



July 2, 2004

Mr. Hugo Draye
Marketing Manager, Copper Certification
Fluke Networks
6920 Seaway Boulevard
Everett, WA 98203

Subject: DTX-1800 Approval for TERA Systems

Dear Hugo,

The Siemon Company has completed our extensive evaluation of the Fluke Networks DTX-1800 CableAnalyzer™ for use with category 7/class F testing featuring the TERA system. We observed high levels of accuracy between the Network Analyzer and the DTX-1800 up to 600MHz based on the correlation performed on TERA permanent link and channel analysis. As a result of our extensive validation, Siemon is very pleased to accept the DTX-1800 as the first field tester approved for both permanent link and channel certification testing of our TERA system warranties up to 600 MHz.

As a result, we will be updating the Field Testing requirements for warranty purposes which can found on our website at:

http://www.siemon.com/us/warranty/field_testing/fluke.pdf

We would like to take this opportunity to congratulate Fluke Networks on such a tremendous technical accomplishment and look forward to our continued cooperation.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Valentukonis", with a horizontal line extending from the end of the signature.

David Valentukonis, RCDD/LAN Specialist
Global Technical Support Manager



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