Consolidated Financial Statements

For the Years Ended December 31, 2018 and 2017



INDEPENDENT AUDITORS' REPORT

To the Unitholders of InterRent Real Estate Investment Trust

Opinion

We have audited the consolidated financial statements of InterRent Real Estate Investment Trust and its subsidiaries (the "Trust"), which comprise the consolidated statements of financial position as at December 31, 2018 and December 31, 2017, and the consolidated statements of income, changes in unitholders' equity and cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2018 and December 31, 2017, and its financial performance and its cash flows for the years ended December 31, 2018 and December 31, 2017 in accordance with International Financial Reporting Standards ("IFRS").

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, included in the Annual Report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If, based on the work we will perform on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

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Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- o Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust' ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
 disclosures, and whether the consolidated financial statements represent the underlying transactions and events
 in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Grand Lui.

Chartered Professional Accountants Licensed Public Accountants February 25, 2019 Toronto, Ontario

RSM Canada LLP

Consolidated Balance Sheets

(Cdn \$ Thousands)

	Note	December 31, 2018	December 31, 2017
Assets			
Investment properties	4	\$ 2,077,051	\$ 1,630,824
Investment in joint venture	6	17,337	11,140
Prepaids and deposits		6,334	2,913
Receivables and other assets	7	16,747	13,183
Cash		523	385
Total assets		\$ 2,117,992	\$ 1,658,445
Liabilities			
Mortgages and loans payable	8	\$ 799,571	\$ 733,414
Credit facilities	9	23,550	59,130
LP Class B unit liability	11	44,511	1,701
Unit-based compensation liabilities	12	48,392	27,017
Tenant rental deposits		10,609	9,400
Accounts payable and accrued liabilities	10	28,571	23,683
Total liabilities		955,204	854,345
Unitholders' equity			
Unit capital	14	558,615	341,528
Retained earnings		604,173	462,572
Total unitholders' equity		1,162,788	804,100
Total liabilities and unitholders' equity		\$ 2,117,992	\$ 1,658,445

Commitments and contingencies (note 24)

Subsequent events (note 25)

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Income For the Years Ended December 31 (Cdn \$ Thousands)

	Note	2018	2017
Operating revenues			
Revenue from investment properties	15	\$ 127,286	\$ 109,004
Operating expenses			
Property operating costs		18,933	18,616
Property taxes		16,097	14,305
Utilities		10,038	9,917
Total operating expenses		45,068	42,838
Net operating income		82,218	66,166
Financing costs	16	25,565	21,730
Administrative costs		10,772	9,101
Income before other income and expenses		45,881	35,335
Other income and expenses			
Property management internalization cost	20	(43,993)	-
Fair value adjustments of investment properties	4	195,651	172,464
Other fair value losses	17	(27,411)	(6,100)
Interest on units classified as financial liabilities	18	(1,831)	(719)
Net income for the year		\$ 168,297	\$ 200,980

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Changes in Unitholders' Equity For the Years Ended December 31

(Cdn \$ Thousands)

	Trust units	Cumulative profit	Cumulative distributions to Unitholders	Retained earnings	Total Unitholders' equity
Balance, January 1, 2017	\$ 254,777	\$ 346,261	\$ (64,487)	\$ 281,774	\$ 536,551
Units issued (note 14)	86,751	-	-	-	86,751
Net income for the year	-	200,980	-	200,980	200,980
Distributions declared to Unitholders	-	-	(20,182)	(20,182)	(20,182)
Balance, December 31, 2017	\$ 341,528	\$547,241	\$ (84,669)	\$ 462,572	\$ 804,100
Balance, January 1, 2018	\$ 341,528	\$ 547,241	\$ (84,669)	\$ 462,572	\$ 804,100
Units issued (note 14)	217,087	-	-	-	217,087
Net income for the year	-	168,297	-	168,297	168,297
Distributions declared to Unitholders	-	-	(26,696)	(26,696)	(26,696)
Balance, December 31, 2018	\$ 558,615	715,538	\$ (111,365)	\$ 604,173	\$ 1,162,788

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows For the Years Ended December 31 (Cdn \$ Thousands)

	Note	2018	2017
Cash flows from (used in) operating activities			
Net income for the year		\$ 168,297	\$ 200,980
Add items not affecting cash			
Amortization		459	312
Property management internalization cost	20	35,387	-
Fair value adjustments on investment properties	4	(195,651)	(172,464)
Other fair value losses	17	27,411	6,100
Unit-based compensation expense	12	5,805	4,313
Financing costs	16	25,565	21,730
Interest expense	16	(24,393)	(20,652)
Tenant inducements		730	1,190
		43,610	41,509
Net income items related to financing activities	18	860	46
Changes in non-cash operating assets and liabilities	19	(4,344)	1,777
Cash from operating activities		40,126	43,332
Cash flows from (used in) investing activities			
Acquisition of investment properties	5	(179,578)	(85,253)
Investment in joint venture	6	(6,197)	(11,140)
Additions to investment properties	4	(62,084)	(55,569)
Cash used in investing activities		(247,859)	(151,962)
Cash flows from (used in) financing activities			
Mortgage and loan repayments		(152,746)	(209,271)
Mortgage advances		219,264	294,104
Financing fees		(6,060)	(4,783)
Credit facility advances (repayments)		(35,580)	(32,670)
Trust units issued, net of issue costs	14	205,447	77,255
Trust units cancelled	14	(5)	
Deferred units purchased and cancelled	12	(1,195)	(231)
Interest paid on units classified as financial liabilities	18	(860)	`(46)
Distributions paid	19	(20,394)	(15,834)
Cash from financing activities		207,871	108,524
Increase/(decrease) in cash during the year		138	(106)
Cash at the beginning of year		385	491
Cash at end of year		\$ 523	\$ 385

The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

1. ORGANIZATIONAL INFORMATION

InterRent Real Estate Investment Trust (the "Trust" or the "REIT") is an unincorporated, open-ended real estate investment trust created pursuant to a Declaration of Trust, dated October 10, 2006, and most recently amended and restated on December 29, 2010, under the laws of the Province of Ontario.

The Trust was created to invest in income producing residential properties within Canada. InterRent REIT Trust Units are listed on the Toronto Stock Exchange under the symbol IIP.UN. The registered office of the Trust and its head office operations are located at 485 Bank Street, Suite 207, Ottawa, Ontario, K2P 1Z2.

These consolidated financial statements were authorized for issuance by the Trustees of the Trust on February 25, 2019.

2. BASIS OF PRESENTATION

Statement of compliance

These consolidated financial statements have been prepared using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The accounting policies set out below have been applied consistently to all periods presented.

Basis of presentation

The Trust presents its consolidated balance sheets based on the liquidity method, whereby all assets and liabilities are presented in increasing order of liquidity.

These consolidated financial statements have been prepared on a historical cost basis except for:

- i) Investment properties, which are measured at fair value;
- ii) Financial assets and financial liabilities classified as "fair value through profit and loss", which are measured at fair value; and
- iii) Unit-based compensation liabilities and LP Class B unit liability which are measured at fair value.

The Trust has not presented a statement of comprehensive income as there is no other comprehensive income.

Basis of consolidation

The consolidated financial statements include the accounts of the Trust and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated upon consolidation. Subsidiaries are entities over which the Trust has control and are consolidated from the date control commences until control ceases. Control is achieved when the Trust has power over the investee; is exposed, or has rights, to variable returns from its involvement with the investee; and has the ability to use its power to affect its returns.

