



IDEAL NETWORKS



# Sapphire

## CARE PLAN



Complete protection  
for your **LanTEK® III/IV**  
cable certifier and  
**FiberTEK® III/IV** kit

Proof of Performance



# Sapphire

## CARE PLAN

The new **Sapphire Care Plan** for LanTEK® III/IV cable certifiers and FiberTEK® III/IV adapters is designed to help minimize down time, reduce the cost of ownership and protect against unforeseen repair bills.



## **Free Annual Calibration**

### ***Maintain Accuracy***

Cable certifiers require calibration every 12 months to ensure measurements are accurate and they comply with the international technical standards.

We will calibrate the certifier at no extra cost and perform any software and firmware updates that are required.

## **Free Repairs**

### ***Protect Against Unforeseen Bills***

The certifier and all accessories are covered for standard repairs during the term of the Sapphire Care Plan.

## **Free Loan Unit During Repairs and Calibration** ***No Downtime***

In the event your LanTEK III/IV cable certifier and FiberTEK III/IV adapters may need repair, a loan tester will be dispatched within one working day of a fault being reported.

For calibrations a loan unit is supplied to minimize downtime and keep you up and running. The loan unit is delivered prior to your LanTEK III/IV cable certifier and FiberTEK III/IV adapters being collected.

## **Free Training and Technical Support**

Our expert technicians will provide online training and technical support, free of charge. Please contact us on **973-957-7700** and provide your **Sapphire Care Plan** certificate number.

## **Free Shipping** ***Reduce Costs***

When your LanTEK III/IV cable certifier and FiberTEK III/IV adapters require repair or calibration we will arrange for onsite collection and return delivery, free of charge.

## Free Replaceable Wear Parts

### Reduce Cost of Ownership

Every year choose from one of the following options, free of charge.


Part No	Descriptions
R161050	4 x LT III/IV-CAT6A PLA Replacement Tips (Pair)
R161052	2 x LT III-CAT6/5e RJ45 Channel Adapter (Single)
R161053	2 x LT III-CAT6A RJ45 Channel Adapter (Single)
6011-50-0001	4 x LTIII/IV-RJ45 to RJ45 Patch Cord
R161058	2 x LT III/IV-Battery Pack (Single)
R163052	2 x LT IV-CAT6A/6/5e RJ45 Channel Adaptor (Single)
R163053	2 x LT IV-Cat8.1/6A/6/5e RJ45 Channel Adapter (Single)
R164053	1 x FT III/IV-Cable Kit SC/PC MM 50/125um
R164054	1 x FT III/IV-Cable Kit FC/PC MM 50/125um
R164055	1 x FT III/IV-Cable Kit ST/PC MM 50/125um
R164056	1 x FT III/IV-LC 50/125um F/Optic Cables and Couplers
R164057	1 x FT III/IV-Cable Kit SC/PC SM 9/125um
R164058	1 x FT III/IV-Cable Kit FC/PC SM 9/125um
R164059	1 x FT III/IV-LC 9/125um F/Optic Cables and Couplers
R164061	1 x FT III/IV-Cable and adapter kit LC MM 50/125um
R164062	1 x FT III/IV-Cable and adapter kit LC SM 9/125um
R164064	1 x FT III/IV-LC Rx adapter for MM and SM
R163050	2 x LT IV-CAT6A RJ45 VisiLINQ PL adapter (Single)
R163051	2 x LT IV-CAT8.1 RJ45 VisiLINQ PL adapter (Single)
R163054	2 x LT IV-Cat8.2 TERA Universal Adapter (Single)
R163056	2 x LT IV-Cat8.2 GG45 Universal Adapter (Single)
R163055	2 x LT IV-Cat8.2 EC7 Universal Adapter (Single)
R163057	2 x LT IV-Cat5e / Class D Patch Cord / MPTL Test Adapter (Single)
R163058	2 x LT IV-Cat6 / Class E Patch Cord / MPTL Test Adapter (Single)
R163059	2 x LT IV-Cat6A / Class Ea Patch Cord / MPTL Test Adapter (Single)
R161054	2 x LT III-CAT7A TERA Channel Adapter (Single)
R161055	2 x LT III-CAT7A EC7 Channel Adapter (Single)
R161056	2 x LT III-CAT7A GG45 Channel Adapter (Single)
R161057	2 x LT III-COAX Adapter (Single)
R161051	2 x LT III-CAT6A RJ45 Permanent Link Adapter (Single)



Proof of Performance

## Pricing

Receive 10% discount on your **Sapphire Care Plan** if purchased within 60 days of your LanTEK III/IV certifier and FiberTEK III/IV adapters purchase.

