

M.A. PRODUCT MANAGEMENT

Individual application for recognition/ Crediting of previous achievements for the study programme

Do you have any work experience or have you already studied at another university? Then use our "Individual Application for the Recognition of Previous Achievements".

Please read our guidelines in advance. Here you will find important information on how to fill out the application and on the transfer process of previous achievements.

We will be happy to check in advance whether and to what extent we can recognize your achievements. You do not have to enroll straight away!

We only need simple (i.e. not certified) copies of your relevant certificates.

- First you fill in the field with your personal data.
- **On page 3** you will find an overview of all modules and courses in your programme. Please check whether you can document relevant previous experience based on our curriculum. Now select the modules/courses for which you would like to receive credit and enter the relevant information.
- **Important:** Compare your previous academic achievements or verifiable professional experience with the content of the individual modules. You can find the module descriptions in the "Module Handbook".

Example: In this excerpt you can see how you should fill in the table (examples in **bold**):

Module	Course-Code	Course-Name	ECTS-CP	Type of achievement (e.g. university course, professional experience etc.)	Institution	ECTS-CP/ Workload	Recognized/credited ECTS-CP	Reason für denial
Leadership 4.0	DLBWPLS01-E	Leadership 4.0	5	Seminar, SS 2009	Sample university	5 ECTS/ 5 SWS	To be filled in by our university	To be filled in by our university
Computer Training	BCTR01-01	Computer Training	5	Activity as a customer advisor	Sample company	2015-2018 40h/Week	To be filled in by our university	To be filled in by our university

- Finally, you submit your application including the necessary documents (see checklist): **Done!**

Our tip: To help us process your application even faster, it is helpful if you name your documents by Content_FirstName_LastName. **For example:** Certificate_Max_Sample

WHAT COMES NEXT

1. We will confirm the receipt of your application and request further documents if needed.

2. We will send you a message as soon as we have forwarded your processed request to the examination board for final approval.
3. You will get the result of your recognition.
4. We will forward the result of the recognition to the examination office so that your recognized achievements are recorded in your performance overview in myCampus. However, this will only happen after your official enrollment.
5. If the recognition has led to a cost reduction, you will receive an additional agreement, valid from your official enrollment date, which will be sent to you before you start your payments.

In the event that the start of your studies overlaps with the review of your application for recognition Please do not enroll in any of the courses for which you have applied for recognition when you start your studies. We can only register your recognized courses after the recognition process has been completed and after your enrollment.

Your advantage: You are not bound to a fixed schedule when choosing courses, you are completely flexible.

In case of new study programs, the new modules are only available at the beginning of the respective semester (see study schedule full-time model in the download area of the website).

Note: Once you have registered for recognition of prior learning, you will no longer be able to take an exam in this course If you have registered for an examination for a module that is also being reviewed for recognition, your application for recognition for this module is invalid according to § 7 (1) of the IU International University of Applied Sciences general Examination Regulations.

INDIVIDUAL APPLICATION FOR THE STUDY PROGRAMME M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)

Personal data	
<input type="checkbox"/> 1. Application for recognition	<input type="checkbox"/> _____ Follow-up application for recognition
Title ¹	
First name ¹	Last name ¹
Street ¹	
Postal Code ¹	City ¹
Phone ¹	E-Mail ¹
Matriculation number (alternatively: date of birth) ¹	

¹ Required fields

RECOGNITION**M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)****FUNDAMENTAL AREA³**

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Leadership	DLMBLSE01-01	Leadership	5					
Product Discovery and Validation	DLMPROP DV01	Product Discovery and Validation	5					
International Marketing	DLM MARE01	International Marketing	5					
Business Model Design	DLMIEEBMD01	Business Model Design	5					
Product Delivery and Development	DLMPROPDD01	Product Delivery and Development	5					
Advanced Research Methods	DLMARM01	Advanced Research Methods	5					
Managing Across Borders	DLMINTMAB01_E	Managing Across Borders	5					
Product Lifecycle Management	DLMDTMPLCM01	Product Lifecycle Management	5					
Sales and Pricing	DLM B SPBE02	Sales and Pricing	5					
Advanced Growth Hacking	DLMGHAGH01	Advanced Growth Hacking	5					
Seminar: Current Issues in Product Management	DLMPROSCPM01	Seminar: Current Issues in Product Management	5					

1 ECTS-CP = 30 hours

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¹to be filled in by the examination board² Processing note in case of rejection: 1 Scope of work not sufficient; 2 Significant differences in content/ requirement level have been identified; 3 Certification not sufficient ; 4 Submit certificate with language level according to European reference framework; 5 Other