Functional currency

The Trust and its subsidiaries functional currency is Canadian dollars.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

2. BASIS OF PRESENTATION (Continued)

Accounting standards implemented in 2018

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9, which reflects all phases of the financial instruments project and replaces IAS 39, Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The effective date for IFRS 9 is for periods beginning on or after January 1, 2018.

IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS 39. The standard also adds guidance on the classification and measurement of financial liabilities.

The Trust adopted IFRS 9 Financial Instruments on January 1, 2018 using the modified retrospective basis with no restatement of comparative periods. The adoption of the new standard by the Trust resulted in no change in measurement or the carrying amount of financial assets and liabilities however the classification of financial assets and financial liabilities changed as follows:

- Cash, rents and other receivables and loan receivable long-term incentive plan, that were classified as loans and receivables are now classified as amortized cost.
- Mortgages and loans payable, credit facilities, tenant rental deposits and accounts payable and accrued liabilities that were classified as other financial liabilities are now classified as amortized cost.
- Class B LP unit liability and unit-based compensation liabilities remain unchanged and continue as fair value through profit and loss.

IFRS 9 utilizes a forward-looking expected credit loss model (ECL). The ECL model requires a more timely recognition of expected credit losses using judgement determined on a probability-weighting basis. The new impairment model is applied, at each balance sheet date, to financial assets measured at amortized cost.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recording revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS.

The Trust adopted IFRS 15 Revenue from Contracts with Customers on January 1, 2018 and applied the requirements of the standard using the modified retrospective basis. The adoption of the new standard by the Trust resulted in no change to the pattern of revenue recognition or the measurement of revenue. Additional note disclosure has been added to note 15 on the disaggregation of the Trust's revenue streams.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

2. BASIS OF PRESENTATION (Continued)

IFRS 2 Share-based Payment

In June 2016, the IASB issued final amendments to IFRS 2, clarifying how to account for certain types of share-based payment transactions. The amendments provide requirements on the accounting for: (i) the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments; (ii) share-based payment transactions with a net settlement feature for withholding tax obligations; and (iii) a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

The Trust adopted the amendments to IFRS 2 Share-based Payment on January 1, 2018. The adoption of the amendments by the Trust resulted in no change to the presentation to the Trust's consolidated financial statements.

IAS 40 Investment Property

On December 8, 2016, the IASB issued an amendment to IAS 40 clarifying certain existing requirements. The amendment requires an asset to be transferred to or from investment property only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use.

The Trust adopted the amendments to IAS 40 Investment Property on January 1, 2018. The adoption of the amendments by the Trust resulted in no change to the presentation to the Trust's consolidated financial statements.

IFRS 16 Leases

IFRS 16 was issued in January 2016 and supersedes IAS 17 Leases and sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract: i.e. the customer ("lessee") and the supplier ("lessor").

Lessor accounting is substantially unchanged from IAS 17 or previous requirements. Lessors will continue to classify all leases using the same classification principles and distinguish between operating and finance leases. Consistent with IAS 17, leases with tenants continue to be accounted for as operating leases.

From a lessee perspective, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. The most significant effect of the new standard was the lessee's recognition of the initial present value of unavoidable future lease payments as lease assets and lease liabilities on the statement of financial position, including those for most leases that would be currently accounted for as operating leases. Both leases with durations of 12 months or less and leases for low-value assets may be exempted.

The Trust early adopted IFRS 16 Leases on January 1, 2018 using the modified retrospective basis. The adoption of the new standard by the Trust resulted in no change to the presentation to the Trust's consolidated financial statements.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

2. BASIS OF PRESENTATION (Continued)

Critical accounting estimates

The preparation of these consolidated financial statements requires management to apply judgment when making estimates and assumptions that have a risk of causing material adjustment to the reported amounts recognized in the consolidated financial statements. Estimates made by management are based on events and circumstances at the balance sheet date. Accordingly actual results may differ from these estimates.

Investment properties

Investment properties are re-measured to fair value at each reporting date, determined based on internal valuation models incorporating market evidence and valuations performed by third-party appraisers. When estimating the fair value of investment properties, management makes multiple estimates and assumptions that have a significant effect on the measurement of investment properties. Estimates used in determining the fair value of the investment properties include capitalization rates, inflation rates, vacancy rates, standard costs and net operating income used in the overall capitalization rate valuation method as well as direct comparison model for vacant land held for development.

Financial liabilities

The fair value measurement of the LP Class B unit and unit-based compensation liabilities require management to make estimates and assumptions that affect the reported amount of the liabilities and the corresponding compensation expense, property management internalization cost and gain or loss on changes in fair value. Estimates and assumptions used in determining the fair value of these liabilities include the expected life of the instruments and the volatility of the Trust's unit prices.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES

Property asset acquisitions

At the time of acquisition of a property or a portfolio of investment properties, the Trust evaluates whether the acquisition is a business combination or asset acquisition. IFRS 3, Business Combinations ("IFRS 3") is only applicable if it is considered that a business has been acquired. A business, according to IFRS 3, is defined as an integrated set of activities and assets conducted and managed for the purpose of providing a return to investors or lower costs or other economic benefits directly and proportionately to the Trust. When an acquisition does not represent a business as defined under IFRS 3, the Trust classifies these properties or a portfolio of properties as an asset acquisition. Identifiable assets acquired and liabilities assumed in an asset acquisition are measured initially at their relative fair values at the acquisition date. Acquisition-related transaction costs are capitalized to the property.

Investment properties

The Trust uses the fair value method to account for real estate classified as investment properties. The Trust's investment properties include multi-family residential properties that are held to earn rental income, capital appreciation, or both or properties (including land) that are being developed or redeveloped for future use as investment properties. Investment properties acquired through an asset purchase are initially recognized at cost, which includes all amounts directly related to the acquisition of the properties. Investment properties acquired through a business combination are recognized at fair value. All costs associated with upgrading and extending the economic life of the existing properties, other than ordinary repairs and maintenance, are capitalized to investment properties.

Investment properties are re-measured to fair value at each reporting date in accordance with International Accounting Standard 40 - Investment Property ("IAS 40"). Fair value is determined based on internal valuation models incorporating market evidence and valuations performed by third-party appraisers. Changes in the fair value of investment properties are recorded in the consolidated statement of income in the period in which they arise. Investment properties are not amortized.

Investment in Joint Venture

Joint arrangements that involve the establishment of a separate entity in which parties to the arrangement have joint control over the economic activity of the entity and rights to the net assets are referred to as a joint venture.

Joint control exists when the joint arrangements require the unanimous consent of the parties sharing control for decisions about relevant activities.

The Trust's investments in joint ventures are accounted for using the equity method. Under the equity method, the investment in a joint venture is initially recognized at cost, which includes cost directly attributable to the acquisition. The carrying amount of the investment is adjusted to recognize changes in the Trust's share of net assets of the joint venture since the acquisition date less any identified impairment loss. Distributions received from a joint venture reduce the carrying amount of the investment. The consolidated statement of income reflects the Trust's share of the results of operations of the joint venture. If the Trust's share of losses of a joint venture exceeds the Trust's interest in that joint venture, the Trust discontinues recognizing its share of further losses, unless it has undertaken obligations or made payments on behalf of the joint venture.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue recognition

Revenue from investment properties includes rents from tenants under leases, parking, laundry and other ancillary revenues. Most leases are for one-year terms or less; consequently, the Trust accounts for leases with its tenants as operating leases as the Trust has retained substantially all of the risks and benefits of ownership of its investment properties. Lease revenue earned directly from leasing the asset is recognized and measured in accordance with IFRS 16 – Leases. In addition to revenue generated directly from the operating lease, rental revenue includes non-lease revenue earned from the tenant, which is recognized and measured under IFRS 15. Non-lease revenue includes laundry, income earned from telephone and cable providers, commercial common area maintenance and ancillary services. These revenues are recognized when earned.

