## **CURRICULUM B.A. ENTREPRENEURSHIP**

## Studios 190 ECTS

Studies,	180 ECTS					<b>B</b>	•		• • •					
	Model 1	Model 1: Programme Start October			Model 2: Programme Start January			Model 3: Programme Start April		Model 4: Programme Start July				
Month		Courses			Courses			Courses		Courses				
Oct		Introduction to	Academic	International										
Nov	Business 101	Work		Contract Management										UNIVERSITY OF APPLIED SCIEN
Dec														AFFLIED SCIEN
Jan Feb	International	International Introduction to User Marketing Research		. Start-Up Financing	International Marketing	Introduction to User Research	Start-Up Financing							$\checkmark$
Mar	Marketing													
Apr	Agile Project	Applied St		Management	Agile Project	Applied Sales I	Management	Agile Project	Applied Sales I	Management				
Мау	Management	Applied Sa		Accounting	Management	Applied Sales I	Accounting	Management	Applied Sales I	Accounting				Here you see the order in whic
Jun		[	T		[	1		er Break	1	T	T	T	1	your courses in presence depe your personal study start in O
Jul Aug	— Collaborative Work	Applied Sa	ales II	Corporate Planning and Control	Collaborative Work	Applied Sales II	Corporate Planning and Control	Collaborative Work	Applied Sales II	Corporate Planning and Control	Collaborative Work	Applied Sales II	Corporate Planning and Control	January, April or July. Each se consists of two blocks. In each
Sep							Semest	er Break	-	1		-		attend classes on campus for u three courses to deepen the co
Oct Nov Dec	Project: Development of Business Ideas	Accounting and	Balancing	Intercultural and Ethical Decision- Making	Business 101	Introduction to Academic Work	International Contract Management	Business 101	Introduction to Academic Work	International Contract Management	Business 101	Introduction to Academic Work	International Contract Management	direct exchange with your fello and lecturers. You have semes in June and September. Atten
Jan Feb Mar	Project: Entrepreneurship	Market Res	search	Fundamentals of Product Management	Project: Entrepreneurship	Market Research	Fundamentals of Product Management	International Marketing	Introduction to User Research	Start-Up Financing	International Marketing	Introduction to User Research	Start-Up Financing	courses on campus is mandate be verified due to Visa regulati valid for DACH students). Each block concludes with a ty
Apr	Managerial Economics	Pricing	g	Personnel Psychology	Managerial Economics	Pricing	Personnel Psychology	Managerial Economics	Pricing	Personnel Psychology	Agile Project Management	Applied Sales I	Management Accounting	exam preparation phase. You those exams to a later date th
May Jun								er Break		- sychology	management		, lecounting	not want to take during this pe way, your exam phases are alv
Jul Aug	— Agile Management	Project: Busine Developm		Online Marketing	Agile Management	Project: Business Model Development		Agile Management	Project: Business Model Development	Online Marketing	Agile Management	Project: Business Model Development	Online Marketing	evenly over the year. Exception are courses that count as adm requirements for other courses
Sep			I				Semest	er Break						
Oct Nov Dec	Project: Prototyping and O validation of a business idea	rganizational Behavior	Elective (online)	Elective (online)	Project: Development of Business Ideas	Accounting and Balancing	Intercultural and Ethical Decision- Making	Project: Development of Business Ideas	Accounting and Balancing	Intercultural and Ethical Decision- Making	Project: Development of Business Ideas	Accounting and Balancing	Intercultural and Ethical Decision- Making	
Jan Feb Mar	Seminar in Current Topics in Digitalization	Electiv (online		Elective (online)	Seminar in Current Topics in Digitalization	Elective (online)	Elective (online)	Project: Entrepreneurship	Market Research	Fundamentals of Product Management	Project: Entrepreneurship	Market Research	Fundamentals of Product Management	Attention: Attendance times m slightly depending on public h the federal state holidays the c
Apr May	Project: Minimum Viable Product	Electiv (online		Elective (online)	Project: Minimum Viable Product	Elective (online)	Elective (online)	Project: Minimum Viable Product	Elective (online)	Elective (online)	Managerial Economics	Pricing	Personnel Psychology	located in.
Jun							Semest	er Break	·	·		·		$\checkmark$
Jul Aug	_	Bachelor Thesis			Bachelor Thesis			Bachelor Thesis		Bachelor Thesis		If you are studying Model 2, 3 o have to start your Bachelor Th		
Sep		Semester Break								completing your final courses				
Oct Nov Dec					Project: Prototyping and O validation of a business idea	Prganizational Elective Behavior (online)	Elective (online)	Project: Prototyping and O validation of a business idea	rganizational Elective Behavior (online)	Elective (online)	Project: Prototyping and O validation of a business idea	rganizational Elective Behavior (online)	Elective (online)	
Jan Feb Mar								Seminar in Current Topics in Digitalization	Elective (online)	Elective (online)	Seminar in Current Topics in Digitalization	Elective (online)	Elective (online)	
Apr May	_								1		Project: Minimum Viable Product	Elective (online)	Elective (online)	

