

### **List of Publications – Prof. Dr., Sai, Andrew Adjah**

- **Sai, Andrew A.**, (2016) Informal institutions and economic development: The formal institutions paradox (2016), conference paper, 3<sup>rd</sup> Witten Conference on Institutional Change (WIWA), Witten/Herdecke University, Germany
- **Sai, Andrew A.**, Boadi, P. (2017) A bundled approach to explaining technological change: The case of e-Estonia, European Journal of Business and Management, print: ISSN 222-1905, online: ISSN 2222-2839, vol., 9 no. 30, pg. 1-17
- Karikari, F. Ama, Boadi, P. and **Sai, Andrew A.**, (2017) Rewarding employees for corporate performance improvement, Human Systems Management, print: ISSN 0167-2533, online: ISSN 1875-8703, vol. 36, issue 4, DOI 10.3233/HSM-17186
- Boadi P., Guoxin, L., **Sai Andrew A.**, and Antwi, P., (2017) A critique of the impact of dissatisfaction on the consumer, Proceedings of 3<sup>rd</sup> International Conference on Social Sciences and Education Research, China (JEL code: M31) <https://doi.org/10.2991/ictim-17.2017.44>
- **Sai, Andrew A.** (2018) Between technological change and growth: A review of theoretical concepts and empirical literature on diffusion models and social change, conference paper for 11<sup>th</sup> RGS Doctoral Conference in Economics, University of Duisberg-Essen, Germany
- Mousa, M., **Sai, Andrew A.**, and Salhin, G. (2018) An exploration for the motives behind enhancing senior banker's level of organizational resilience: A holistic case study, Journal of Intercultural Management, vol., 9, no. 4, December 2017, pp. 141-163, <https://doi.org/10.1515/joim-2017-0025>
- Opoku Boadi, P., Guoxin, L., **Sai Andrew A.**, and Karikari, F. Ama (2018) Customer dissatisfaction and unfavorable word of mouth, Human Systems Management, 37(4): 445-451, DOI: 10.3233/HSM-18305 .
- **Sai, Andrew A.**, (2018) An exploratory study of innovation adoption in Estonia, Open Journal of Business and Management, ISSN print: 2329-3284, online: 2329-3292, vol., 6, no. 4. <https://doi.org/10.4236/ojbm.2018.64064>
- **Sai, Andrew A.**, Naroznaja A., (2018) Analyzing the vehicle insurance ecosystem in Estonia using actor network theory, European Journal of business and Management, ISSN print: 222-1905, online: 222-2839, vol., 9, no., 30, pg., 1-17. DOI: <https://doi.org/10.19044/esj.2018.v14n26p45>
- Opoku Boadi, P., Karikari, F., Ama, **Sai, Andrew A.**, (2020) Co-creation and the factors that influence consumer willingness to co-create value, International Journal of E-business Research (IJEER), vol. 16, issue 2, pages 17-31, IGI Global. <https://doi.org/10.4018/IJEER.2020040102>
- **Sai Andrew Adjah** (2020) A process-trace of selected innovation- and technology-led economic growth factors and their implications for Estonia's economic development, Doctoral thesis in management, no. 36 Tallinn, ISBN: 978-9949-7418-8-5, ISBN: 978-9949-7418-9-2 ([pdf](#)).