Any gain or loss from the sale of an investment property is recognized when the significant risks and rewards have been transferred to the buyer (usually at the time when title passes to the purchaser).

Tenant inducements such as free rent or move-in allowances are initially deferred and included in other assets. The balance is amortized over the term of the related lease, reducing the revenue recognized. In the event that a tenant vacates its leased space prior to the contractual term of the lease, any unamortized balance is recorded as an expense in the consolidated statement of income.

IFRS 15 requires revenue recognized from customer contracts (non-lease components) to be disclosed separately from its other sources of revenue (note 15).

Financial instruments

The Trust recognizes financial assets and financial liabilities when the Trust becomes a party to a contract. Financial assets and financial liabilities, with the exception of financial assets and financial liabilities classified as fair value through profit or loss, are measured at fair value plus or minus transaction costs on initial recognition. Financial assets and financial liabilities at fair value through profit or loss are measured at fair value on initial recognition and transaction costs are expensed when incurred.

The following summarizes the Trust's classification and measurement of financial assets and financial liabilities:

- Cash, rents and other receivables and loan receivable long-term incentive plan, are classified as amortized cost.
- Mortgages and loans payable, credit facilities, tenant rental deposits and accounts payable and accrued liabilities are classified as amortized cost.
- Class B LP unit liability and unit-based compensation liabilities remain unchanged and continue as fair value through profit and loss.

Measurement in subsequent periods depends on the classification of the financial instrument:

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial assets at amortized cost

Cash, rents and other receivables and loan receivable long-term incentive plan, mortgage holdbacks and mortgages receivable are held with the objective of collecting contractual cash flows and classified as amortized cost.

Subsequent to initial recognition, these assets are carried at amortized cost, using the effective interest method, less any impairment loss. The carrying amount of the financial asset is reduced through an allowance account, and the amount of the loss is recognized in the consolidated statement of income. Any subsequent reversal of an impairment loss is recognized in profit or loss.

The Trust does not currently hold any derivative assets.

Financial liabilities at amortized cost

Credit facilities, accounts payable and accrued liabilities, tenant rental deposits and mortgages and loans payable are classified as amortized cost.

Subsequent to initial recognition, these liabilities are carried at amortized cost, using the effective interest method. The effective interest method is a method of calculating the amortized cost of an instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that discounts estimated future cash receipts (including all transaction costs and other premiums or discounts) through the expected life of the debt instrument to the net carrying amount on initial recognition.

Financial liabilities at FVTPL

Financial liabilities are classified as FVTPL if it is classified as held for trading, or they are derivative liabilities. Financial liabilities classified as FVTPL are measured at fair value, with changes recognized in the consolidated statement of income.

The LP Class B unit liability and unit-based compensation liability are measured at FVTPL.

Impairment of financial assets

At each reporting date, each financial asset measured at amortized cost is assessed for impairment under an expected credit loss (ECL) model. The Trust applies the simplified approach which uses lifetime ECLs for contractual rents receivable and the general approach for other and loans receivable.

The Trust uses an accounts receivable aging provision matrix to measure the ECL for contractual rents receivable and applies loss factors to aging categories greater than 30 days past due.

Other receivables and loans receivables are classified as impaired when there is objective evidence that the full carrying amount of the loan or mortgage receivable is not collectible.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair value measurement

The Trust measures certain financial instruments and non-financial assets, such as investment properties, at fair value at each balance sheet date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability assuming that market participants act in their economic best interests. A fair value measurement on a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Trust uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: Quoted prices in active markets for identical assets or liabilities
- Level 2: Quoted prices in active markets for similar assets or liabilities or valuation techniques where significant inputs are based on either directly or indirectly observable market data
- Level 3: Valuation techniques for which any significant input is unobservable

Transfers between levels of the fair value hierarchy are recognized at the end of the reporting period during which the change occurred.

Trust units

Effective December 29, 2010, changes were made to the Declaration of Trust so that distributions are made at the discretion of the Trustees. Subsequent to this change the trust units, while still defined as a liability, meet the conditions that permit classification as equity. At this time, the trust units were reclassified from liabilities to unitholders' equity. The carrying value of the trust units reflects their fair value on the date of the reclassification to unitholders' equity. As a result of the redemption feature of the trust units, these units are not considered equity for the purposes of calculating net income on a per unit basis under IAS 33 Earnings per Share. Accordingly, the Trust has elected not to present an earnings per unit calculation, as is permitted under IFRS.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

LP Class B unit liability

The LP Class B units are exchangeable on demand for trust units, which in turn are redeemable into cash at the option of the holder. As such, the LP Class B units are classified as a liability. Management has designated the LP Class B unit liability as FVTPL, and the LP Class B unit liability is re-measured to fair value at each reporting date with changes recorded in the consolidated statements of income. The distributions on the LP Class B units are recognized in the consolidated statements of income as interest expense.

Unit-based compensation

The Trust maintains compensation plans which include the granting of unit options and deferred units to Trustees and employees. The Trust records the expense associated with these awards over the vesting period. Unit options and deferred units are settled with the issuance of Trust Units. However, due to the fact that Trust Units are redeemable, awards of unit options and deferred units are considered to be cash-settled. As such, the fair value of unit options and deferred units are recognized as a liability and re-measured at each reporting date, with changes recognized in the consolidated statements of income. The additional deferred units earned on the deferred units granted are recognized in the consolidated statements of income as interest expense.

Provisions

Provisions are recognized when the REIT has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are measured at management's best estimate of the expenditure required to settle the obligation at the end of the reporting period, and are discounted to present value when the effect is material.

Income taxes

The Trust is taxed as a Mutual Fund Trust for income tax purposes and intends to distribute its income for income tax purposes each year to Unitholders to such an extent that it would not be liable for income tax under Part I of the Income Tax Act (Canada) ("Tax Act"). Accordingly, no provision for income taxes is included in the consolidated financial statements.

Throughout 2017 and 2018, the Trust and its wholly owned subsidiaries satisfied certain conditions available to REITs (the "REIT Exception") under amendments to the Tax Act, intended to permit a corporate income tax rate of nil as long as the specified conditions continue to be met. Without satisfying these conditions, the Trust would have been liable for income taxes.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Critical judgments in applying accounting policies

In the preparation of these consolidated financial statements management has made judgments, aside from those that involve estimates, in the process of applying the accounting policies. These judgments can have an effect on the amounts recognized in the consolidated financial statements.

Investment properties

Management makes judgments in determining the extent and frequency of independent appraisals and establishing an internal valuation model to measure fair value of investment properties. The Trust also undertakes capital improvements and upgrades and management applies judgement in determining the costs to be capitalized to investment properties.

Investment in joint venture

Management makes judgments to determine whether a joint arrangement should be classified as a joint venture and in determining whether there is any objective evidence of impairment and if so, estimating the amount of loss.

Property asset acquisitions

Management is required to apply judgment as to whether or not transactions should be accounted for as an asset acquisition or business combination. IFRS 3 Business Combinations is only applicable if it is considered that a business has been acquired. When an acquisition does not represent a business as defined under IFRS 3, the Trust classifies the transaction as an asset acquisition. All of the Trust's property acquisitions as well as the property management internalization have been accounted for as asset acquisitions.