Elective A*	Elective B*	Elective C*	$\checkmark$
Digital Entrepreneurship	User Testing and Prototyping	User Testing and Prototyping	
Digital Business Models	Introduction to User Testing	Introduction to User Testing	
Project: Digital Entrepreneurship	UX Prototyping	UX Prototyping	
Intrapreneurship	Organizational Development and Change Management	Organizational Development and Change Management	
Innovation Management	Organizational Development	Organizational Development	
Project: Design Thinking	Change Management	Change Management	* Electives: Choose one module with two courses from the Elective A, one
Sustainable Entrepreneurship	Innovative Technologies and Sustainability	Innovative Technologies and Sustainability	module from the Elective B and one module form the Elective C. Every
Sustainability	Circular Economy	Circular Economy	elective module can only be chosen once.
Project: Sustainable Entrepreneurship	Sustainable Technologies	Sustainable Technologies	
	Internet of Things and Big Data	Internet of Things and Big Data	Note: The Electives are only offered in distance learning (online).
	Introduction to the Internet of Thing	Introduction to the Internet of Thing	
	Data Analytics and Big Data	Data Analytics and Big Data	
	Working environment 4.0	Working environment 4.0	
	Leadership 4.0	Leadership 4.0	
	Project: New Work	Project: New Work	
	Business Ethics and Sustainability	Business Ethics and Sustainability	
	Sustainability and Quality Management	Sustainability and Quality Management	
	Business Ethics	Business Ethics	
	Studium Generale	Studium Generale	
	Internship	Internship	

**Course Information** 

Course Information				
Module	Course Code	Course	ECTS	Type of Exam
Business 101	DLBBAB01_E	Business 101	5	Exam/Written Assessment: Written Assignment
ntroduction to Academic Workior	DLBCSIAW01	Introduction to Academic Work	5	Basic Workbook
nternational Contract Management	DLBINTIWR01_E	International Contract Management	5	Exam
nternational Marketing	DLBDSEIMB01	International Marketing	5	Exam
ntroduction to User Research	DLBUXEUR01_E	Introduction to User Research	5	Exam
tart-Up Financing	DLBEPGF01_E	Start-Up Financing	5	Exam
gile Project Management	DLBCSAPM01	Agile Project Management	5	Project Report
pplied Sales I	DLBDSEAS01	Applied Sales I	5	Exam
lanagement Accounting	DLBMAE01	Management Accounting	5	Exam/Written Assessment: Written Assignment
ollaborative Work	DLBCSCW01	Collaborative Work	5	Oral Assignment
oplied Sales II	DLBDSEAS02	Applied Sales II	5	Exam
orporate Planning and Control	BPUE01-01_E	Corporate Planning and Control	5	Exam
roject: Development of Business Ideas	DLBEPPEG01_E	Project: Development of Business Ideas	5	Oral Project Report
ccounting and Balancing	DLBEPEAB01	Accounting and Balancing	5	Exam
tercultural and Ethical Decision-Making	DLBCSIDM01	Intercultural and Ethical Decision-Making	5	Case Study
oject: Entrepreneurship	DLBBWPUG01_E	Project: Entrepreneurship	5	Project Report
arket Research	BMFO01_E	Market Research	5	Exam
indamentals of Product Management	DLBPROGPM01_E	Fundamentals of Product Management	5	Exam
anagerial Economics	DLBBWME01_E	Managerial Economics	5	Exam
icing	DLBMPP01_E	Pricing	5	Exam
ersonnel Psychology	DLBWPPUB01_E	Personnel Psychology	5	Exam
gile Management	DLBNWAM01_E	Agile Management	5	Exam
oject: Business Model Development	DLBEPPGE01_E	Project: Business Model Development	5	Oral Project Report
nline Marketing	DLBMSM01-01_E	Online Marketing	5	Written Assignment
oject: Prototyping and validation of a business idea	DLBEPPPV01_E	Project: Prototyping and validation of a business idea	5	Project Report
rganizational Behavior	DLBBWOB01_E	Organizational Behavior	5	Case Study
minar in Current Topics in Digitalization	DLBDBATD01_E	Seminar in Current Topics in Digitalization	5	Research Essay
oject: Minimum Viable Product	DLBEPPMVP01_E	Project: Minimum Viable Product	5	Portfolio
ECTIVE A*		e.g. Digital Entrepreneurship	10	
ECTIVE B*		e.g. Innovative Technologies and Sustainability	10	
LECTIVE C*		e.g. Internet of Things and Big Data	10	
achelor Thesis		Bachelor Thesis	9	Bachelor Thesis
		Thesis Defense	1	Presentation: Colloquium