

The Mortgage Conference agenda

Note: This is a tentative agenda, subject to change. Final agenda and speakers will be posted closer to event date

Start	Finish	Session	
08.30	09.15	Registration and networking breakfast	
09.15	09.30	Welcome to The Mortgage Conference Mark Heaton, Managing Director, Professional Education, and John Somerville, Head of Financial Services, The London Institute of Banking & Finance	
09.30	09.50	Future challenges for the mortgage broker Keynote address by headline sponsor Legal & General Danny Belton, Head of Lender Relationships, Legal & General Mortgage Club	
09.50	10.10	Building the housing market of the future Headline speaker: Esther Dijkstra, Managing Director of Intermediaries, Lloyds Banking Group	
10.10	10.35	Panel session: why business growth is key when the economy looks uncertain Host: John Somerville Panel: Vanessa Carver, Equity Release Specialist, Financial Management, David Conway, Managing Director, Clayhall Financial Services and Riz Malik, Director, R3 Mortgages	
10.35	11.00	Relax - Refresh - Reconnect	
11.00	11.30	Why consumer duty is a game changer Nic Dent, Head of Client Engagement, and Emma Howell, Business Development Manager, Worksmart	
11.30	11.40	Room transition	
11.40	12.10	Breakout session one (Main hall) Building a strategy for vulnerable clients Jonathan Barrett, CEO and Co founder, Comentis	Breakout session one (Invision 1) Marketing your business: the dark art of promotion in a regulated industry Stuart Wilson, B2B Marketing Director, Key Group <i>Sponsored by Air</i>
12.10	12.20	Room transition	
12.20	12.50	Breakout session two (Main hall) Protecting your customers income, while growing yours Hazel Johnston, Market Development Manager, Legal & General and Jeff Woods, Head of Intermediary Development, Legal & General Retail	Breakout session two (Invision 1) How a mum conquered the mortgage market in 12 months Kim Balasubramaniam, Senior Mortgage Broker and Sally Mitchell, Business Manager and Senior Broker, The Mortgage Mum
12.50	13.50	Networking lunch - sponsored by Air	

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13.50	14.00	Introduction to our charity conference partner Adam Blaze, CEO, Activity Alliance		
14.00	14.20	FCA view of green mortgages David Geale, Director of Retail Banking, Financial Conduct Authority, UK		
14.20	14.40	Why later life lending should be in adviser business plans Nick Birdseye, Strategic Partner Development Director, Legal & General		
14.40	14.50	Room transition		
14.50	15.20	<table border="1"> <tr> <td> Breakout session three (Main hall) Best practice in a changing market: raising the bar Stuart Wilson, Chairman, Air Club </td> <td> Breakout session three (Invision 1) Your go-to lending partner for all cases aged 50-90+ Philip Quinn, Head of Intermediary Sales, LiveMore Capital Sponsored by LiveMore </td> </tr> </table>	Breakout session three (Main hall) Best practice in a changing market: raising the bar Stuart Wilson, Chairman, Air Club	Breakout session three (Invision 1) Your go-to lending partner for all cases aged 50-90+ Philip Quinn, Head of Intermediary Sales, LiveMore Capital Sponsored by LiveMore
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15.20	15.50	Relax - Refresh - Reconnect		
15.50	16.20	Sustainability: opening doors to new possibilities Lee Coates OBE, Co-Founder, ESG Accord, Rachael Hunnisett, Green Mortgage Campaign Lead, Green Finance Institute and Chloe Timperley, Senior Policy Adviser, Association of Mortgage Intermediaries (AMI)		
16.20	16.50	The lightbulb moment Kay Westgarth, Sales Director, Standard Life Home Finance		
16.50	17.20	Business inclusivity and belonging: moving beyond the tick box Host: Nadim Choudhury, Head of Careers & Employability, The London Institute of Banking & Finance. Panel: Sanjay Gadhia, National Sales Manager, Kay Westgarth, Sales Director, Standard Life Home Finance and Stuart Wilson, Chairman, Air Club		
17.20	17.30	Closing session		