Income tax

Deferred income taxes are not recognized in the consolidated financial statements on the basis that the Trust can deduct distributions paid such that its liability for income taxes is substantially reduced or eliminated for the year. In applying this accounting policy, management has made the judgment that Trust intends to continue to distribute its taxable income and continue to qualify as a real estate investment trust for the foreseeable future.

Future accounting changes

IFRS 3 Business Combinations

The amendments to IFRS 3 clarify whether a transaction meets the definition of a business combination. A significant change in the amendment is the option for an entity to assess whether substantially all of the fair value of the gross assets acquired is concentrated in a single asset or group of similar assets. If such a concentration exists, the transaction is not viewed as an acquisition of a business and no further assessment of the business combination guidance is required. This will be relevant where the value of the acquired entity is concentrated in one property, or a group of similar properties. The amendment is effective for periods beginning on or after January 1, 2020 with earlier application permitted. There will be no impact on transition since the amendments are effective for business combinations for which the acquisition date is on or after the transition date.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

4. INVESTMENT PROPERTIES

Investment properties include income properties, redevelopment properties, development properties and land held for development.

	December 31, 2018	December 31, 2017
Balance, beginning of period	\$ 1,630,824	\$ 1,308,907
Acquisitions (note 5)	184,211	99,026
Property capital investments	66,365	50,427
Fair value adjustments	195,651	172,464
	\$ 2,077,051	\$ 1,630,824

	December 31, 2018	December 31, 2017
Income properties	\$ 2,021,874	\$ 1,630,824
Land held for development	55,177	-
	\$ 2,077,051	\$ 1,630,824

The fair value of the investment properties at December 31, 2018 and 2017 was determined internally by the Trust. The fair value methodology of the Trust's investment properties is considered a level 3 valuation as significant unobservable inputs are required to determine fair value.

The Trust determined the fair value of each income property internally based upon the direct capitalization income approach method of valuation. The fair value was determined by applying a capitalization rate to stabilized net operating income ("NOI"), which incorporates allowances for vacancy, management fees, labour and repairs and maintenance for the property. In order to substantiate management's valuation, approximately 32% of the portfolio, representing 2,741 suites and the land held for development, was appraised by external valuation professionals throughout the year (2017 – 32% of the portfolio representing 2,562 suites). These external appraisals provided the Trust with a summary of the major assumptions and market data by city in order for the Trust to complete its internal valuations.

The capitalization rate assumptions for the income properties are included in the following table:

	Decen	nber 31, 2018	Decemb	per 31, 2017
	Range	Weighted average	Range	Weighted average
Capitalization rate	3.50% - 6.75%	4.38%	3.88% - 6.75%	4.55%

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

4. INVESTMENT PROPERTIES (Continued)

The direct capitalization income approach method of valuation requires that an estimated annual net operating income ("NOI") be divided by a capitalization rate ("Cap Rate") to determine a fair value. As such, changes in both NOI and Cap Rate could significantly alter the fair value of the investment properties. The tables below summarize the impact of changes in both NOI and Cap Rate on the Trust's fair value of the income properties:

Ac at	Decem	hor	21	2019
AS at	Decen	ıber	31.	ZU18

Net operating inco	ome	-3%	-1%	As estimated	+1%	+3%
		\$ 85,901	\$ 87,672	\$ 88,558	\$ 89,444	\$ 91,215
Capitalization rate	!					
-0.25%	4.13%	\$ 2,079,934	\$ 2,122,819	\$ 2,144,262	\$ 2,165,704	\$ 2,208,589
Cap rate used	4.38%	\$ 1,961,216	\$ 2,001,653	\$ 2,021,874	\$ 2,042,091	\$ 2,082,528
+0.25%	4.63%	\$ 1,855,319	\$ 1,893,573	\$ 1,912,700	\$ 1,931,827	\$ 1,970,081

As at December	er 31,	201	7
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Net operating inco	me	-3% \$ 71,976	-1% \$ 73,460	As estimated \$ 74,202	+1% \$ 74,944	+3% \$ 76,428
Capitalization rate						
-0.25%	4.30%	\$ 1,673,859	\$ 1,708,372	\$ 1,725,628	\$ 1,742,884	\$ 1,777,397
Cap rate used	4.55%	\$ 1,581,889	\$ 1,614,505	\$ 1,630,824	\$ 1,647,121	\$ 1,679,738
+0.25%	4.80%	\$ 1,499,499	\$ 1,530,416	\$ 1,545,875	\$ 1,561,334	\$ 1,592,251

Land held for development is measured initially at cost, including transaction costs and subsequently measured at fair value.

Cash outflow used for additions to investment properties:

	December 31, 2018	December 31, 2017
Property capital investments Changes in non-cash investing accounts payable and a	\$ (66,365) accrued	\$ (50,427)
liabilities	4,281	(5,142)
	\$ (62,084)	\$ (55,569)

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

5. INVESTMENT PROPERTY ACQUISITIONS

During the year ended December 31, 2018, the Trust completed the following investment property acquisitions, which have contributed to the operating results effective from the acquisition date:

Acquisition Date	Suite Count	Total Acquisition Costs	Mortgage Funding	Interest Rate	Maturity Date
January 10, 2018	48	\$ 5,444	\$ 2,618	2.882%	May 15, 2025
February 28, 2018	172	21,994	14,500	BA + 1.70%	March 1, 2021
March 27, 2018	72 (1)	37,143	23,000	3.974%	March 27, 2028
March 27, 2018	6 (2)	11,252	-	-%	n/a
June 18, 2018	62	10,741	7,000	3.20%	September 15, 2019
September 19, 2018	n/a ⁽³⁾	44,061	-	-%	n/a
September 25, 2018	138	29,368	-	-%	n/a
September 25, 2018	77	16,122	-	-%	n/a
October 22, 2018	63	8,086	2,015	2.55%	December 1, 2019
	638	\$ 184.211	\$ 49.133		·

⁽¹⁾ Includes 8,489 sq ft of leasable commercial space.

During the year ended December 31, 2017, the Trust completed the following investment property acquisitions:

Acquisition Date	Suite Count	Total Acquisition Costs	Mortgage Funding	Interest Rate	Maturity Date
March 6, 2017	224	\$ 25,477	\$ 17,085	3.165% & 2.24%	September 1, 2023 & June 1, 2022
August 28, 2017	74	\$ 11,819	\$ 3,341	3.11%	March 1, 2022
September 14, 2017	249	\$ 55,382	\$ 35,000	BA +1.70%	September 14, 2020
December 1, 2017	55	\$ 6,348	-	-%	n/a
	602	\$ 99,026	\$ 55,426		

Cash outflow used for investment property acquisitions:

	December 31, 2018	December 31, 2017
Total acquisition costs	\$ (184,211)	\$ (99,026)
Fair value adjustment of assumed debt	-	372
Assumed debt	4,633	13,401
	\$ (179,578)	\$ (85,253)

⁽²⁾ Includes a parcel of land (0.70 acres) which may be used for future development.

⁽³⁾ Represents a parcel of land (6.3 acres) which may be used for future development.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

6. INVESTMENT IN JOINT VENTURE

The Trust owns a 33.3% interest in a limited partnership joint venture (TIP Albert Limited Partnership) developing one investment property located in Ottawa Canada.

The Trust accounts for its joint venture interest using the equity method. The joint venture was established to develop, construct, lease, operate and manage an investment property.

