CURRICULUM MBA MASTER OF BUSINESS ADMINISTRATION

myStudies, 90 ECTS Credits

| | Model 1: Programme Start October | | | | | Model 2: Programme Start January | | | | Model 3: Programme Start April | | | | Model 4: Programme Start July | | | |
|------------|----------------------------------|---|------------|------------------------------------|-------------------------|----------------------------------|------------------------|----------------------------|------------------------|--------------------------------|------------------------|---------------------------|------------------------|-------------------------------|------------------------|----------------------------|--|
| Month | Courses | | | | Courses | | | | Courses | | | | Courses | | | | |
| Oct | | | | | | | | | | | | | | | | | |
| Nov | Leadership | Strategic Management | | Innovation and Entrepreneurship | | | | | | | | | | | | | |
| Dec | | | | | | | | | | | | | | | | | |
| Jan | Managed | Performance Management | | International Marketing | Managerial Economics | Performance Management | | International Marketing | | | | | | | | | |
| Feb | Managerial Economics | | | | | | | | | | | | | | | | |
| Mar | | | | | | | | | | | | | | | | | |
| Apr | Corporate Finance | Business Ethics and Corporate Governance | | Operations and Information | Leadership | Strategic M | anagement | Innovation and | Leadership | Strategic Management | | Innovation and | | | | | |
| May | | | | Management | | | | Entrepreneurship | | | | Entrepreneurship | | | | | |
| Jun | | Lecture-Free Period | | | | | | | | | | | | | | | |
| Jul | Elective A Course a | | | Elective A Course b | Elective A | | Elective A Course b | | Managerial Perform | | | | | | mance | International Marketing | |
| Aug | | | | Course b | Course a | | | | Economics | Management | | Marketing | Economics | Manag | gement | Marketing | |
| Sep | | | | | | | | Lecture-F | ree Period | | | <u> </u> | 1 | | | | |
| Oct | Elective B | | Elective B | | | Business I | Ethics and | Operations and | Businer Businer | | operations and | | | | | Innovation and | |
| Nov Dec | Course c | | | Course d | Corporate Finance | Corporate Governance | | Information Management | Corporate Finance | Corporate Governance | | Information Management | Leadership | Strategic Management | | Entrepreneurship | |
| Jan | | | | | | | | | | | | | | | | | |
| Feb | Capstone | | ne Thesis | | Capstone 1 | | ne Thesis | | Elective A Course a | | Elective A Course b | | Elective A | | Elective A Course b | | |
| Mar | | | | | | | | | | | | | Course a | | | | |
| Apr | | | | | Elective B | | | Elective B | Elective B | | | Elective B | | Rusinoss | Ethics and | Operations and | |
| May | | | | | Course c | | | Course d | Course c | | | Course d | | | Governance | Information Management | |
| Jun | Lecture-Free Period | | | | | | | | | | | | | | | | |
| Jul | | | | | | | | | | Capston | o Thoric | | | Canston | e Thesis | | |
| Aug | | | | | | | | | | Capston | ie mesis | | | Capstor | ie iliesis | | |
| Sep | | | | | | | | Lecture-F | ree Period | | | | | | | | |
| Oct | | | | | | | | | | | | | | | | | |
| Nov | | | | | | | | | | | | | Elective B Course c | | | Elective B Course d | |
| Dec | | | | | | | | | | | | | | | | | |



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Here you see the order in which you study your courses in presence depending on your personal study start in October, January, April or July. Each semester consists of two blocks, I neach block, you attend classes on campus for usually three courses to deepen the content in direct exchange with your fellow students and lecturers.

You have lecture-free periods in both June and September, which you can spend reviewing and preparing for exams. Attending the courses on campus is mandatory and will be verified due to Visa regulations (not valid for DACH students).

Each block concludes with a two-week exam preparation phase. You can defer those exams to a later date that you do not want to take during this period. This way, your exam phases are always spread evenly over the year. Exceptions to this are courses that count as admission requirements for other courses.

Note: You can already start with your thesis earlier than the designated block, once you have met the minumum amount of credit points required to enter.

