident. <http://architecture.about.com/od/buildyourhous1/g/smarthouse.htm>

Water Heaters: Types are described here: <http://energy.gov/energysaver/articles/solar-water-heaters>.

WaterSense: EPA released its Final Version 1.1 WaterSense New Home Specification. This specification will be effective January 1, 2013 and establishes the criteria for new homes labeled under the WaterSense program and is applicable to newly constructed single-family and multi-family homes. http://www.epa.gov/watersense/new_homes/homes_final.html

Whole Building Ventilation System: A whole building ventilation system assists in a controlled movement of air in tight envelope construction. Whole building ventilation equipment is often a part of the forced air heating or cooling systems. There are various methods of providing whole home ventilation including a heat recovery ventilator (HRV) or an energy recovery ventilator (ERV). Four primary types of systems here: <https://energy.gov/energysaver/whole-house-ventilation>

Zero Energy Ready Home (ZERH): To qualify as a DOE Zero Energy Ready Home, a home shall meet certain minimum requirements, be verified and field-tested in accordance with HERS Standards by an approved verifier, and meet all applicable codes. Builders may meet the requirements of either the Performance Path or the Prescriptive path to qualify a home. <http://energy.gov/eere/buildings/zero-energy-ready-home>