The Trust is contingently liable for certain obligations of the joint venture, up to the Trust's 33.3% interest. All of the net assets of the joint venture are available for the purpose of satisfying such obligations and guarantees.

The Trust is responsible to fund its total investment in the joint venture for the development of the investment property.

The following table shows the changes in the carrying value of the investment in joint venture:

	December 31, 2018	December 31, 2017
Delenge beginning of period	¢ 40 967	¢
Balance, beginning of period	\$ 10,867	\$ -
Additions	6,197	10,867
Share of net income	-	-
Distributions	-	-
	\$ 17,064	\$ 10,867
Total transaction costs	\$ 273	\$ 273
Carrying value of the investment in joint venture	\$ 17,337	\$ 11,140

The following tables shows the summarized financial information of the Trust's joint venture:

	December 31, 2018	December 31, 2017
Current agests	\$ 486	¢ 1 227
Current assets	•	\$ 1,237
Non-current assets	66,854	49,780
Current liabilities	(648)	(2,916)
Non-current liabilities	(15,500)	(15,500)
Net assets	\$ 51,192	32,601
Trust's share (33.3%)	\$ 17,064	\$ 10,867

The joint venture had no operating results during the reporting periods.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

7. RECEIVABLES AND OTHER ASSETS

	December 31, 2018	December 31, 2017
Current:		
Rents and other receivables, net of allowance for		
uncollectable amounts	\$ 1,940	\$ 1,177
Tenant inducements (1)	380	494
	\$ 2,320	\$ 1,671
Non-current: Automobiles, software, equipment, furniture and fixtures, net of accumulated amortization of \$1,342 (2017 - \$883) Deferred finance fees on credit facilities, net of accumulated amortization of \$1,378 (2017 - \$1,160)	\$ 1,653 245	\$ 1,280 351
Loan receivable long-term incentive plan (note 13)	12,529	9,881
	\$ 14,427	\$ 11,512
	\$ 16,747	\$ 13,183

⁽¹⁾ Comprised of straight-line rent. This amount is excluded from the determination of the fair value of the investment properties.

8. MORTGAGES AND LOANS PAYABLE

Mortgages and vendor take-back loans are secured by the investment properties and bear interest at a weighted average interest rate of 3.04% (December 31, 2017 – 2.81%).

The mortgages and vendor take-back loans mature at various dates between the years 2019 and 2028.

The aggregate future minimum principal payments, including maturities, are as follows:

2019	\$ 91,789
2020	96,573
2021	52,950
2022	71,897
2023	69,494
Thereafter	434,809
	817,512
Less: Deferred finance costs and mortgage premiums	(17,941)
	\$ 799,571

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

9. CREDIT FACILITIES

	December 31, 2018	December 31, 2017
Demand credit facility (i)	\$ -	\$ -
Term credit facility (ii)	-	-
Term credit facility (iii)	23,550	4,130
Term credit facility (iv)	· -	55,000
	\$ 23,550	\$ 59,130

- (i) The Trust has a \$500 (2017 \$500) demand credit facility with a Canadian chartered bank secured by a general security agreement. The weighted average interest rate on amounts drawn during the year ended December 31, 2018 was 4.10% (2017 3.40%).
- (ii) The Trust has a \$35,000 (2017 \$35,000) term credit facility, maturing in 2019, with a Canadian chartered bank secured by a general security agreement and second collateral mortgages on ten (2017 ten) of the Trust's properties. Interest is charged at a floating rate plus a pre-defined spread. The weighted average interest rate on amounts drawn during the year ended December 31, 2018 was 4.30% (2017 3.60%).
- (iii) The Trust has a \$25,000 (2017 \$25,000) term credit facility, maturing in 2021, with a Canadian chartered bank secured by a general security agreement, first mortgage on one (2017 two) of the Trust's properties and second collateral mortgages on two (2017 two) of the Trust's properties. Interest is charged at a floating rate plus a predefined spread. The weighted average interest rate on amounts drawn during the year ended December 31, 2018 was 4.30% (2017 3.60%).
- (iv) The Trust has a \$60,000 (2017 \$60,000) term credit facility, maturing in 2020, with a Canadian chartered bank secured by a general security agreement, first mortgages on two (2017 two) of the Trust's properties and second collateral mortgages on five (2017 five) of the Trust's properties. Interest is charged at a floating rate plus a predefined spread for prime advances and banker's acceptances. The weighted average interest rate on amounts drawn during the year ended December 31, 2018 was 3.44% (2017 2.83%).

10. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	December 31, 2018	December 31, 2017
Accounts payable	\$ 7,218	\$ 5,371
Accrued liabilities	17,196	15,327
Accrued distributions	2,645	1,892
Mortgage interest payable	1,512	1,093
	\$ 28,571	\$ 23,683

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

11. LP CLASS B UNIT LIABILITY

The LP Class B units are non-transferable, except under certain circumstances, but are exchangeable, on a one-for-one basis, into Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on the exchangeable units in an amount equivalent to the distributions which would have been made had the units of Trust been issued.

The LP Class B units are exchangeable on demand for Trust Units, which in turn are redeemable into cash at the option of the holder. As such, LP Class B units are classified as a financial liability.

A summary of Class B LP Unit activity is presented below:

Number of Units	
Balance - December 31, 2016	186,250
Units issued	-
Balance - December 31, 2017	186,250
Units issued	3,224,516
Balance - December 31, 2018	3,410,766

The LP Class B Units represented an aggregate fair value of \$44,511 at December 31, 2018 (December 31, 2017 - \$1,701). The fair value represents the closing price of the Trust Units on the TSX on the reporting date, or the first trading date after the reporting date. Each LP Class B Unit is accompanied by a Special Voting Unit, which entitles the holder to receive notice of, attend and vote at all meetings of Unitholders. There is no value assigned to the Special Voting Units. The gains or losses that resulted from changes in the fair value were recorded in the consolidated statement of income.

On February 15, 2018, 3,224,516 Class B LP units were issued at a value of \$30,364 as partial consideration for the internalization of the property manager function (note 20).

12. UNIT-BASED COMPENSATION LIABILITIES

Unit-based compensation liabilities are comprised of awards issued under the deferred unit plan ("DUP") and the unit option plan as follows:

	December 31, 2018	December 31, 2017
Unit-based liabilities, beginning of period	\$ 27,017	\$ 18,425
Compensation expense – deferred unit plan	4,643	3,530
Property management internalization cost (DUP) 4,751	-
Compensation expense – unit option plan	191	110
DRIP (1) expense – deferred unit plan	971	673
DUP units converted, cancelled and forfeited	(2,802)	(966)
Unit options exercised and expired	(1,343)	(544)
Loss on fair value of liability (note 17)	14,965	5,789
Unit-based liabilities, end of period	\$ 48,392	\$ 27,017

⁽¹⁾ Distribution reinvestment plan

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

12. UNIT-BASED COMPENSATION LIABILITIES (Continued)

Unit options and deferred units are settled with the issuance of Trust Units. However, due to the fact that Trust Units are redeemable, awards of unit options and deferred units are considered to be cash-settled. As such, the fair value of unit options and deferred units are recognized as a financial liability and re-measured at each reporting date, with changes recognized in the statement of income.

The maximum number of Trust Units issuable under the Trust's equity incentive compensation plans, which includes the DUP and unit options, as well as the long-term incentive plan (note 13) is 10% of the issued and outstanding Trust Units.

