

# Publications – Henning Große

## PhD Thesis

Grosse, H. (2018b). *Investigating Trust in the German Construction Industry: A Contractor's Autoethnographic Exploration of Trust and Lévinas*. (PhD). University of Gloucestershire, Cheltenham and Gloucester, UK.

## Book Chapters

Grosse, H. (2024). Doing autoethnography: an autoethnography to reveal the bitter truth: I'm the problem. In D. Oswald & L. L. Olde Scholtenhuis (Eds.), *Embracing Ethnography: Doing contextualised construction research*. Routledge.

Grosse, H. (2023a). The Other: Posing questions I am supposed to love – autoethnographically exploring identities and identity work. In S. Reissner, R. Montserrat Cascón Pereira, & I. Winkler (Eds.), *Handbook of Research Methods for Studying Identity*. Cheltenham: Edward Elgar.

## Journal articles

Grosse, H. (2019a). An Insider's Point of View: Autoethnography in the Construction Industry. *Construction Management & Economics*, 37(9), 481-498.  
doi:10.1080/01446193.2018.1501156

## Conferences papers

Grosse, H. (2023b). Thrown into a construction dispute: the personal toll of aggressive claims management. Proceedings of the 39th Annual ARCOM Conference, 4-6 September 2023, Leeds, UK.

Grosse, H. (2023c). *Too close, too deep, too involved – autoethnography in a construction business* The 16th Annual Ethnography Symposium, Vrije Universiteit Amsterdam, Netherlands.

Grosse, H. (2022a). *Sustainability and Subjectivity – How Identities Influence Decision Making* The 15th Annual Ethnography Symposium, Suffolk Business School, University of Suffolk, Ipswich, UK.

Grosse, H. (2022b). Exploring Sustainability and Identities from an Investor's Perspective: An Autoethnography. Proceedings of the 38th Annual ARCOM Conference, 5-7 September 2022, Glasgow, UK.

Grosse, H. (2021). Developing Teamwork Skills: AEC Students Writing Reflective Journals and Using Action Research. In L. Scott & C. J. Neilson (Eds.), *Proceedings of the 37th Annual ARCOM Conference, 6.-7. September 2021* (pp. 553-562). Leeds, UK: Association of Researchers in Construction Management.

Grosse, H. (2020). Autoethnographic Writing as a Strategic Tool in a Medium-Sized Construction Company: A Strategy as Practice Approach. In L. Scott & C. J. Neilson (Eds.), *Proceedings of the 36th Annual ARCOM Conference, 7.-8. September 2020* (pp. 776-785). Leeds, UK: Association of Researchers in Construction Management.

Grosse, H. (2019b). *Autoethnography and Lévinas – Lessons for a Manager*. Paper presented at the 14th Annual Ethnography Symposium, Portsmouth, UK.

Grosse, H. (2019c). Lévinas' Ethics in Practice: A Construction Contractor's Account. In C. Gorse & C. J. Neilson (Eds.), *Proceedings of the 35th Annual ARCOM Conference, 2.-4. September 2019* (pp. 94-103). Leeds, UK: Association of Researchers in Construction Management.

- Grosse, H. (2018a). Conflicts and Alternative Solutions: How Hostilities Obstruct Alternative Solutions. In C. Gorse & C. J. Neilson (Eds.), *Proceedings of the 34th Annual ARCOM Conference, 3.-5. September 2018* (pp. 637-646). Belfast, UK: Association of Researchers in Construction Management.
- Grosse, H. (2017a). Does Lévinas help us to trust? Paper presented at the 9th Nordic Conference on Construction Economics and Organization, 13.-14. June 2017, Gothenburg, Sweden.
- Grosse, H. (2017b). Doing Research and Running a Business: Is it just too much? Paper presented at the International Conference on Family Business and Entrepreneurship, Denpasar, Indonesia.
- Grosse, H. (2017c). What's the Benefit - A Personal Story of a Researching Manager. In P. W. Chan & C. J. Neilson (Eds.), *Proceedings of the 33rd Annual ARCOM Conference, 4.-6. September 2017*. Cambridge, UK: Association of Researchers in Construction Management.
- Grosse, H. (2016a). An Insider's Point of View - Auto-Ethnography in the Construction Industry. In P. W. Chan & C. J. Neilson (Eds.), *Proceedings of the 32nd Annual ARCOM Conference, 5.-7. September 2016* (Vol. 2, pp. 1001-1010). Manchester, UK: Association of Researchers in Construction Management.
- Grosse, H. (2016b). Trust beyond Reason – Lévinas and Trust. Paper presented at the FINT 2016, Dublin, Ireland.
- Grosse, H., & Rose, M. (2016). A Fine but Often Blurred Line – Distinguishing Insider Action Research and Auto-Ethnography. Paper presented at the 11th Annual Ethnography Symposium, Bristol, UK.
- Grosse, H. (2015a). *Experiences with auto-ethnography – how to write when emotions run high?* Paper presented at the 10th Annual Ethnography Symposium, Liverpool, UK.
- Grosse, H. (2015b). Trust and Construction Projects - An Auto-Ethnographic Exploration. In A. B. Raidén & E. Aboagye-Nimo (Eds.), *Proceedings of the 31st Annual ARCOM Conference, 7.-9. September 2015* (Vol. 2, pp. 1281-1290). Lincoln, UK: Association of Researchers in Construction Management.
- Grosse, H. (2014). *Trust in Negotiations: An Auto-Ethnographic Approach*. Paper presented at the 4rd Annual DBA & DMC Doctoral Colloquium, Berlin, Germany.
- Grosse, H. (2013). *Field research on integrative negotiation strategies*. Paper presented at the 3rd Annual DBA & DMC Doctoral Colloquium, Cheltenham, UK.