RECOGNITION**M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)**

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Project: Customer Discovery and Product Delivery	DLMPROPDPD01	Project: Customer Discovery and Product Delivery	5					
Quality Management and Sustainability	DLMEMQMS01	Quality Management and Sustainability	5					
Digital Analytics und Strategies	DLMMADAS01_E	Digital Analytics und Strategies	5					

1 ECTS-CP = 30 hours

¹to be filled in by the examination board

² Processing note in case of rejection: 1 Scope of work not sufficient; 2 Significant differences in content/ requirement level have been identified; 3 Certification not sufficient ; 4 Submit certificate with language level according to European reference framework; 5 Other

3

RECOGNITION**M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)****ELECTIVE A⁴**

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Digital Transformation and Product Management	DLMPROFDPM01	Fundamentals of Digital Product Management	5					
	DLMADTHPDT01_E	Hybrid Project Management in Digital Transformation	5					
Agile, Social and Creative Methods	DLMOMDLG01_E	Design, Lean and Game: Social and creative methods	5					
	DLMIEEAPM01	Agile Project Management	5					
Entrepreneurship and Disruptive Innovation	DLMIEEIS01	Entre- and Intrapreneurship	5					
	DLMIEEEDT01	Disruptive Innovation	5					
Consumer Behavior and Brand Management	DLMBCBR01	International Consumer Behavior	5					
	DLMBSPBE01	Global Brand Management	5					
Digitalized Production	DLMDTMPTETP01	Platforms and Technologies as Enablers of Digital Transformation in Production	5					
	DLMDTMSIDSDP01	Seminar: Intelligent Decision Support Systems for Digitalized Production	5					

1 ECTS-CP = 30 hours

¹to be filled in by the examination board² Processing note in case of rejection: 1 Scope of work not sufficient; 2 Significant differences in content/ requirement level have been identified; 3 Certification not sufficient ; 4 Submit certificate with language level according to European reference framework; 5 Other⁴ Please choose one 10 ECTS-CP course per elective area. Each course can only be chosen once.

RECOGNITION**M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)****ELECTIVE B⁴**

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Digital Transformation and Product Management	DLMPROFDPM01	Fundamentals of Digital Product Management	5					
	DLMADTHPDT01_E	Hybrid Project Management in Digital Transformation	5					
Agile, Social and Creative Methods	DLMOMDLG01_E	Design, Lean and Game: Social and creative methods	5					
	DLMIEEAPM01	Agile Project Management	5					
Entrepreneurship and Disruptive Innovation	DLMIEEEIS01	Entre- and Intrapreneurship	5					
	DLMIEEEDT01	Disruptive Innovation	5					
Consumer Behavior and Brand Management	DLMBCBR01	International Consumer Behavior	5					
	DLMBSPBE01	Global Brand Management	5					
Digitalized Production	DLMDTMPETP01	Platforms and Technologies as Enablers of Digital Transformation in Production	5					
	DLMDTMSIDSDP01	Seminar: Intelligent Decision Support Systems for Digitalized Production	5					

1 ECTS-CP = 30 hours

⁴ Please choose one 10 ECTS-CP course per elective area. Each course can only be chosen once.¹to be filled in by the examination board² Processing note in case of rejection: 1 Scope of work not sufficient; 2 Significant differences in content/ requirement level have been identified; 3 Certification not sufficient ; 4 Submit certificate with language level according to European reference framework; 5 Other

RECOGNITION

M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Supply Chain Management	MWCH01_E	Global Supply Chain Management	5					
	MWCH02_E	Supply Chain Risk Management and Controlling	5					
Business Analyst	DLMDSEBA01	Business Intelligence I	5					
	DLMDSEBA02	Project: Business Intelligence	5					
UI/UX Expert	DLMAIEUIUX01	User Interface and Experience	5					
	DLMAIEUIUX02	Project: Human Computer Interaction	5					
Social Media Models and Creation	DLMGHESMMC01	Digital Social Media Business Models	5					
	DLMMKSMC01	Social Media Creation: Audio, Video/Motion	5					
Content Creation and Storytelling	DLMMKMSTSM01	Storytelling in Social Media	5					
	DLMMMPC01	Project: Content Creation	5					
E-Commerce	MWEC01-01_E	E-Commerce I	5					
	MWEC02-01_E	E-Commerce II	5					

1 ECTS-CP = 30 hours

⁴ Please choose one 10 ECTS-CP course per elective area. Each course can only be chosen once.