(i) Deferred Unit Plan

The deferred unit plan entitles trustees, officers and employees, at the participant's option, to elect to receive deferred units (elected portion) in consideration for trustee fees or bonus compensation under the employee incentive plan, as the case may be. The Trust matches the elected portion of the deferred units received. The matched portion of the deferred units vest 50% on the third anniversary and 25% on each of the fourth and fifth anniversaries, subject to provisions for earlier vesting in certain events. The deferred units earn additional deferred units for the distributions that would otherwise have been paid on the deferred units (i.e. had they instead been issued as Trust Units on the date of grant).

A summary of Deferred Unit activity is presented below:

Number of Units	
Balance - December 31, 2016	2,404,965
Units issued under deferred unit plan	517,380
Reinvested distributions on deferred units	87,553
Deferred units exercised into Trust Units (note 14)	(89,303)
Deferred units purchased and cancelled	(27,026)
Deferred units cancelled	(4,946)
Balance - December 31, 2017	2,888,623
Units issued under deferred unit plan	1,247,608
Reinvested distributions on deferred units	96,955
Deferred units exercised into Trust Units (note 14)	(148,794)
Deferred units purchased and cancelled	(118,396)
Deferred units cancelled	(23,085)
Balance – December 31, 2018	3,942,911

The fair value of each unit granted is determined based on the weighted average observable closing market price of the REIT's Trust Units for the ten trading days preceding the date of grant.

The aggregate fair value of vested deferred units was \$42,594 at December 31, 2018 (December 31, 2017 - \$23,647). The fair value of the vested deferred units represents the closing price of the Trust Units on the TSX on the reporting date, or the first trading date after the reporting date, representing the fair value of the redemption price.

On February 15, 2018, 663,277 deferred units were issued as retention bonuses and included in the consideration for the internalization of the property manager function (note 20).

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

12. UNIT-BASED COMPENSATION LIABILITIES (Continued)

(ii) Unit Options

The Trust has a unit option plan and provides for options to be granted to the benefit of employees, Trustees and certain other third parties. The exercise price of options granted under the unit option plan will be determined by the Trustees, but will be at least equal to the volume weighted average trading price of the Trust Units for the five trading days immediately prior to the date the option was granted. The term of any option granted shall not exceed 10 years or such other maximum permitted time period under applicable regulations. At the time of granting options, the Board of Trustees determines the time, or times, when an option or part of an option shall be exercisable. The Trust will not provide financial assistance to any optionee in connection with the exercise of options.

Options granted, exercised and expired during the years ended December 31 are as follows:

	2018		2017	
	Number of units	Weighted average exercise price	Number of units	Weighted average exercise price
Balance, beginning of period	1,345,850	\$ 5.96	1,180,175	\$ 5.18
Granted	-	\$ -	330,000	\$ 7.67
Exercised (note 14)	(329,265)	\$ 5.44	(163,325)	\$ 3.83
Expired	(10,000)	\$ 7.67	(1,000)	\$ 5.81
Balance, end of period	1,006,585	\$ 6.11	1,345,850	\$ 5.96

Options outstanding at December 31, 2018:

Exercise price	Number of units	Remaining life in years	Number of units exercisable
\$ 2.13	56,000	2.48	56,000
\$ 5.50	60,325	3.68	60,325
\$ 5.65	308,510	4.45	308,510
\$ 5.81	273,000	5.96	273,000
\$ 7.67	308,750	8.58	148,750
	1,006,585		846,585

Total compensation expense for the year was \$191 (2017 - \$66). Compensation cost was determined based on an estimate of the fair value using the Black-Scholes option pricing model at date of grant using the following weighted average assumptions for the 2017 grant: market price of unit \$7.86, expected option life 6 years, risk-free interest rate 1.67%, expected volatility, based on historical, 25% and expected distribution yield 5.0%.

The weighted average market price of options exercised in the year ended December 31, 2018 was \$10.00 (2017 - \$7.81).

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

12. UNIT-BASED COMPENSATION LIABILITIES (Continued)

(ii) Unit Options (Continued)

The unit options represented an aggregate fair value of \$5,798 at December 31, 2018 (December 31, 2017 - \$3,370). The fair value of unit options is re-valued at each reporting period based on an estimate of the fair value using the Black-Scholes option pricing model using the following weighted average valuation assumptions:

	December 31, 2018	December 31, 2017
Market price of Unit	\$ 13.05	\$ 9.13
Expected option life	2.3 years	2.7 years
Risk-free interest rate	1.88%	1.73%
Expected volatility (based on historical)	17%	18%
Expected distribution yield	5.0%	5.0%

13. LONG-TERM INCENTIVE PLAN

The Board of Trustees may award long-term incentive plan ("LTIP") units to certain officers and key employees, collectively the "Participants". The maximum number of Trust Units issuable under the Trust's equity incentive compensation plans, which includes the long-term incentive plan, as well as the DUP and unit option plan (note 12) is 10% of the issued and outstanding Trust Units. The Participants can subscribe for Trust Units at a purchase price equal to the weighted average trading price of the Trust Units for the five trading days prior to issuance. The purchase price is payable in instalments, with an initial instalment of 5% paid when the Trust Units are issued. The balance represented by a loan receivable (note 7) is due over a term not exceeding ten years. Participants are required to pay interest at a ten-year fixed rate based on the Trust's fixed borrowing rate for long-term mortgage financing and are required to apply cash distributions received on these units toward the payment of interest and the remaining instalments. Participants may pre-pay any remaining instalments at their discretion. The Trust has recourse on the loans receivable and has reasonable assurance that the Trust will collect the full amount of the loan receivable. The loans receivable are secured by the units as well as the distributions on the units. If a Participant fails to pay interest and/or principal, the Trust can enforce repayment which may include the election to reacquire or sell the units in satisfaction of the outstanding amounts.

Date of award	Number of units	Interest rate	Loan receivable
March 8, 2012	250,000	3.57%	\$ 796
June 29, 2012	50,000	3.35%	172
September 11, 2012	100,000	3.35%	477
June 27, 2013	175,000	3.85%	874
December 16, 2014	100,000	3.27%	526
June 9, 2015	75,000	3.44%	442
June 30, 2016	285,000	2.82%	2,089
July 28, 2017	565,000	3.09%	4,088
March 5, 2018	335,000	3.30%	3,065
	1,935,000		\$ 12,529

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

14. TRUST UNITS

As a result of the redeemable feature of the Trust Units, the Trust Units are defined as a financial liability; however, for the purposes of financial statement classification and presentation, the Trust Units are presented as equity instruments in accordance with IAS 32, Financial Instruments.

	Trust Units	Amount
Balance - December 31, 2016	72,108,536	\$ 254,777
Issued from prospectus	10,425,000	80,064
Unit issue costs	-	(3,661)
Units Issued under long-term incentive plan	590,000	4,525
Units Issued under the deferred unit plan (note 12(i))	89,303	734
Units Issued under distribution reinvestment plan	515,353	3,920
Units Issued from options exercised (note 12(ii))	163,325	1,169
Balance - December 31, 2017	83,891,517	\$ 341,528
Issued from prospectuses	20,803,500	212,853
Unit issue costs	-	(9,358)
Units redeemed and cancelled	(510)	(5)
Units Issued under long-term incentive plan	335,000	3,226
Units Issued under the deferred unit plan (note 12(i))	148,794	1,610
Units Issued under distribution reinvestment plan	524,451	5,627
Units Issued from options exercised (note 12(ii))	329,265	3,134
Balance - December 31, 2018	106,032,017	\$ 558,615

On August 9, 2018 the Trust completed a bought deal prospectus whereby it issued 10,798,500 Trust Units for cash proceeds of \$115,004 and incurred \$5,032 in issue cost.

