## **ActivBoard Touch 1.1**

### Extending the options at the Front of the Class

December, 2013





205 Westwood Ave, Long Branch, NJ 07740 Phone: 866-94 BOARDS (26273) / (732)-222-1511 Fax: (732)-222-7088 | E-mail: sales@touchboards.com

COMPANY AND PARTNER CONFIDENTIAL

Promethean

## **ActivBoard Touch 1.1**

Extending the options at the Front of Class

Promethean

#### **ActivBoard Touch 1.1**

- Background and Objectives
- Overview
- Installation Considerations
- Availability
- Upgrading Existing Boards

Page 3

COMPANY AND PARTNER CONFIDENTIAL

Promethean

# Background and Objectives

Putting the ActivBoard Touch 1.1 into context

Promethean

#### **Current Situation**

- ActivBoard Touch 1.0
  - ActivBoard Touch (1.0) released May 2013
  - Particularly appropriate for touch-oriented Windows 7 and 8 users
  - Excellent uptake and sales in many countries
- Market Problems
  - Certain markets heavily dependent on support for Mac OSX or Ubuntu Linux
  - Lack of OSX / Linux support limits sales and market penetration
- Launch Goals
  - Ship "tri-platform" AB Touch from early 2014
  - Provided ability to perform field upgrades to existing AB Touch 1.0 boards
  - Increase market share of touch IWB sales in Mac and LINUX-oriented countries



Page 5

COMPANY AND PARTNER CONFIDENTIAL

romethean

## ActivBoard Touch 1.1 Overview

An new solution for OSX and LINUX

Promethean

#### ActivBoard Touch 1.1

- ActivBoard Touch with support for Windows, OSX and Linux.
- Physical hardware: Exactly the same as ActivBoard Touch 1.0
- Firmware: Release 3.05 of the firmware
- Software: ActivInspire Professional ActivDriver 5.9.27





205 Westwood Ave, Long Branch, NJ 07740 Phone: 866-94 BOARDS (26273) / (732)-222-1511 Fax: (732)-222-7088 | E-mail: sales@touchboards.com

COMPANY AND PARTNER CONFIDENTIAL

Promethean

#### **FAQs – Functional**

- Which version of OSX has ABT 1.1 been tested against?
  - The firmware has been tested against Leopard, Snow Leopard, Lion and Mountain Lion.
  - It has not been signed off for Mavericks.
- Which version of LINUX has ABT 1.1 been tested against?
  - The firmware has been tested against Ubuntu 12.04.
- Will the ABT still work with Windows 8?
  - Yes, it will.
  - The firmware has also been tested and signed off for Windows 8.1.
- How many touches will I get on the ABT under OSX or Linux?
  - Up to two touches are supported by the ActivBoard Touch
  - The number of effective touches under OSX or Linux will depend on the application used

Promethean

#### **FAQs – Functional**

- Does the new firmware require a different driver for use with ActivInspire?
  - Yes. A new release ActivDriver 5.9.27 is required.
- Will users experience anything different from other boards?
  - ActivDriver 5.9.27 is an interim release that comes with an external calibration tool for the ActivBoard Touch for use on all three platforms (Windows, OSX and Linux)
  - Calibration for ActivBoard Touch will be integrated into ActivManager in a future 2014 release.
  - To calibrate their ActivBoard Touch 1.1, users will need to click on a shortcut on their desktop to the calibration routine.





Promethean

#### Market positioning (commercial)

- The ActivBoard Touch can now be sold into any opportunity requiring Windows, OSX or Linux;
- There will be **no change in the pricing** of the ActivBoard Touch 1.1 in comparison to the current ActivBoard Touch (1.0);
- This "no change" applies to both the end user recommended price and the pricing within Promethean's distribution channel.

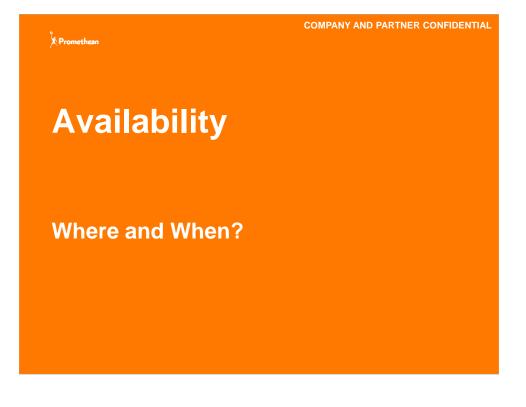
Page 11

Promethean

**COMPANY AND PARTNER CONFIDENTIAL** 

#### Marketing positioning (functional)

- The ActivBoard Touch 1.1 allows users the choice between popular operating systems: Windows, Mac OSX and Ubuntu Linux;
- Dependent upon the application software and / or drivers used, this will allow two touches to be
  employed on the ActivBoard Touch 1.1 to write, draw and manipulate applications and
  objects within those applications;
- The ActivBoard Touch 1.1 connection to a partner computer for both data and power remains exceptionally quick and simple via a single USB cable;
- The inclusion of ActivInspire Professional equips users of the ActivBoard Touch 1.1 with the leading software for the creation, management and delivery of interactive lessons though a single application.



Promethean

COMPANY AND PARTNER CONFIDENTIAL

#### **Geographic Compliance and Availability**

- The ActivBoard Touch 1.1 certification remains unaffected by the change;
- ActivBoard Touch 1.1 will commence normal shipments as stocks of ActivBoard Touch 1.0 are exhausted;
- Special requests for volume shipments into destinations where LINUX or OSX is key can be considered. Please contact your Promethean representative.

Promethean

## Upgrading Existing AB Touch boards

### **Practical Advice**

**COMPANY AND PARTNER CONFIDENTIAL** 

Promethean

#### Upgrading existing AB Touch units

- There may be existing AB Touch 1.0 (Windows only) units which would benefit from an upgrade to the AB Touch 1.1 firmware
  - Distributor stock in territories utilising OSX or Linux
  - Units installed at customer sites where additional flexibility is required
- Promethean has created an Upgrade Toolkit to enable existing units to be upgraded
  - The Upgrade Toolkit can be downloaded at no charge
  - It contains new firmware, the necessary OS-related tools, an Update Application, and full instructions
  - The Upgrade Toolkit is NOT SUITABLE FOR USE BY END USERS. It requires a degree of technical knowledge and confidence. Incorrect use of the Upgrade Toolkit can result in an ActivBoard Touch becoming locked in Update Mode and thus unable to be used normally.
  - AB Touch upgrades should be carried out by qualified partner staff only.
- Where can the Upgrade Toolkit be obtained?
  - Full details are available on the Portal in the ActivBoard Touch blog.



205 Westwood Ave, Long Branch, NJ 07740 Phone: 866-94 BOARDS (26273) / (732)-222-1511 Fax: (732)-222-7088 | E-mail: sales@touchboards.com