Electives~

Elective A

Al in Practice Human Resource Artificial Artificial Intelligence Human Resource Management: Theory Human Resource Management: Practice Intelligence a) Artificial Intelligence¹ c) Use Case and Evaluation Management a) Human Resource Management I1 c) Talent Management & HR Development d) Seminar: Current Topics in Al b) Human Resource Management II¹ d) Project: Human Resources Management¹ Data Science and Analytics Entrepreneurial Ecosystems Innovation and Design Lab Big Data a) Data Science c) Data Utilization Entrepreneurship a) Innovation and Entrepreneurial Ecosystems¹ c) Business Model Design¹ b) Analytical Software and Frameworks d) Application Scenarios and Case Studies d) Design Thinking² b) Entre- and Intrapreneurship¹ Manufacturina Methods Industry 4.0 and Internet of Things Product Development and Design Thinking International Marketing Sales, Pricing and Brand Management Consumer Behaviour and Research a) Internet of Things b) Manufacturing Methods Industry 4.0 c) International Consumer Behavior Management d) Design Thinking b) Sales and Pricing d) Applied Marketing Research E-Sports Marketing and Eventmanagement IT Project and Architecture Management IT Governance and Service Management E-Sports IT Management c) Media and Marketingmanagement in E-Sport¹ d) E-Sports-Eventmanagement² a) Introduction to E-Sports-Management¹ a) IT Project Management c) IT Service Management d) IT Governance and Compliance b) IT Architecture Management b) Project: E-Sport-Management¹ Corporate Finance and Investment Salesforce and Sales Salesforce Consultant Specialization Accounting Sales Management a) Advanced Corporate Finance c) Advanced Management Accounting & Control Accounting Management a) Salesforce Administrator and Service Cloud Consultant c) Sales Management I b) Investment Analysis and Portfolio Management d) Current Issues in Accounting b) Salesforce Sales Cloud Consultant¹ Health Systems and Policy Economics of Health Supply Chain and Sourcing Management Aspects of International Managemen Healthcare Supply Chain a) International Health Systems¹ b) Health Policy and Planning¹ c) Health Economics² Management a) Global Supply Chain Management¹ c) Managing in a Global Economy¹ b) Supply Chain Risk Management and Controlling¹ d) Seminar: Current Issues in International Management¹ Regular (non-Major) Elective

Course Information Module Course Code Course ECTS Credits Type of Exam Leadership DLMBLSE01-01 Leadership Strategic Management DLMBSME01 Strategic Management Innovation and Entrepreneurship DI MRIF01-01 Innovation and Entrepreneurship Exam Managerial Economics DLMBME01-01 Managerial Economics Exam Performance Managemen DLMBPM01 Performance Management DLMMARE01 International Marketing International Marketing Exam Corporate Finance DLMINRE01 Corporate Finance Written Assessmen Business Ethics and Cornorate Governance DI MRAFRECGO1 Business Ethics and Corporate Governance 5 Operations and Information Management DLMBAEOIM01 Operations and Information Management ELECTIVE A~ e.g. Sales, Pricing and Brand Management e.g. Product Development and Design Thinking 10 FLECTIVE B~ Capstone Thesis Capstone Project Capstone Thesis Defense 2.5 Thesis Defense

Flective B

~ Electives: For your MBA 90 you can choose two elective modules with two courses each, amounting to 20 ECTS in total. You can freely choose two electives or follow our suggested elective combinations to major in a specific area. Every elective module can only be chosen once.

Elective B

 $\underline{Note:} Those \ elective \ modules \ where \ the minimum \ number \ of participants \ is not reached \ will only \ be \ offered \ online \ (distance \ learning). However, IU \ ensures that there are always electives \ on \ campus.$

nbinations to major in a may vany slightly depending on public holidays and the federal state holidays the federal state holidays the campus is located in.

Attention: Attendance times

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If you are studying Model 2 or 4 you will have to start your Capstone Thesis before completing your Elective B courses.

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¹ These electives are offered for the first time in Q1/Q2 2023.

Elective A