On March 28, 2018 the Trust completed a bought deal prospectus whereby it issued 10,005,000 Trust Units for cash proceeds of \$97,849 and incurred \$4,326 in issue cost.

On March 15, 2017 the Trust completed a bought deal prospectus whereby it issued 10,425,000 Trust Units for cash proceeds of \$80,064 and incurred \$3,661 in issue cost.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

14. TRUST UNITS (Continued)

Declaration of Trust

The Declaration of Trust authorizes the Trust to issue an unlimited number of units for consideration and on terms and conditions established by the Trustees without the approval of any unitholders. The interests in the Trust are represented by two classes of units: a class described and designated as "Trust Units" and a class described and designated as "Special Voting Units". The beneficial interests of the two classes of units are as follows:

(a) Trust Units

Trust Units represent an undivided beneficial interest in the Trust and in distributions made by the Trust. The Trust Units are freely transferable, subject to applicable securities regulatory requirements. Each Trust Unit entitles the holder to one vote at all meetings of unitholders. Except as set out under the redemption rights below, the Trust Units have no conversion, retraction, redemption or pre-emptive rights.

Trust Units are redeemable at any time, in whole or in part, on demand by the holders. Upon receipt by the Trust of a written redemption notice and other documents that may be required, all rights to and under the Trust Units tendered for redemption shall be surrendered and the holder shall be entitled to receive a price per Trust Unit equal to the lesser of:

- i) 90% of the "market price" of the Trust Units on the principal market on which the Trust Units are quoted for trading during the twenty-day period ending on the trading day prior to the day on which the Trust Units were surrendered to Trust for redemption; and
- ii) 100% of the "closing market price" of the Trust Units on the principal market on which the Trust Units are quoted for trading on the redemption notice date.

(b) Special Voting Units

The Declaration of Trust provides for the issuance of an unlimited number of Special Voting Units that will be used to provide voting rights to holders of LP Class B units or other securities that are, directly or indirectly, exchangeable for Trust Units.

Each Special Voting Unit entitles the holder to the number of votes at any meeting of unitholders, which is equal to the number of Trust Units that may be obtained upon surrender of the LP Class B unit to which the Special Voting Unit relates. The Special Voting Units do not entitle or give any rights to the holders to receive distributions or any amount upon liquidation, dissolution or winding-up of Trust. There is no value assigned to the Special Voting Units.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

15. REVENUE FROM INVESTMENT PROPERTIES

The components of revenue from investments properties are as follows:

	2018	2017
Lease revenue (1)	\$ 124,310	\$ 106,554
Non-lease revenue (2)	2,976	2,450
	\$ 127.286	\$ 109.004

⁽¹⁾ Consists of lease revenue from residential, parking and commercial tenants

16. FINANCING COSTS

	2018	2017
Mortgages and loans payable	\$ 23,585	\$ 19,014
Credit facilities	1,414	1,877
Interest income	(606)	(239)
Interest expense	24,393	20,652
Amortization of deferred finance costs on mortgages	1,154	1,058
Amortization of deferred finance costs on credit facilities	218	209
Amortization of fair value on assumed debt	(200)	(189)
	\$ 25,565	\$ 21,730

17. OTHER FAIR VALUE GAINS/(LOSSES)

	2018	2017
LP Class B unit liability	\$ (12,446)	\$ (311)
Unit-based compensation liability (deferred unit plan)	(11,386)	(4,113)
Unit-based compensation liability (option plan)	(3,579)	(1,676)
	\$ (27,411)	\$ (6,100)

18. INTEREST ON UNITS CLASSIFIED AS FINANCIAL LIABILITIES

	2018	2017
LP Class B unit liability	\$ 860	\$ 46
Unit-based compensation liability (deferred unit plan)	971	673
	\$ 1,831	\$ 719

⁽²⁾ Consists of revenue from non-lease items such as laundry, commercial common area maintenance and ancillary services

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

19. SUPPLEMENTAL CASH FLOW INFORMATION

(a) Net change in non-cash operating assets and liabilities

	2018	2017
Receivables and other assets	\$ (1,567)	\$ (253)
Prepaid and deposits	(3,421)	(1,129)
Accounts payable and accrued liabilities	(65)	2,063
Tenant rental deposits	709	1,096
·	\$ (4,344)	\$ 1,777

(b) Net cash distributions to unitholders

	2018	2017
Distributions declared to unitholders	\$ 26,696	\$ 20,182
Add: Distributions payable at beginning of year	1,888	1,460
Less: Distributions payable at end of year	(2,563)	(1,888)
Less: Distributions to participants in the DRIP	(5,627)	(3,920)
·	\$ 20,394	\$ 15,834

(c) Interest paid

	2018	2017
Interest expense	\$ 24,393	\$ 20,652
Add: Mortgage interest payable at beginning of year	1,093	1,188
Less: Mortgage interest payable at end of year	(1,512)	(1,093)
Add: Interest income received	606	239
	\$ 24,580	\$ 20,986

(d) Reconciliation of liabilities arising from financing activities

	Mortgages and loans payable	Credit Facilities
Balance, beginning of year	\$ 746,361	\$ 59,130
Mortgage advances	219,264	-
Assumed mortgages	4,633	-
Repayment of mortgages	(152,746)	-
Repayment of credit facilities	-	(35,580)
Balance, end of year	\$ 817,512	\$ 23,550

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

20. RELATED PARTY TRANSACTIONS

The transactions with related parties are incurred in the normal course of business. Related party transactions have been listed below.

(i) Accounts Payable (net of amounts receivable)

As at December 31, 2018, \$nil (December 31, 2017 - \$1,074) was included in accounts payable and accrued liabilities, net of amounts receivable, which are due to companies that are controlled by an officer of the Trust. The amounts were non-interest bearing and due on demand.

(ii) Services

During the year ended December 31, 2018, the Trust incurred \$992 (2017 - \$7,858) in property, asset and project management services and shared legal services (prior to property management internalization) from companies controlled by an officer of the Trust. Of the services received approximately \$182 (2017 - \$2,445) has been capitalized to the investment properties and the remaining amounts are included in operating and administrative costs.

(iii) Property Management Internalization

On February 15, 2018, the REIT entered into an agreement with CLV Group Inc. (the "Property Manager") to internalize the REIT's property management function. Upon closing of the transaction, a subsidiary of the REIT acquired the Property Manager's REIT-related property management business for a total consideration of \$37,955 to the Property Manager (3,224,516 Class B LP limited partnership units (exchangeable on a one-for-one basis) at a value of approximately \$9.42 per unit, or \$30,364 and \$7,591 in cash) and \$3,098 in deferred units as retention bonuses to employees being transferred to InterRent (to be matched and vest over a period of up to 5 years in accordance with the Deferred Unit Plan). The total consideration, including all future vesting of deferred units, is approximately \$44,151. The REIT also incurred approximately \$2,048 in transaction related costs.

During the year the REIT recorded \$43,993 in property management internalization costs. The remaining \$2,100 relating to the future vesting of the matched portion of the retention bonuses to employees will be expensed over the next 5 years as administrative costs.

(iv) Key management remuneration

Key management consists of the Trustees and executive management team of the Trust. Compensation paid or payable is provided in the following table.

