CURRICULUM M.A. INTERNATIONAL MANAGEMENT

myStudies, 120 ECTS Credits

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	Model 1:	Programi	me Star	rt October	Model 2: F	Program	ıme Sta	rt January	Model 3	: Progra	mme St	tart April	Model 4: Programme Start July			
Month	Courses				Courses				Courses				Courses			
Oct	Leadership Strategic Ma Management		Managar Lanca													
Nov				Managing Across Borders												
Dec																
Jan	Advanced Research Perform Methods Manager				Advanced Research	Df		ance International								
Feb					Advanced Research Methods	Performance Management		Marketing								
Mar				_												
Apr	Business Ethics and Corporate Applied 5		Seminar: Current Statistics Issues in Internat.		Business Ethics and Corporate	Applied Statistics		Seminar: Current Issues in Internat.	Business Ethics and Corporate	Applied :	Etatistics	Seminar: Current Issues in Internat.				
May	Governance			Management	Governance	Applied Statistics		Management	Governance	прриец.	staustics	Management				
Jun								Lecture-F	ree Period							
Jul	Intercultural Human		: Internat.		Intercultural	Seminar: Internat.			Intercultural	Seminar: Internat. Human Resource			Intercultural	Seminar: Internat. Human Resource		
Aug	Management			Negotiation	Management	Human Resource Management		Negotiation	Management	Human F Manag		Negotiation	Management		resource rement	Negotiation
Sep								Lecture-F	ree Period			'				
Oct	Elective A Course a		Elective A Course b		Leadership											
Nov						Strategic Management		Managing Across Borders	Leadership	Strategic Management		Managing Across Borders	Leadership	Strategic Management	Managing Across Borders	
Dec				Course b	1	мападетепт		boiders		management		Loideis			Dorders	
Jan	Elective B Course c															
Feb			Elective B Course d		Elective B Course c		Elective B Course d			Perfor Manag		International Marketing	Advanced Research Methods	Performance Management		International Marketing
Mar									Metilous Maila		agenetic		Metilous	management		Marketing
Apr	International Financial		International Financial		Elective A		Elective A		Elective A		Elective A		Business Ethics and			Seminar: Curren
May	Management			Accounting	counting Course a		Course b		Course a		Course b Corporate		Applied	Statistics	Issues in Internat. Management	
Jun								Lecture-F	ree Period							
Jul									Elective B			Elective B	Elective B			Elective B
Aug		Master The			Master Thesis			Course c			Course d Course of				Course d	
Sep								Lecture-F	ree Period							
Oct																
Nov								national Financial	International Financial		International Financial		Elective A		Elective A	
Dec				Management Accounting		Accounting	Management		Accounting		Course a		Course b			
Jan																
Feb								Master Thesis				Master Thesis				
Mar																
Apr													International Fin	ancial	Intern	ational Financial
May													Managemer			Accounting
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Here you see the order in which you study your courses in presence depending on your personal study start in October, January, April or July, Each semester consists of two blocks. In each block, you attend classes on campus for usually three courses to deepen the content in direct eachange with your fellow students and lecturers.

You have lecture-free periods in both June and September, which you can spend reviewing and preparing for exams. Attending the courses on campus is mandatory and will be verified due to Visa regulations (not valid for

Each block concludes with a two-week exam preparation phase. You can defer those exams to a later date that you do not want to take during this period. This way, your exam phases are always spread evenly over the year. Exceptions to this are courses that count as admission requirements for other courses.



Attention: Attendance times may vary slightly depending on public holidays and the federal state holidays the campus is located in.

If you are studying Model 2 or 4 you will have to start your Master Thesis before completing your final courses.

Note: You can already start with your thesis earlier than the designated block, once you have met the minumum amount of credit points required to enter.

Elective A Elective B Elective A Elective B Advanced Robotics 4.0 IT Project and Architecture Management IT Governance and Service Management AI & Robotics a) Industrial and Mobile Robots c) Artificial Intelligence a) IT Project Management b) IT Architecture Management c) IT Service Management d) IT Governance and Compliance d) Seminar: Al and Society b) Project: Collaborative Roboticss Big Data Healthcare Management Health Systems and Policy Economics of Health Big Data a) Data Science c) Data Utilization a) International Health Systems c) Health Economics b) Analytical Software and Frameworks d) Application Scenarios and Case Studies b) Health Policy and Planning d) Healthcare Financing Manufacturing Methods Industry 4.0 and Internet of Things a) Internet of Things Product Development and Design Thinking c) Product Development Business Analytics Business Analyst Applied Data Modeling and Reporting a) Business Intelligence I b) Project: Business Intelligence c) Data Modeling and Reporting d) Project: Data Modeling and Reporting b) Manufacturing Methods Industry 4.0 d) Project: Design Thinking Salesforce Consultant Specialization a) Salesforce Administrator and Service Cloud Consultant b) Salesforce Sales Cloud Consultant Corporate Finance and Investment Regular (non-Major) Electives Salesforce Developer Specialization c) Salesforce Platform App Builder a) Advanced Corporate Finance b) Investment Analysis and Portfolio Management Accounting d) Current Issues in Accounting d) Salesforce Platform Developer Consumer Behaviour and Research c) International Consumer Behavior d) Applied Marketing Research Sales, Pricing and Brand Management Supply Chain and Sourcing Management a) Global Supply Chain Management b) Supply Chain Risk Management and Controlling a) Global Brand Management b) Sales and Pricing

Course Information				
Module	Course Code	Course	ECTS Credits	Type of Exam
Leadership	DLMBLSE01-02	Leadership	5	Exam
Strategic Management	DLMBSME01	Strategic Management	5	Exam
Managing Across Borders	DLMINTMAB01_E	Managing Across Borders	5	Exam
Advanced Research Methods	DLMARM01-01	Advanced Research Methods	5	Written Assessment: Written Assignment
Performance Management	DLMBPM01-01	Performance Management	5	Exam
International Marketing	DLMMARE01	International Marketing	5	Exam
Business Ethics and Corporate Governance	DLMBAEBECG01	Business Ethics and Corporate Governance	5	Written Assessment: Written Assignment
Applied Statistics	MMET02-01_E	Applied Statistics	5	Exam
Seminar: Current Issues in International Management	DLMINTSATIM01_E	Seminar: Current Issues in Int. Management	5	Written Assessment: Research Essav
Intercultural Management	DLMINTIM01_E	Intercultural Management	5	Exam
Seminar: International Human Resource Management	DLMSIHRM01_E	Seminar: Int. Human Resource Management	5	Written Assessment: Research Essav
Negotiation	DLMNEGE01-01	Negotiation	5	Oral Assignment
International Financial Management	DLMINTIFM01_E	International Financial Management	5	Exam
International Financial Accounting	MINR01-03_E	International Financial Accounting	5	Exam
ELECTIVE A-		e.g. Advanced Robotics 4.0	10	
ELECTIVE B-		e.g. Consumer Behaviour and Research	10	
Master Thesis		Master Thesis	27	Master Thesis
		Thesis Defense	3	Presentation:

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~ Electives: For your M.A. International Management 120 you can choose two elective modules with two courses each, amounting to 20 ECTS in total. You can freely choose two electives or follow our suggested elective combinations to major in a specific area. Every elective module can only be chosen once.

Note: Those elective modules where the minimum number of participants is not reached will only be offered online (distance learning). However, IU ensures that there are always electives on campus.