	<b>Sapphire Care Plan</b> purchased within 60 days	<b>Sapphire Care Plan</b> purchased after 60 days
<b>1 Year</b>	\$ 895	\$ 995
<b>2 Years</b>	\$ 1,665	\$ 1,850
<b>3 Years</b>	\$ 2,439	\$ 2,710

All information and prices stated in this brochure are correct at time of printing and subject to change without notice. Prices exclude VAT.

## Cost Comparison

Item	Without <b>Sapphire</b> <b>Care Plan</b>	<b>Sapphire</b> <b>Care Plan</b>
<b>Annual Calibration</b>	\$ 475	Included
<b>Wear parts per annum</b>	\$ 440	Included
<b>Shipping costs</b>	\$ 60 or more	Included
<b>Repair costs</b>	\$ 1015 per repair	Included
<b>Certifier hire</b>	\$ 595 per week	Included
<b>Total</b>	<b>\$ 2,585</b>	<b>\$ 895</b>
<b>Save \$ 1,690*</b>		

\* Saving is based on purchasing a one year Sapphire Care Plan with a new LanTEK III/IV. Prices exclude sales taxes.

## Exclusions

- LanTEK III/IV certifiers and FiberTEK III/IV adapters older than 5 years
- Defects arising from fair wear and tear, wilful damage or negligence

## Sapphire Care Plans for LanTEK III/IV certifiers and FiberTEK III/IV adapters:

Part No	Descriptions
SCP1YRN	Sapphire Care Plan - Copper - 1 Year (incl. 10% discount) *
SCP2YRN	Sapphire Care Plan - Copper - 2 Years (incl. 10% discount) *
SCP3YRN	Sapphire Care Plan - Copper - 3 Years (incl. 10% discount) *
SCP1YR	Sapphire Care Plan - Copper - 1 Year
SCP2YR	Sapphire Care Plan - Copper - 2 Years
SCP3YR	Sapphire Care Plan - Copper - 3 Years
SCP1YF	Sapphire Care Plan - Fiber (Per Pair) - 1 Year **
SCP2YF	Sapphire Care Plan - Fiber (Per Pair) - 2 Years **
SCP3YF	Sapphire Care Plan - Fiber (Per Pair) - 3 Years **

**Included:** Free repairs, free annual calibration, free loan tester during repairs and calibration, free shipping, free firmware updates, free technical support, free replaceable wear parts. When purchasing Sapphire for FiberTEK III/IV adapters the LanTEK III/IV certifier must also have a Sapphire Care Plan. Terms and conditions apply.

\* when purchased within 60 days of purchasing a new LanTEK III/IV cable certifier.

\*\* When purchasing Sapphire for FiberTEK III/IV adapters the LanTEK III/IV certifier must also have a Sapphire Care Plan





# Sapphire CARE PLAN

## Terms and Conditions

- The first free accessories can be claimed anytime within the first twelve months of the Sapphire Care Plan commencing. Accessories cannot be carried over to the following twelve month period and it is the customer's responsibility to claim the free accessories.
- Customer must include all permanent link, channel, fiber, MPTL and patch cord adapters when sending a certifier for calibration.
- Calibration loan units – To ensure a loan unit is available, the calibration must be scheduled 6 weeks in advance of the requested calibration date. The calibration must also occur within 4 weeks of the calibration due date. If the calibration is scheduled outside of this time period, there is no guarantee that a loan unit will be available.
- Customer must return the certifier(s) on loan within one week of receiving their certifier(s). Please contact customer services to arrange collection of the loan unit(s). If not, the customer will be billed for the full replacement cost of the loaned unit(s).
- Free repairs are not included for defects arising from fair wear and tear, wilful damage or negligence.
- When purchasing Sapphire for FiberTEK III/IV adapters the LanTEK III/IV certifier must also have a Sapphire Care Plan.
- If a Sapphire Care Plan is purchased for a LanTEK III/IV cable certifier and FiberTEK III/IV adapters that are older than 60 days, prior to coverage taking effect, a prior inspection of the unit will be required to ascertain that it is in good working order. If faults are found or calibration is required, an estimate for the repair or calibration cost will be provided to you for approval. Once authorization and payment have been received, the LanTEK III/IV cable certifier and FiberTEK III/IV adapters will receive priority service and the Sapphire Care Plan will commence upon shipment to you. If the LanTEK III/IV cable certifier and FiberTEK III/IV adapters are in working order, no charge will be incurred for the cost of inspection and the LanTEK III/IV cable certifier and FiberTEK III/IV adapters will be returned and the Sapphire Care Plan will commence on the date the certifier is returned.
- The Sapphire Care Plan cannot be purchased for LanTEK III certifiers or FiberTEK III adapters older than 5 years.



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