	2018	2017
Salaries and other short-term employee benefits	\$ 1,382	\$ 1,169
Deferred unit plan (1)	2,447	2,390
Gain on fair value of unit-based compensation liabilities	14,045	6,341
	\$ 17,874	\$ 9,900

⁽¹⁾ Excludes retention bonuses issued as part of the property management internalization

Loans outstanding from key management for indebtedness relating to the LTIP at December 31, 2018 were \$12,149 (December 31, 2017 - \$9,498). Deferred unit plan includes accrued compensation for key management at December 31, 2018 for \$2,145 (December 31, 2017 - \$2,090).

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

21. CAPITAL RISK MANAGEMENT

The Trust's objectives in managing capital are to ensure sufficient liquidity to pursue its strategy of organic growth combined with strategic acquisitions and to provide returns to its unitholders. The Trust defines capital that it manages as the aggregate of its unitholders' equity, which is comprised of issued capital and retained earnings, LP Class B units and deferred unit capital and options recorded as unit-based compensation liabilities.

The Trust manages its capital structure and makes adjustments to it in light of general economic conditions, the risk characteristics of the underlying assets and the Trust's working capital requirements. In order to maintain or adjust its capital structure, the Trust, upon approval from its Board of Trustees, may issue or repay long-term debt, issue units, repurchase units through a normal course issuer bid, pay distributions or undertake other activities as deemed appropriate under the specific circumstances. The Board of Trustees reviews and approves any material transactions out of the ordinary course of business, including approval of all acquisitions of investment properties, as well as capital and operating budgets. There have been no changes to the Trust's capital risk management policies for the years ended December 31, 2018 and 2017.

The Trust monitors capital using a debt to gross book value ratio, as defined in the Declaration of Trust which requires the Trust to maintain a debt-to-gross book value ratio below 75%. As at December 31, 2018, the debt-to-gross book value ratio is 38.9% (December 31, 2017 – 47.8%).

In addition, the Trust is subject to financial covenants in its mortgages payable and credit facilities such as minimum tangible net worth, interest coverage, debt service coverage and leverage ratio (similar to debt to gross book value as calculated in the Declaration of Trust). The Trust was in compliance with all financial covenants throughout the years ended December 31, 2018 and 2017.

22. FINANCIAL RISK MANAGEMENT

a) Overview

The Trust is exposed to credit risk, liquidity risk and market risk. The Trust's primary risk management objective is to protect earnings and cash flow and, ultimately, unitholders value. Risk management strategies, as discussed below, are designed and implemented to ensure the Trust's risks and the related exposures are consistent with its business objectives and risk tolerance.

b) Credit Risk

The Trust's credit risk is attributable to its rents and other receivables and loan receivable long-term incentive plan.

Credit risk arises from the possibility that: (i) tenants may experience financial difficulty and be unable to fulfil their lease commitments; and (ii) a party defaults on the repayment of their debt causing a financial loss to the Trust.

For its rents receivable, the Trust conducts credit assessments for all prospective tenants and, where permitted, obtains a security deposit to assist in potential recoveries. The Trust monitors its collection process on a monthly basis and all receivables from past tenants and tenant receivables over 30 days are provided for in allowances for doubtful accounts.

Credit risk relating to other receivables and loan receivable long-term incentive plan is mitigated through recourse against such parties and/or the underlying security. These receivables are considered to have low credit risk.

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

22. FINANCIAL RISK MANAGEMENT (Continued)

b) Credit Risk (Continued)

At December 31, 2018, the Trust had past due rents and other receivables of \$2,922 (December 31, 2017 - \$1,886), net of an allowance for doubtful accounts of \$982 (December 31, 2017 - \$709) which adequately reflects the Trust's credit risk.

c) Liquidity Risk

Liquidity risk is the risk that the Trust will not be able to meet its financial obligations as they fall due. The Trust manages liquidity risk through the management of its capital structure and financial leverage, as outlined in note 21 to the consolidated financial statements. It also manages liquidity risk by continuously monitoring actual and projected cash flows to ensure that it will always have sufficient liquidity to meet its liabilities (excluding derivative and other financial instruments reported as liabilities at fair value) when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Trust's reputation. In addition, liquidity and capital availability risks are mitigated by diversifying the Trust's sources of funding, maintaining a staggered debt maturity profile and actively monitoring market conditions.

As at December 31, 2018 and 2017, the Trust had credit facilities as described in note 9.

The Trust continues to refinance the outstanding debts as they mature. Given the Trust's available credit and its available liquid resources from both financial assets and on-going operations, management assesses the Trust's liquidity risk to be low.

The undiscounted contractual maturities and repayment obligations of the Trust's financial liabilities, excluding unit-based compensation liabilities and LP Class B unit liability as their redemption time is uncertain, as at December 31, 2018 are as follows:

Year	Mortgages and loans payable	Mortgage and loan interest ⁽¹⁾	Credit facilities	Accounts payable and accrued liabilities	Total
2019	\$91,789	\$ 22,640	\$ -	\$ 28,571	\$ 143,000
2020	96,573	19,957	-	-	116,530
2021	52,950	17,293	23,550	-	93,793
2022	71,897	15,894	-	-	87,791
2023	69,494	13,499	-	-	82,993
Thereafter	434,809	52,759	-	-	487,568
	\$817,512	\$ 142,042	\$ 23,550	\$ 28,571	\$ 1,011,675

⁽¹⁾ Based on current in-place interest rates for the remaining term to maturity.

d) Market Risk

Market risk includes the risk that changes in interest rates will affect the Trust's cash flows or the fair value of its financial instruments.

At December 31, 2018, approximately 13% (December 31, 2017 - 28%) of the Trust's mortgage debt is at variable interest rates and the Trust's credit facilities bear interest at variable rates. If there was a 100 basis point change in the interest rate, cash flows would have changed by approximately \$1,510 for the year ended December 31, 2018 (2017 - \$2,304).

Notes to Consolidated Financial Statements

(Cdn \$ Thousands except unit amounts)

23. FAIR VALUE MEASUREMENT (Continued)

d) Market Risk (Continued)

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect estimates.

Financial instruments are defined as a contractual right to receive or deliver cash or another financial asset. The fair values of the Trust's financial instruments, except for mortgages payable and loans payable, approximate their recorded values due to their short-term nature and/or the credit terms of those instruments.

The fair value of the mortgages and loans payable has been determined by discounting the cash flows using current market rates of similar instruments. These estimates are subjective in nature and therefore cannot be determined with precision. The fair value of mortgages and loans payable, and credit facilities, which are measured at a fair value level 2, is approximately \$832,626 (December 31, 2017 - \$805,119) excluding any deferred financing costs.

The following table presents the fair values by category of the Trust's assets and liabilities:

December 31, 2018	Level 1	Level 2	Level 3
Assets Investment properties	-	-	\$ 2,077,051
Liabilities Unit-based compensation liability	_	\$ 48,392	- · ·
LP Class B unit liability	-	44,511	-

December 31, 2017	Level 1	Level 2	Level 3
Assets Investment properties	-	-	\$ 1,630,824
Liabilities Unit-based compensation liability	-	\$ 27,017	-
LP Class B unit liability	-	1,701	-

24. COMMITMENTS AND CONTINGENCIES

The Trust is committed to purchase a property (74 suites) in April 2019 for a purchase price of approximately \$11,150.

In the ordinary course of business activities, the Trust may be contingently liable for litigation and claims with tenants, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required.

25. SUBSEQUENT EVENTS

The Trust purchased five properties totaling 253 suites that closed on February 12, 2019 for a purchase price of approximately \$59,000.

The Trust completed the sale of nine properties (349 suites) on January 17, 2019 for a combined sale price of \$35,300.