¹to be filled in by the examination board

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RECOGNITION

M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)

Module	Course Code	Course name	ECTS-CP	Type of achievement (e.g.university course, professional experience etc.)	Institution	ECTS-CP/Workload	Recognized/credited ECTS-CP ¹	Reason for denial ²
Innovate and Change	DLMBCM01	Change Management	5					
	DLMBIE01-01	Innovation and Entrepreneurship	5					
Process Management with Scrum	DLMPREEPMS01	Process Management with Scrum	5					
	DLMPREEPMS02	Project: Corporate Project with Scrum	5					
Project Management with Prince2	DLMPREEPMPR01	Project Management with PRINCE2®	5					
	DLMPREEPMPR02	Project: Corporate Project with PRINCE2®	5					
Salesforce Consultant Specialization	DLMSFCS01	Salesforce Administrator and Service Cloud Consultant	5					
	DLMSFCS02	Salesforce Sales Cloud Consultant	5					
Big Data Applications	DLMDSBDT01	Big Data Technologies	5					
	DLMBBD01	Data Utilization	5					
Data Science and Analytics	DLMBDSA01	Data Science	5					
	DLMBDSA02	Analytical Software and Frameworks	5					

1 ECTS-CP = 30 hours

⁴ Please choose one 10 ECTS-CP course per elective area. Each course can only be chosen once.

¹to be filled in by the examination board

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RECOGNITION

M.A. PRODUCT MANAGEMENT 120 ECTS (MAPRO-120)

EVALUATION

Area	Recognized/credited ECTS-CP ¹	Total recognized/credited ECTS-CP
Fundamental Area		
Elective area		

¹ To be filled in by the examination board only

1 ECTS-CP = 30 hours

¹ to be filled in by the examination board

² Processing note in case of rejection: 1 Scope of work not sufficient; 2 Significant differences in content/ requirement level have been identified; 3 Certification not sufficient ; 4 Submit certificate with language level according to European reference framework; 5 Other

⁴ Please choose one 10 ECTS-CP course per elective area. Each course can only be chosen once.

Your checklist: Everything done?

We need these documents to check your recognition:

Please send us simple copies, as we cannot return your documents to you.

We will be happy to review your application even without certified copies.*

RECOGNITION OF ACHIEVEMENTS FROM A COURSE OF STUDY (UNIVERSITY ACHIEVEMENT)

- Transcript/ Performance overview of the achieved study achievements and ECTS-CP/number of hours
- Module handbooks & course content (German or English)
- In case of study achievements at foreign universities: Overview of their evaluation system

CREDITING OF CERTIFICATES (MASTER´S LEVEL)

- Description of the imparted contents and/or proof of the temporal extent
- In the case of further qualification achievements at foreign institutes: Overview of the assessment system

CREDITING OF ACHIEVEMENTS FROM WORK EXPERIENCE

- Official proof of activity of the employer
(including the following information: Detailed description of the function, the tasks as well as the period of time).
 - Please use the form "Employer confirmation" for this purpose. You can find it in our online recognition area, where you will also find your individual application form
 - Or, alternatively, submit a qualified job reference (including all the above information)

If you have any questions, please contact our student counselling service.

TO BE COMPLETED BY THE UNIVERSITY¹

Previous achievements to the extent of _____ ECTS-CP will be recognized/credited via the courses marked in the table. This reduces the study fee by a total of _____ Euro.

- Subsequent recognition/credit - no cost reduction
- Sufficient proof of achievements was submitted

Attention: Students enrolled in the Online Degree Saver Programme or Scholarship Programme will not be granted a financial discount for the recognized courses.

No later than 3 weeks after enrollment, you will also receive a separate notice listing your reduced fees and due date(s).

This request was processed on: _____

The decision about the creditability of the achievements is made by the examination board. The recognition decision was reviewed and approved by the examination board of the IU International University of Applied Sciences.

This notice was created by machine and is valid without signature.

Information on legal remedies

An appeal against this decision can be lodged in writing or on record with the Examination Board of IU International University of Applied Sciences within one month of notification. (anerkennung@iu.org)

Further proof or missing documents must be submitted within 2 weeks after receipt of the appeal. If the objection is not substantiated, a decision will be made on the basis of the files.

In case of an appeal, the entire recognition decision will be reviewed again. We expressly point out that a deterioration with regard to the recognized ECTS number is possible.

¹ Will be filled in by the university

*IU Internationale Hochschule GmbH reserves the right to request certified copies in case of doubt.